

Valleywise Health Federally Qualified Health Center Clinics

Fiscal Year 2022 Operating and Capital Budget



Mission

Provide exceptional care, without exception, every patient, every time.



Vision

Be nationally recognized for transforming care to improve community health.



Values

They guide how we treat each other, our patients, families and visitors.

Accountability • Compassion • Excellence • Safety

Major operational focus areas

- Major operational focus areas
 - COVID-19
 - Family Medicine Residency
 - Continued focus on financial operations
- Strategic Initiatives
 - Valleywise Comprehensive Health Center – Peoria – Open for the entire year
 - West Maryvale VCHC – Opening October 2021
 - New Mesa VCHC - Opening January 2022

DMG Providers

<u>COST CENTER and DESCRIPTION</u>	<u>FYE 2020</u>	<u>FYE 2021</u>	<u>FYE 2022</u>
416601 FQHC CLINIC - SOUTH CENTRAL PHOENIX	5.69	6.48	7.20
416602 FQHC CLINIC - 7TH AVENUE	8.60	1.96	0.00
416603 FQHC CLINIC - AVONDALE	6.64	6.07	6.20
416604 FQHC CLINIC - MARYVALE	6.34	7.39	2.09
416704 FQHC CLINIC - WEST MARYVALE	0.00	0.00	4.87
416605 FQHC CLINIC - GLENDALE	5.77	2.89	0.00
416606 FQHC CLINIC - EL MIRAGE	4.55	2.82	0.00
416607 FQHC CLINIC - MESA	5.66	5.43	2.95
416707 FQHC CLINIC - NEW MESA	0.00	0.00	2.64
476707 FQHC MCDOWELL SERVICES - MESA			0.17
416608 FQHC CLINIC - CHANDLER	5.88	6.09	5.80
416609 FQHC CLINIC - GUADALUPE	2.78	2.89	2.50
416611 FQHC CLINIC - SUNNYSLOPE	5.11	1.61	0.00
416613 FQHC CLINIC - MCDOWELL	8.17	9.30	9.65
416701 FQHC CLINIC - SOUTH PHOENIX LAVEEN	0.00	4.33	5.88
416711 FQHC CLINIC - NORTH PHOENIX	0.00	3.44	5.87
476101 FQHC WOMENS CARE - PHOENIX	6.53	6.60	6.64
476105 FQHC PEDIATRIC CLINIC - PHOENIX	5.86	5.72	5.72
476106 FQHC MEDICINE CLINIC - PHOENIX	4.30	5.77	6.45
576101 FQHC PRIMARY CARE - PEORIA	0.00	1.09	10.45
576130 FQHC MCDOWELL SERVICES - PEORIA	0.00	0.00	0.73
TOTAL	81.89	79.87	85.81

Dental Providers

Dental Providers by Location

Location	FYE 2020 Actuals	FYE 2021 Actuals	FYE 2022 Actuals
FQHC DENTAL - PHOENIX	12.3	13.9	14.3
FQHC DENTAL - CHANDLER	2.4	2.6	3.5
FQHC DENTAL - SOUTH CENTRAL PHOENIX	2.3	0.0	-
FQHC DENTAL - AVONDALE	3.2	3.5	3.3
FQHC DENTAL - MESA	2.8	2.7	1.7
FQHC DENTAL - MCDOWELL	5.3	5.8	7.6
FQHC DENTAL - PEORIA	-	1.7	5.3
TOTAL	28.4	30.3	35.7

Behavioral Health Providers

BH Providers by Location

Location	FYE 2020 Actuals	FYE 2021 Actuals	FYE 2022 Actuals
BH FQHC - PSYCHIATRY * DMG	-	-	0.2
BH FQHC - SOUTH CENTRAL PHOENIX	0.1	0.8	1.0
BH FQHC - 7TH AVENUE	1.0	0.3	-
BH FQHC - AVONDALE	1.0	1.6	2.0
BH FQHC - MARYVALE	2.0	1.9	0.7
BH FQHC - GLENDALE	0.7	0.7	-
BH FQHC - EL MIRAGE	-	-	-
BH FQHC - MESA	2.1	2.6	1.7
BH FQHC - CHANDLER	0.6	1.0	1.0
BH FQHC - GUADALUPE	0.2	0.9	1.2
BH FQHC - SUNNYSLOPE	0.4	0.3	-
BH FQHC - PEORIA	-	0.4	1.0
BH FQHC - SOUTH PHOENIX LAVEEN	-	0.8	1.0
BH FQHC - WEST MARYVALE	-	-	1.3
BH FQHC - MESA	-	-	1.4
BH FQHC - NORTH PHOENIX	-	0.6	1.0
TOTAL	8.1	11.9	13.4

FY 2021 is based on projected July 2020 through April 2021

Visits

						Budget Information				
	FY 2019	FY 2020	FY 2021	FY 2021 Budget		FY 2022				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance Percentage	Variance from FY2021 Budget	Variance Percentage
Community Health Center Clinics										
FQHC CLINIC - SOUTH CENTRAL PHOENIX	16,714	16,069	19,594	20,133	(2.7%)	19,966	372	1.9%	(167)	(0.8%)
FQHC CLINIC - SOUTH PHOENIX LAVEEN	-	-	14,218	11,857	19.9%	20,224	6,006	42.2%	8,367	70.6%
FQHC CLINIC - 7TH AVENUE	18,383	23,073	5,474	4,256	28.6%	0	(5,474)	(100.0%)	(4,256)	(100.0%)
FQHC CLINIC - AVONDALE	25,751	24,265	23,257	23,186	0.3%	22,029	(1,228)	(5.3%)	(1,157)	(5.0%)
FQHC CLINIC - MARYVALE	20,025	18,483	19,723	18,431	7.0%	6,017	(13,706)	(69.5%)	(12,414)	(67.4%)
FQHC CLINIC - GLENDALE	17,939	17,350	10,301	6,519	58.0%	0	(10,301)	(100.0%)	(6,519)	(100.0%)
FQHC CLINIC - EL MIRAGE	13,943	12,370	7,833	6,745	16.1%	0	(7,833)	(100.0%)	(6,745)	(100.0%)
FQHC CLINIC - MESA	15,750	16,412	18,437	16,148	14.2%	8,866	(9,571)	(51.9%)	(7,282)	(45.1%)
FQHC CLINIC - CHANDLER	19,693	18,413	22,007	18,722	17.5%	19,441	(2,566)	(11.7%)	719	3.8%
FQHC CLINIC - GUADALUPE	8,808	7,962	8,462	8,219	3.0%	7,179	(1,283)	(15.2%)	(1,040)	(12.7%)
FQHC CLINIC - SUNNYSLOPE	16,888	15,454	5,475	5,460	0.3%	0	(5,475)	(100.0%)	(5,460)	(100.0%)
FQHC CLINIC - NORTH PHOENIX	-	-	10,806	9,009	19.9%	16,882	6,076	56.2%	7,873	87.4%
FQHC CLINIC - MCDOWELL	14,786	17,584	21,248	18,517	14.7%	22,181	933	4.4%	3,664	19.8%
FQHC CLINIC - WEST MARYVALE	-	-	-	-	0.0%	13,102	13,102	100.0%	13,102	100.0%
FQHC CLINIC - MESA	-	-	-	-	0.0%	7,823	7,823	100.0%	7,823	100.0%
FQHC MCDOWELL SERVICES - MESA	-	-	-	-	0.0%	290	290	100.0%	290	100.0%
FQHC MCDOWELL SERVICES - PEORIA	-	-	-	-	0.0%	1,610	1,610	100.0%	1,610	100.0%
Total	188,680	187,435	186,835	167,201	11.7%	165,610	(21,225)	(11.4%)	(1,591)	(1.0%)
% Change compared to Prior Year			(0.3%)							

Visits

	FY 2019					Budget Information				
	FY 2019	FY 2020	FY 2021	FY 2021 Budget		FY 2022				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance Percentage	Variance from FY2021 Budget	Variance Percentage
Outpatient Behavioral Health Clinics										
BH FQHC - SOUTH CENTRAL PHOENIX	-	103	964	569	69.4%	1,110	146	15.1%	541	95.1%
BH FQHC - SOUTH PHOENIX LAVEEN	-	-	731	502	45.6%	1,088	357	48.8%	586	116.7%
BH FQHC - 7TH AVENUE	399	1,002	255	166	53.6%	0	(255)	(100.0%)	(166)	(100.0%)
BH FQHC - AVONDALE	229	1,090	2,004	1,179	70.0%	2,095	91	4.5%	916	77.7%
BH FQHC - MARYVALE	239	1,020	1,900	1,528	24.3%	572	(1,328)	(69.9%)	(956)	(62.6%)
BH FQHC - GLENDALE	-	366	690	413	67.1%	0	(690)	(100.0%)	(413)	(100.0%)
BH FQHC - MESA	450	1,958	3,242	2,069	56.7%	1,774	(1,468)	(45.3%)	(295)	(14.3%)
BH FQHC - CHANDLER	-	410	1,103	669	64.9%	1,046	(57)	(5.2%)	377	56.4%
BH FQHC - GUADALUPE	-	118	995	695	43.2%	1,315	320	32.2%	620	89.2%
BH FQHC - SUNNYSLOPE	-	86	133	160	(16.9%)	0	(133)	(100.0%)	(160)	(100.0%)
BH FQHC - NORTH PHOENIX	-	-	836	433	93.1%	1,046	210	25.1%	613	141.6%
BH FQHC - PEORIA	-	-	626	303	106.6%	1,046	420	67.1%	743	245.2%
BH FQHC - MESA	-	-	-	-	0.0%	1,496	1,496	100.0%	1,496	100.0%
BH FQHC - WEST MARYVALE	-	-	-	-	0.0%	1,383	1,383	100.0%	1,383	100.0%
BH FQHC - PSYCHIATRY	-	-	-	-	0.0%	839	839	100.0%	839	100.0%
Total	1,317	6,153	13,479	8,686	55.2%	14,810	1,331	9.9%	6,124	70.5%
% Change compared to Prior Year					119.1%					

	FY 2019					Budget Information				
	FY 2019	FY 2020	FY 2021	FY 2021 Budget		FY 2022				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance Percentage	Variance from FY2021 Budget	Variance Percentage
Comprehensive Health Center-Peoria										
FQHC PRIMARY CARE - PEORIA	-	-	10,244	11,350	(9.7%)	28,344	18,100	176.7%	16,994	149.7%
Total	-	-	10,244	11,350	(9.7%)	28,344	18,100	176.7%	16,994	149.7%
% Change compared to Prior Year					0.0%					

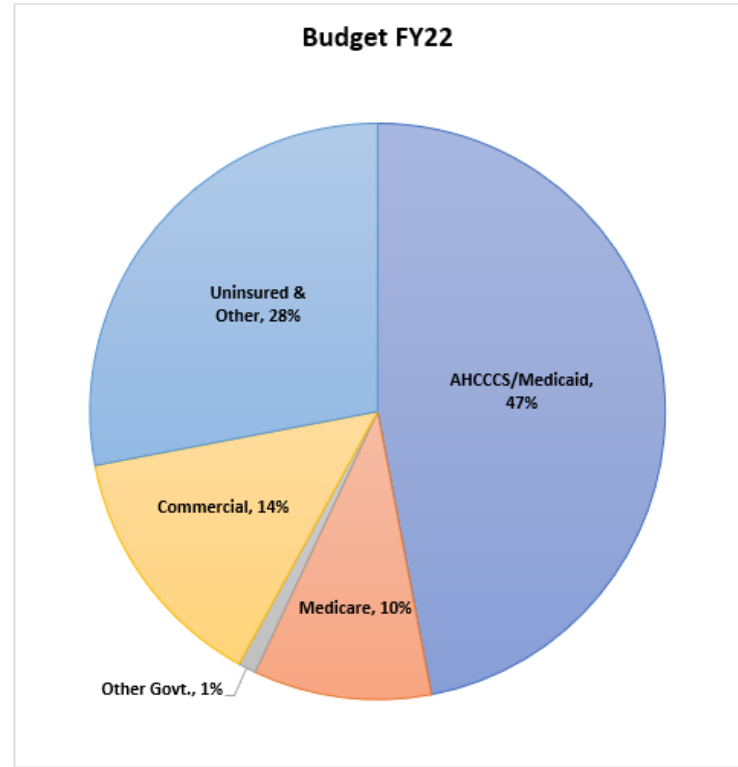
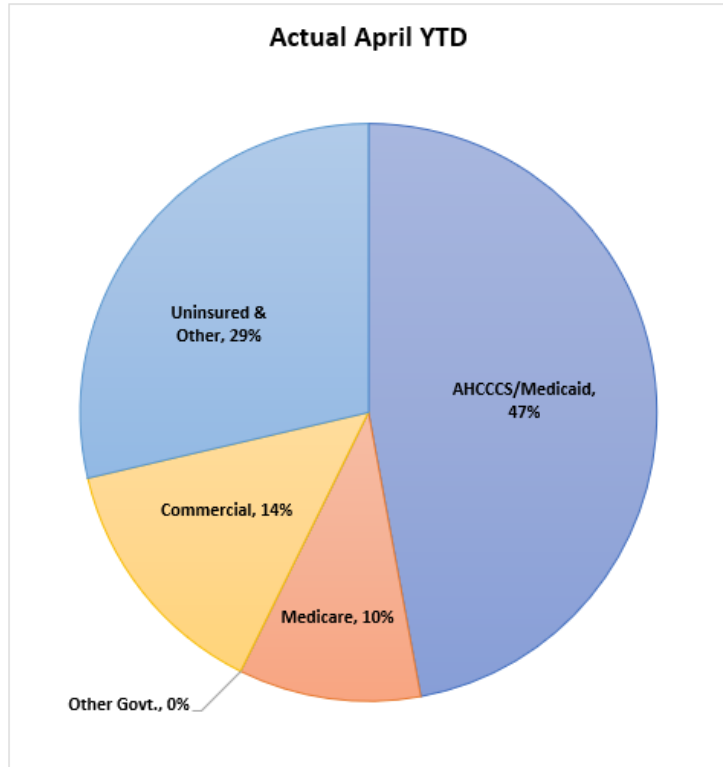
Visits

						Budget Information				
	FY 2019	FY 2020	FY 2021	FY 2021 Budget		FY 2022				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance Percentage	Variance from FY2021 Budget	Variance Percentage
Comprehensive Health Center-Phoenix										
FQHC WOMENS CARE - PHOENIX	21,948	21,278	22,586	19,366	16.6%	22,309	(277)	(1.2%)	2,943	15.2%
FQHC ANTEPARTUM TESTING - PHOENIX	8,493	7,910	8,380	7,300	14.8%	8,040	(340)	(4.1%)	740	10.1%
FQHC DIABETES CARE AND SUPPORT - PHOENIX	3,160	1,788	2,840	3,024	(6.1%)	2,861	21	0.7%	(163)	(5.4%)
FQHC PEDIATRIC CLINIC - PHOENIX	18,774	17,408	16,398	17,966	(8.7%)	16,503	105	0.6%	(1,463)	(8.1%)
FQHC MEDICINE CLINIC - PHOENIX	13,269	13,506	19,679	15,707	25.3%	21,100	1,421	7.2%	5,393	34.3%
Total	65,644	61,890	69,883	63,363	10.3%	70,813	930	1.3%	7,450	11.8%
% Change compared to Prior Year			12.9%							
						Budget Information				
	FY 2019	FY 2020	FY 2021	FY 2021 Budget		FY 2022				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance Percentage	Variance from FY2021 Budget	Variance Percentage
Dental Clinics										
FQHC DENTAL - PHOENIX	11,086	9,268	9,148	9,640	(5.1%)	9,089	(59)	(0.6%)	(551)	(5.7%)
FQHC DENTAL - CHANDLER	2,368	1,607	1,485	2,010	(26.1%)	2,063	578	38.9%	53	2.6%
FQHC DENTAL - SOUTH CENTRAL PHOENIX	2,079	1,359	-	-	0.0%	0	-	0.0%	-	0.0%
FQHC DENTAL - AVONDALE	2,717	1,849	2,139	2,552	(16.2%)	2,164	25	1.2%	(388)	(15.2%)
FQHC DENTAL - MESA	2,411	1,733	1,380	2,150	(35.8%)	906	(474)	(34.3%)	(1,244)	(57.9%)
FQHC DENTAL - MCDOWELL	5,131	3,522	2,947	4,158	(29.1%)	4,013	1,066	36.2%	(145)	(3.5%)
FQHC DENTAL - PEORIA	-	-	1,180	1,133	4.1%	3,575	2,395	203.0%	2,442	215.5%
Total	25,792	19,338	18,279	21,645	(15.6%)	21,810	3,531	19.3%	165	0.8%
% Change compared to Prior Year			(5.5%)							
Grand Total	281,433	274,816	298,720	272,245	9.7%	301,387	2,667	0.9%	29,142	10.7%
% Change compared to Prior Year			8.7%							

Revenue

- FQHC AHCCCS Reimbursement
 - Rate = \$308.89 or 1% increase
- Commercial and Medicare reflect a 1% increase
- Other Revenue is based on funding from the following sources:
 - NAP Grant
 - HRSA American Rescue Plan
 - Ryan White

Payor Mix



Expenses

- Budgeted expenses increased 3% compared to the FY 2021 projection due to higher volume.
- Labor costs (salaries, contract labor, and benefits) increased due to higher volume.
 - A vacancy factor applied – approximately 34 FTEs
 - Merit has been included at 3%
- Medical Service Fees increased due to additional staffing at Peoria and the annual contracted increase.

Expenses

- Lab Point of Care supply expenses are now included in Supplies vs Allocated Ancillary Expenses.
- Purchased services increases due to Dental Supplies increasing as volume recovers from the pandemic.
- Other expenses projected at current year run rate plus 2.0% inflation unless specifically identified. Examples include:

Pharmacy - 3%

Surgical/Implants - 1.5%

Blood & Plasma - 2.3%

Medical Supplies - 1.5%

Other Supplies - 2.3%

Additional Information

- The COVID vaccine clinics have been included in the budget.
- The American Rescue Plan is included in the budget.

Income Statement

Valleywise Health
 FQHC
 FY2021 Projection vs FY2022 Budget
 With Ancillary Services

	VCHC			OP BEHAVIORAL HEALTH		
	JUN Month to Date			JUN Month to Date		
	FY21 Projection	FY22 Budget	%	FY21 Projection	FY22 Budget	%
Visits	186,835	165,610	(11%)	13,479	14,810	10%
Operating Revenues						
Net patient service revenue	\$ 38,934,992	\$ 35,140,070	(10%)	\$ 3,152,799	\$ 3,413,515	8%
Other Operating Revenue	3,092,113	1,904,604	(38%)	107,295	32,029	(70%)
PCMH Revenue	72,540	16,215	(78%)	-	-	0%
Total operating revenues	\$ 42,099,645	\$ 37,060,889	(12%)	\$ 3,260,094	\$ 3,445,544	6%
Operating Expenses						
Salaries and wages	10,930,516	10,120,139	7%	1,186,046	1,296,872	(9%)
Contract labor	9,744	1,301	87%	895	121	86%
Employee benefits	3,785,074	3,513,204	7%	385,487	395,147	(3%)
Medical service fees	14,072,296	13,917,465	1%	-	184,154	100%
Supplies	1,272,383	1,582,446	(24%)	2,449	4,344	(77%)
Purchased services	13,052	14,401	(10%)	538	1,003	(86%)
Other expenses	984,423	846,076	14%	10,558	14,530	(38%)
Allocated ancillary expense	7,327,679	5,965,925	19%	-	-	
Total operating expenses	\$ 38,395,167	\$ 35,960,956	(6%)	\$ 1,585,971	\$ 1,896,171	(20%)
Margin (before overhead allocation)	\$ 3,704,477	\$ 1,099,934	(70%)	\$ 1,674,122	\$ 1,549,373	7%
Percent Margin	9%	3%		51%	45%	
<i>Overhead Allocation</i>	9,685,675	8,930,688	8%	407,943	505,212	(24%)
Margin (after overhead allocation)	\$ (5,981,198)	\$ (7,830,754)	31%	\$ 1,266,180	\$ 1,044,162	18%
Percent Margin	(14%)	(21%)		39%	30%	

FY 2021 is based on July 2020 through April 2021 Projection

Income Statement

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

	VCHC - PHOENIX			VCHC - PEORIA		
	JUN Month to Date			JUN Month to Date		
	FY21 Projection	FY22 Budget	%	FY21 Projection	FY22 Budget	%
Visits	69,883	70,813	1%	10,244	28,344	177%
Operating Revenues						
Net patient service revenue	\$ 11,573,455	\$ 11,821,953	2%	\$ 1,979,291	\$ 5,516,709	179%
Other Operating Revenue	1,639,261	496,364	(70%)	75,387	64,102	(15%)
PCMH Revenue	-	-	0%	3,825	2,599	(32%)
Total operating revenues	\$ 13,212,716	\$ 12,318,317	(7%)	\$ 2,058,503	\$ 5,583,410	171%
Operating Expenses						
Salaries and wages	4,516,199	4,562,531	(1%)	543,066	1,647,369	(67%)
Contract labor	4,196	579	86%	1,384	232	497%
Employee benefits	1,430,431	1,494,032	(4%)	184,784	546,621	(66%)
Medical service fees	5,535,443	5,628,230	(2%)	781,891	2,595,171	(70%)
Supplies	382,621	498,817	(30%)	34,551	219,752	(84%)
Purchased services	3,094	4,946	(60%)	98	1,784	(95%)
Other expenses	21,231	40,314	(90%)	7,774	12,599	(38%)
Allocated ancillary expense	1,246,576	1,062,444	15%	183,869	402,432	(54%)
Total operating expenses	\$ 13,139,790	\$ 13,291,892	(1%)	\$ 1,737,418	\$ 5,425,959	(212%)
Margin (before overhead allocation)	\$ 72,926	\$ (973,576)	1,435%	\$ 321,085	\$ 157,451	51%
Percent Margin	1%	(8%)		16%	3%	
<i>Overhead Allocation</i>	3,706,772	3,155,200	15%	446,898	1,391,645	211%
Margin (after overhead allocation)	\$ (3,633,846)	\$ (4,128,775)	(14%)	\$ (125,813)	\$ (1,234,194)	(881%)
Percent Margin	(28%)	(34%)		(6%)	(22%)	

FY 2021 is based on July 2020 through April 2021 Projection

Income Statement

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

	DENTAL			American Rescue Plan		
	JUN Month to Date			JUN Month to Date		
	FY21 Projection	FY22 Budget	%	FY21 Projection	FY22 Budget	%
Visits	18,279	21,810	19%	-	-	0%
Operating Revenues						
Net patient service revenue	\$ 2,963,220	\$ 3,575,514	21%	\$ -	\$ -	0%
Other Operating Revenue	434,988	359,662	(17%)	-	8,714,899	100%
PCMH Revenue	-	-	0%	-	-	0%
Total operating revenues	\$ 3,398,208	\$ 3,935,176	16%	\$ -	\$ 8,714,899	100%
Operating Expenses						
Salaries and wages	3,307,061	3,481,484	(5%)	-	3,204,912	(100%)
Contract labor	1,168	179	85%	-	1,602,042	(100%)
Employee benefits	1,071,458	1,096,419	(2%)	-	1,036,623	(100%)
Medical service fees	-	-	-	-	144,000	(100%)
Supplies	224,452	286,570	(28%)	-	179,246	(100%)
Purchased services	119,067	162,487	(36%)	-	81,050	(100%)
Other expenses	52,552	54,489	(4%)	-	87,220	(100%)
Allocated ancillary expense	-	-	-	-	-	-
Total operating expenses	\$ 4,775,758	\$ 5,081,628	(6%)	\$ -	\$ 6,335,094	(100%)
Margin (before overhead allocation)	\$ (1,377,550)	\$ (1,146,452)	17%	\$ -	\$ 2,379,805	100%
Percent Margin	(41%)	(29%)		-	27%	
<i>Overhead Allocation</i>	1,297,059	1,440,726	(11%)	-	2,379,805	100%
Margin (after overhead allocation)	\$ (2,674,609)	\$ (2,587,178)	3%	\$ -	\$ -	0%
Percent Margin	(79%)	(66%)		-	0%	

FY 2021 is based on July 2020 through April 2021 Annualized

Income Statement

Valleywise Health
 FQHC
 FY2021 Projection vs FY2022 Budget
 With Ancillary Services

ALL CLINICS COMBINED

	JUN Month to Date				w/ ARP FY22 Budget
	FY21 Projection	FY22 Budget	Variance Favorable (Unfavorable)	%	
Visits	298,720	301,387	2,667	1%	301,387
Operating Revenues					
Net patient service revenue	\$ 58,603,758	\$ 59,467,762	\$ 864,004	1%	59,467,762
Other Operating Revenue	5,349,044	2,856,761	(2,492,282)	(87%)	11,571,660
PCMH Revenue	76,365	18,814	(57,551)	(306%)	18,814
Total operating revenues	\$ 64,029,166	\$ 62,343,337	\$ (1,685,829)	(3%)	71,058,235
Operating Expenses					
Salaries and wages	20,482,887	21,108,396	(625,509)	(3%)	24,313,308
Contract labor	17,387	2,412	14,975	86%	1,604,454
Employee benefits	6,857,234	7,045,422	(188,187)	(3%)	8,082,045
Medical service fees	20,389,630	22,325,019	(1,935,389)	(9%)	22,469,019
Supplies	1,916,456	2,591,929	(675,473)	(35%)	2,771,175
Purchased services	135,849	184,620	(48,772)	(36%)	265,670
Other expenses	1,076,538	968,008	108,530	10%	1,055,228
Allocated ancillary expense	8,758,125	7,430,800	1,327,324	15%	7,430,800
Total operating expenses	\$ 59,634,106	\$ 61,656,606	\$ (2,022,501)	(3%)	\$ 67,991,700
Margin (before overhead allocation)	\$ 4,395,060	\$ 686,730	\$ (3,708,330)	(84%)	\$ 3,066,536
Percent Margin	7%	1%			
<i>Overhead Allocation</i>	<i>15,544,346</i>	<i>15,423,470</i>	<i>120,876</i>	<i>1%</i>	<i>17,803,275</i>
Margin (after overhead allocation)	\$ (11,149,285)	\$ (14,736,739)	\$ (3,587,454)	(32%)	\$ (14,736,739)
Percent Margin	(17%)	(24%)			

FY 2021 is based on July 2020 through April 2021 Projection

Per Visit

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

	VCHC			OP BEHAVIORAL HEALTH		
	JUN Month to Date			JUN Month to Date		
	FY21 Projection	FY22 Budget	%	FY21 Projection	FY22 Budget	%
Per Visit Analysis (\$/Visit)						
Net patient service revenue	\$ 208.39	\$ 212.19	2%	\$ 233.90	\$ 230.49	(1%)
Other Operating Revenue	16.55	11.50	(31%)	7.96	2.16	(73%)
PCMH Revenue	0.39	0.10	(75%)	-	-	0%
Total operating revenues	\$ 225.33	\$ 223.78	(1%)	\$ 241.86	\$ 232.65	(4%)
Total operating expenses	205.50	217.14	(6%)	117.66	128.03	(9%)
Margin (before overhead allocation)	\$ 19.83	\$ 6.64	(67%)	\$ 124.20	\$ 104.62	(16%)
<i>Overhead Allocation</i>	51.84	53.93	(4%)	30.27	34.11	(13%)
Margin (after overhead allocation)	\$ (32.01)	\$ (47.28)	(48%)	\$ 93.94	\$ 70.50	(25%)

Per Visit

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

VCHC - PHOENIX

JUN Month to Date

FY21 Projection	FY22 Budget	%
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VCHC - PEORIA

JUN Month to Date

FY21 Projection	FY22 Budget	%
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Per Visit Analysis (\$/Visit)										
Net patient service revenue	\$	165.61	\$	166.95	1%	\$	193.21	\$	194.63	1%
Other Operating Revenue		23.46		7.01	(70%)		7.36		2.26	(69%)
PCMH Revenue		-		-	0%		-		0.09	100%
Total operating revenues	\$	189.07	\$	173.96	(8%)	\$	200.95	\$	196.99	(2%)
Total operating expenses		188.03		187.70	0%		169.60		191.43	(11%)
Margin (before overhead allocation)	\$	1.04	\$	(13.75)	(1,417%)	\$	31.34	\$	5.56	(82%)
<i>Overhead Allocation</i>		53.04		44.56	16%		43.63		49.10	13%
Margin (after overhead allocation)	\$	(52.00)	\$	(58.31)	(12%)	\$	(12.28)	\$	(43.54)	(255%)

Per Visit

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

DENTAL

JUN Month to Date		
FY21 Projection	FY22 Budget	%

Per Visit Analysis (\$/Visit)			
Net patient service revenue	\$ 162.11	\$ 163.94	1%
Other Operating Revenue	23.80	16.49	(31%)
PCMH Revenue	-	-	0%
Total operating revenues	\$ 185.91	\$ 180.43	(3%)
Total operating expenses	261.27	233.00	11%
Margin (before overhead allocation)	\$ (75.36)	\$ (52.57)	30%
<i>Overhead Allocation</i>	70.96	66.06	7%
Margin (after overhead allocation)	\$ (146.32)	\$ (118.62)	19%

Per Visit

Valleywise Health
FQHC
FY2021 Projection vs FY2022 Budget
With Ancillary Services

ALL CLINICS COMBINED

JUN Month to Date				
FY21 Projection	FY22 Budget	Variance Favorable (Unfavorable)		%
Per Visit Analysis (\$/Visit)				
Net patient service revenue	\$ 196.18	\$ 197.31	\$ 1.13	1%
Other Operating Revenue	17.91	9.48	(8.43)	(47%)
PCMH Revenue	0.26	0.06	(0.19)	(76%)
Total operating revenues	\$ 214.34	\$ 206.85	\$ (7.49)	(3%)
Total operating expenses	199.63	204.58	(4.94)	(2%)
Margin (before overhead allocation)	\$ 14.71	\$ 2.28	\$ (12.43)	(85%)
<i>Overhead Allocation</i>	52.04	51.17	0.86	2%
Margin (after overhead allocation)	\$ (37.32)	\$ (48.90)	\$ (11.57)	(31%)

Capital

FQHC Contingency Capital

\$100,000