



**MARICOPA COUNTY SPECIAL HEALTH CARE DISTRICT
DBA VALLEYWISE HEALTH**

**ADDENDUM #2 TO THE
REQUEST FOR QUOTATION
FOR**

POINT OF CARE DATA MANAGEMENT SYSTEM SOFTWARE

90-21-183-RFQ

COVER SHEET

BY SIGNING AND RETURNING THIS COVER SHEET, I CERTIFY RECEIPT OF ADDENDUM #2 TO THE POINT OF CARE DATA MANAGEMENT SYSTEM SOFTWARE RFQ.

Printed Name of Authorized Individual

Name of Submitting Organization

Signature of Authorized Individual

Date

THE SIGNATURE PAGE OF THIS ADDENDUM TWO MUST BE SIGNED AND RETURNED WITH YOUR QUOTATION.

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ

90-21-183-RFQ

ADDENDUM #2

Maricopa County Special Health Care District (“District”) d.b.a. Valleywise Health is hereby issuing Addendum #2 to the Request for Quotations from qualified respondents to provide a Point of Care Data Management System software.

Pursuant to the Procurement Code Clause HS-305, Addenda to Solicitations, Paragraph A (3), this Addendum Two will furnish to other Respondents information given to one Respondent to assist the other Respondents in submitting their responses.

1.	Question. What is the budget for this project (Capital and/or Operational)?
Answer. Budget amount will not be shared. Capital purchase for the licenses and Operational for ongoing maintenance.	
2.	Question. What are the next steps in the evaluation process, including timeline for contracting and project funding?
Answer. After response deadline, offers will be evaluated by a team. If there are shortlisted vendors they will be notified and demos may be requested. Funding is confirmed. Valleywise is looking to have the first module running by April and other modules will stager accordingly.	
3.	Question. How will Valleywise Health evaluate/compare vendor capabilities?
Answer. Typically, most vendors are able to provide their software performance capabilities as well as a demo for consideration.	
4.	Question. Please describe the current POC testing workflow. <ul style="list-style-type: none">• How are POC testing Orders currently created?• How do POC testing results currently get entered into EPIC?• How are User Certifications currently managed?• How is device QC currently managed?• How do you manage Reflex Testing for critical POC testing results today?
Answer. <ul style="list-style-type: none">• Provider places POC order in EPIC• 60% are interfaced from the device to a middleware software and 40% manually entered into EPIC.• Managed through the current middleware software and a separate learning module (APEX)• 50% are QC lock out by the device, 10% middleware software, 40% managed manually.• Currently no reflex testing for critical POC testing.	
5.	Question. At which locations within Valleywise Health is POC testing performed?
Answer. 17 Valleywise locations	

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ
90-21-183-RFQ
ADDENDUM #2

6.	Question. How many POCT Coordinators are employed throughout Valleywise Health?
Answer. 3 POC Lab Employees	
7.	Question. How many POCT Operators are employed at each CHC?
Answer. 2720 users systemwide	
8.	Question. What additional (non-electronic/manual) POC test results would Valleywise Health want to capture in the POC Data Management System?
Answer. Urine Pregnancy and HIV	
9.	Question. Does Valleywise Health prefer to host the POC Data Management System within its data center or do you want a solution hosted within the vendors data center (cloud-services)?
Answer. Lab has no preference as long as we can access the software at all sites and remotely.	
10.	Question. Please clarify what is meant by QML configuration.
Answer. This is an industry term which is not general to all vendors, the bases of this configuration is the ability to connect and manage multiple devices through the middleware software.	
11.	Question. Please confirm if the items listed under Company Provided Items/Responsibilities are Valleywise Health responsibilities or the POC Data Management System Vendor's responsibilities.
Answer. Valleywise IT responsibilities for cable connections, IT integration supplies.	
12.	Question. Is a TEST system needed?
Answer. Yes, to allow us to test and troubleshoot newly built test components before going to PROD/LIVE environment.	
13.	Question. Is the expectation that all POC device results will be managed as UNSOLICITED results?
Answer. Solicited and unsolicited results will be managed similar to the current state.	
14.	Question. Will all facilities listed on pages 9-10 utilize all devices listed on page 3? If no- can you please provide a list of which devices will be used at each location?
Answer. See answer #5.	

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ

90-21-183-RFQ

ADDENDUM #2

15.	<p>Question. Could you please provide the device count for each of the device listed in the RFQ?</p> <ul style="list-style-type: none"> a. Avoximeter 1000 b. Hemochron Signature Elite c. i-STAT d. ABL 90 Flex Plus e. Coaguchek XS Plus f. NOVA Statstrips g. Clinitek Status+ h. DCA Vantage i. Cepheid Xpress j. Hemocue 201 Hb
<p>Answer.</p> <ul style="list-style-type: none"> a. 1 b. 4 c. 15 d. 2 e. 14 f. 135 g. 23 h. 14 i. 16 j. 1 	

16.	<p>Question. Request for Quotation, page 6, CODE – the link for the Valleywise Health Procurement Code document link is not valid, please provide a copy for review in order to assist with submission</p>
<p>Answer. Please go to: https://valleywisehealth.org/about/procurement/open-solicitations/</p>	

17.	<p>Question. Request for Quotation, page 2, Terms and Conditions – Will Valleywise Health agree to negotiate and/or incorporate some and/or all of Proposer’s standard terms and conditions into the agreement upon award? Additionally, may Proposer submit their standard terms and conditions with their quotation for consideration by Valleywise Health?</p>
<p>Answer. This Solicitation document will turn into the contract document once executed. Vendors may designate any terms & conditions they have exception to and propose their alternatives, however there is no guarantee Valleywise Health will accept. Page 29 Attachment C: Exception to RFQ Requirements and/or Contract Provisions should be where vendors indicate any exceptions. This page on the RFQ as is, is in error, and the supplemental paragraphs under the check box are actually a duplicate of page 31 (page 31 must be filled out). Please provide a replacement page 29 if you wish to take exception to our terms, conditions, or specifications to be reviewed.</p>	

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ

90-21-183-RFQ

ADDENDUM #2

18.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 1- Which device types are solicited and use orders?
------------	--

Answer. All devices use orders.

19.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 3 – Provide clarification on what “status of applications” means and name which applications.
------------	--

Answer. Means the status of ADT Interface, LIS interface, i-STAT interface, and Operator recertification amount other things.

20.	Question. Request for Quotation, General Provisions, Section 6, page 12 – What are the specific Cooperative Purchasing arrangement and Intergovernmental Agreements, if any?
------------	---

Answer. If another agency participating in a Cooperative Purchasing arrangement and Intergovernmental Agreement (IGAs) with Valleywise Health would want to use like services and piggy back off our executed contract terms and conditions, they would still be required to have a separate agreement between themselves and vendor, referencing our contract.

21.	Question. Request for Quotation, General Provisions, Section 9, page 12 – In regards to Valleywise Health having shared ownership rights to such records, is the reference to “records” specific to Valleywise Health records and/or data? Not Proposer’s intellectual property, confidential information, etc., correct?
------------	--

Answer. This section states information relevant to the contract and confidentiality of patient records. For information on proprietary or confidential information see Page 31, Attachment E: Proprietary and/or Confidential Information.

22.	Question. Request for Quotation, General Provisions, Section 22(H), page 16 – This language requires Proposer (upon award) to provide 15 days prior written notice to Valleywise Health of material changes to insurance required under the contract. This is only in reference to material changes in the negative/lesser fashion, correct? Not necessarily if Proposer increases its limits to a higher dollar amount?
------------	---

Answer. The 15 days’ notice is listed in Section 22(I) and that information is correct. Vendor has the opportunity to list any exceptions per answer in #17.

23.	Question. Request for Quotation, General Provisions, Section 28, page 18 – How would this be applicable to this relationship?
------------	--

Answer. We do perform annual assessments on all contracts for performance and compliance to the executed contract terms and conditions. CMS, AHCCCS/ALTCS, and ADHS pertain to contracts associated with those types of services.

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ

90-21-183-RFQ

ADDENDUM #2

24.	Question. Request for Quotation, General Provisions, Section 37(C)(2), page 21 – What are MMC’s Medical Staff Bylaws or Rules and Regulations? Can you please provide copies for Proposer’s review in order to assist with submission?
------------	---

Answer. This is a remote implemented software and likely not applicable.

25.	Question. Request for Quotation, General Provisions, Section 37(C)(3), page 21 – What are Valleywise Health Policies or Valleywise Health Medical Staff Bylaws or Rules and Regulations? Can you please provide copies for Proposer’s review in order to assist with submission?
------------	---

Answer. This is a remote implemented software and likely not applicable.

26.	Question. Request for Quotation, Special Provisions, Section 3(B), page 23 – This is not applicable if Proposer does not have access to patient care areas, correct?
------------	---

Answer. Correct.

27.	Question. Request for Quotation, Special Provisions, Section 4(D), page 23 – What are Valleywise Health policies, procedures, and standards for which Proposer would be expected to fully comply? Can you please provide copies for Proposer’s review in order to assist with submission?
------------	--

Answer. This is a remote implemented software and likely not applicable.

28.	Question. Request for Quotation, Special Provisions, Section 5(A)&(B), page 23 – Can you help us understand how this would apply and/or give us a scenario?
------------	--

Answer. This is not a grant funded solicitation.

29.	Question. Request for Quotation, ATTACHMENT F, page 32-33 – Is this indeed required of Proposer/Contractor upon award? Or will some other form of attestation confirming compliance from Proposer/Contractor suffice? a. If required, does this requirement only encompass those employees of Contractor that directly provide services under the contract? Or also indirectly, such as Contractor’s accounting department invoicing amounts under the contract? b. Additionally, if Contractor is certifying our compliance with FINA, etc. why must Contractor also specify the specific individuals?
------------	--

Answer. If personnel are expected to be used for labor, time, and effort then FINA is applicable and vendors must comply with FINA requirements for reporting.

30.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- Who is your LIS vendor?
------------	--

Answer. EPIC

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ
90-21-183-RFQ
ADDENDUM #2

31.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- Who is your EMR vendor?
Answer. EPIC	

32.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- Will POCT results be sent to the LIS?
Answer. Yes.	

33.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- Will the ADT feed come from the EMR?
Answer. Yes.	

34.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- Generally, POCT results are unsolicited, meaning there is not an order existing prior to the test being run. Is this how your current POCT is handled?
Answer. Currently, POCT results are solicited or unsolicited depending on the device.	

35.	Question. Request for Quotation, General Provisions, Scope of Work, page 4, Deliverables- If there is an existing order for POCT, will the person running the test have that order number or would they identify the sample with a patient ID?
Answer. The sample is identified with a patient ID.	

36.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 1- Of the devices listed in the RFP, which of them are connected to RALS today?
Answer. Not all devices are connected to RALS. Our goal is to connect all devices to a POCT data management system	

37.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 1- What is the RALS contract expiration date of each of the connected devices?
Answer. We have multiple contract expirations and would look to have the first turnover in April.	

POINT OF CARE DATA MANAGEMENT SOFTWARE RFQ

90-21-183-RFQ

ADDENDUM #2

38.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 1- The RFQ contained a list of POCT devices. Are all of these devices at your inpatient hospital?
-----	--

Answer. No.

39.	Question. Request for Quotation, General Provisions, Scope of Work, page 3, Requirement 1 & Community Healthcare Centers (CHC), page 9-10, - Which of the devices are at the outpatient facilities?
-----	--

Answer. Accuchek, Clinitek, DCA, GeenXpert, Hemocue, Coaguchek, i-STAT, ABL.

40.	Question. Request for Quotation, General Provisions, Community Healthcare Centers (CHC), page 9-10, - Do any of the CHC facilities have overnight beds?
-----	--

Answer. No.

41.	Question. Request for Quotation, Special Provisions, Vendor Registration, page 25, - Link does not work, https://mihs.vendormate.com
-----	---

Answer. Vendors may call Vendormate @ 888-476-0377

42.	Question. Request for Quotation, General Provisions, Community Healthcare Centers (CHC), page 9-10, - Should AZ State Hospital be included in the quote and if so, what devices will they be interfaced?
-----	---

Answer. AZ State Hospital is not part of Valleywise Health.