

Valleywise Health Federally Qualified Heath Center Clinics

Fiscal Year 2025 Operating and Capital Budget; Including Governing Council Budget



Provide exceptional care, without exception, every patient, every time.



Be nationally recognized for transforming care to improve community health.



They guide how we treat each other, our patients, families and visitors.

Accountability • Compassion • Excellence • Safety



Valleywise Community Health Centers Governing Council

Expenses

- Budgeted labor and expenses increasing by 42.3% compared to FY 2024 projection.
- Budgeted Organizational Memberships for FY 2025 include NACHC and AACHC.
- Other Professional Services includes Retreat.

Valleywise Community Health Centers Governing Council

										FY 2025 E	Bud	get							Y 2024 ojection		Y 2025 Budget
	JUL	Α	UG	S	SEP	0	СТ	١	VOV	DEC	J.	AN	FEB	MAR	APR	MAY	JUN	J	UN YTD	JU	JN YTD
Salaries	\$ 6,156	\$	5,921	\$	5,957	\$	6,156	\$	5,957	\$ 6,156	\$	6,340	\$ 5,727	\$ 6,340	\$ 5,901	\$ 6,098	\$ 6,136	\$	59,068	\$	72,845
Benefits	1,745		1,699		1,707		1,745		1,707	1,745		1,781	1,662	1,781	1,696	1,734	1,741		14,833		20,744
Sub-Total Salaries and Benefits	7,901		7,620		7,664		7,901		7,664	7,901		8,122	7,389	8,122	7,597	7,832	7,877		73,901		93,589
FOOD - CATERING & SPECIAL FUNCTIONS	-		-		1,550		-		-	_		-	_	_	_	-	-		54		1,550
OFFICE SUPPLIES	25		25		25		25		25	25		25	25	25	25	25	25		148		300
PRINTING SUPPLIES/RICOH	20		20		20		20		20	20		20	20	20	20	20	20		177		235
OTHER SUPPLIES	 -		-		200		-		-	-		-	-	75	-	-	 		150		275
Sub-Total Supplies	45		45		1,795		45		45	45		45	45	120	45	45	45		529		2,360
AIRLINE	2,083		_		_		-		_	_		-	_	_	_	-	_		_		2,083
TRAVEL REIMBURSEMENT	3,000		-		670		-		-	-		-	-	-	-	-	-		283		3,670
OTHER PROFESSIONAL SERVICES	20,000		-		-		-		-	-		-	-	-	-	-	-		-		20,000
MILEAGE ALLOWANCE	33		33		33		33		33	33		33	33	33	33	33	33		204		390
ORG MEMBERSHIPS/CERT/LICENSE	20,200		-		-		-		-	-		-	-	-	-	-	20,000		40,000		40,200
SEMINAR FEES	4,650		-		-		-		-	-		1,500	-	-	-	-	-		3,740		6,150
EMPLOYEE RECOGNITION REWARDS	2		2		2		2		2	2		2	2	2	2	2	2		22		25
OTHER MISCELLANEOUS EXPENSES	 50		50		50		50		50	50		50	50	50	50	50	 50		104		600
Sub-Total Other Operating Expenses	50,018		85		755		85		85	85		1,585	85	85	85	85	20,085		44,352		73,118
Grand Total	\$ 57,963	\$	7,749	\$ 1	10,213	\$	8,030	\$	7,793	\$ 8,030	\$	9,751	\$ 7,518	\$ 8,326	\$ 7,726	\$ 7,961	\$ 28,006	\$	118,782	\$	169,067

Major operational focus areas

- Major operational focus areas
 - Continued focus on Expenses
- New services
 - Mobile Health Unit
 - Continued expansion of Outpatient Behavioral Health

	416601	FQHC CLINIC - SOUTH CENTRAL PHOENIX	6.10	5.18	5.45
DMG	416603	FQHC CLINIC - AVONDALE	5.92	7.14	8.61
DIVIG	416608	FQHC CLINIC - CHANDLER	5.91	6.03	5.61
Providers	416609	FQHC CLINIC - GUADALUPE	2.57	2.52	2.56
riovidei 3	416613	FQHC CLINIC - MCDOWELL	8.72	8.90	8.30
	416701	FQHC CLINIC - SOUTH PHOENIX LAVEEN	5.62	4.60	6.88
	416704	FQHC CLINIC - WEST MARYVALE	5.39	5.44	6.26
	416707	FQHC CLINIC - MESA	5.92	6.55	6.35
	416711	FQHC CLINIC - NORTH PHOENIX	6.79	7.26	7.67
	476707	FQHC MCDOWELL SERVICES - MESA	0.45	0.44	0.44
	476101	FQHC WOMENS CARE - PHOENIX	6.77	7.12	7.49

FQHC PEDIATRIC CLINIC - PHOENIX

FQHC MEDICINE CLINIC - PHOENIX

FQHC CLINIC - MOBILE HEALTH UNIT

FQHC PRIMARY CARE - PEORIA

COST CENTER and DESCRIPTION

476105

476106

576101

416750

5.09

5.87

10.56

0.50

87.64

FYE 2023

4.82

5.99

9.19

0.00

80.16

TOTAL

FYE 2024

4.98

5.76

10.17

0.00

82.09

FYE 2025

Dental Staff

Dental FTEs by Location

		FYE 2023	FYE 2024	FYE 2025
Location		Actuals	Actuals	Budget
FQHC DENTAL - PHOENIX		12.8	13.5	15.0
FQHC DENTAL - CHANDLER		4.0	4.5	4.9
FQHC DENTAL - AVONDALE		3.9	3.9	4.5
FQHC DENTAL - MCDOWELL		6.8	5.7	6.5
FQHC DENTAL - PEORIA		6.9	7.4	8.8
	TOTAL	34.4	35.0	39.6

Behavioral Health Providers

BH Providers by Location

	FYE 2023	FYE 2024	FYE 2025								
Location	Actuals	Actuals	Budget								
BH FQHC - PSYCHIATRY *DMG	1.3	2.3	2.5								
BH FQHC - SOUTH CENTRAL PHOENIX	3.5	3.3	3.7								
BH FQHC - AVONDALE	2.1	3.7	4.0								
BH FQHC - CHANDLER	1.6	2.3	2.0								
BH FQHC - GUADALUPE	1.8	1.6	1.5								
BH FQHC - PEORIA	4.0	3.8	3.2								
BH FQHC - SOUTH PHOENIX LAVEEN	1.1	2.0	2.5								
BH FQHC - WEST MARYVALE	1.6	2.4	2.7								
BH FQHC - MESA	4.0	5.2	4.2								
BH FQHC - NORTH PHOENIX	0.9	2.3	2.0								
BH FQHC - PHOENIX	0.6	2.7	3.5								
TOTAL	22.4	31.5	31.8								

Visits

Visits						Budget Information						
V 13163	FY 2022	FY 2023	FY 2024	FY 2024	4 Budget			FY 2025				
					Variance from Budget	Proposed	Variance from	Variance	Variance from FY2024			
Valle ell I	Actual	Actual	Projection	Budget	(Projection)	Budget	Projection	%	Budget	%		
VCHC Clinics	07 FE0	05 704	24 020	04 600	4.40/	04.070	40	0.00/	250	4 60/		
FQHC CLINIC - SOUTH CENTRAL PHOENIX FQHC CLINIC - SOUTH PHOENIX LAVEEN	27,558	25,704	21,929	21,628	1.4%	21,978	49	0.2% 21.6%		1.6% 1.2%		
FQHC CLINIC - SOUTH PHOENIX LAVEEN FQHC CLINIC - AVONDALE	16,986	16,558	15,026	18,055	(16.8%)	18,273	3,247					
FQHC CLINIC - AVONDALE FQHC CLINIC - MARYVALE	24,437	20,528	18,781	20,491	(8.3%)	22,416	3,635	19.4%	,	9.4%		
	6,868	-	-	-	0.0%	-	-	0.0%		0.0%		
FQHC CLINIC - MSA	9,759	- 00 504	-	- 00 470	0.0%	-	(4.000)	0.0%		0.0%		
FQHC CLINIC - CHANDLER	20,631	20,561	20,404	23,172	(11.9%)	19,041	(1,363)	, ,	(4,131)	(17.8%)		
FQHC CLINIC - GUADALUPE	8,438	7,912	7,306	8,805	(17.0%)	7,503	197	2.7%	(1,302)	(14.8%)		
FQHC CLINIC - NORTH PHOENIX	21,103	21,331	20,653	22,336	(7.5%)	22,008	1,355	6.6%	(328)	(1.5%)		
FQHC CLINIC - MCDOWELL	21,086	19,891	19,200	17,533	9.5%	18,406	(794)	(4.1%)	873	5.0%		
FQHC CLINIC - WEST MARYVALE	10,765	18,106	18,398	20,126	(8.6%)	20,145	1,747	9.5%	19	0.1%		
FQHC CLINIC - MESA	7,753	17,996	19,460	20,837	(6.6%)	19,448	(12)	(0.1%)	(1,389)	(6.7%)		
FQHC CLINIC - MOBILE HEALTH UNIT	· <u>-</u>	· -	-	1,000	(100.0%)	1,000	1,000	0.0%	, ,	0.0%		
FQHC MCDOWELL SERVICES - MESA	239	1,165	1,099	1,040	5.7%	1,157	58	5.3%	117	11.3%		
FQHC MCDOWELL SERVICES - PEORIA	527	· -	-	· -	0.0%	, -	-	0.0%	-	0.0%		
Total	176,150	169,752	162,256	175,023	(7.3%)	171,375	9,119	5.6%	(3,648)	(2.1%)		
% Change compared to Prior Year	•	·	-4.4%	·	. ,	,	•		, ,	. ,		

\/icitc

E)/ 0000	EV 0000	EV 0004	E)/ 000	4 Deciderat		Budget Information					
FY 2022	FY 2023	FY 2024	FY 202	4 Budget			FY 2025				
Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection			Variance %		
710100	, , , , , , , , , , , , , , , , , , , ,			(,,		,,		
2,568	3,855	2,756	4,310	(36.1%)	3,216	460	16.7%	(1,094)	(25.4%)		
1,188	1,157	1,956	1,925	1.6%	2,468	512	26.2%	543	28.2%		
2,696	2,858	3,556	3,267	8.8%	3,791	235	6.6%	524	16.0%		
631	-	-	-	0.0%	-	-	0.0%	-	0.0%		
1,768	-	-	-	0.0%	-	-	0.0%	-	0.0%		
1,241	1,431	2,243	1,852	21.1%	2,170	(73)	(3.2%)	318	17.2%		
627	1,746	1,706	1,794	(4.9%)	1,357	(349)	(20.5%)	(437)	(24.4%)		
1,750	1,223	2,270	1,557	45.8%	2,179	(91)	(4.0%)	622	40.0%		
2,343	4,343	4,093	4,382	(6.6%)	3,327	(766)	(18.7%)	(1,055)	(24.1%)		
924	3,471	4,758	3,966	20.0%	3,772	(986)	(20.7%)	(194)	(4.9%)		
935	1,762	1,973	1,691	16.7%	2,780	807	40.9%	1,089	64.4%		
1,634	3,217	4,490	2,889	55.4%	4,612	122	2.7%	1,723	59.6%		
-	36	1,436	611	135.0%	2,998	1,562	108.8%	2,387	390.7%		
18,305	25,099	31,237 24.5%	28,244	10.6%	32,671	1,434	4.6%	4,427	15.7%		
						Budg	jet Informa	ition			
FY 2022	FY 2023	FY 2024	FY 202	4 Budget			FY 2025				
				Variance from Budget	Proposed	Variance from	Variance	Variance from FY2024	Variance		
Actual	Actual	Projection	Budget	(Projection)	Budget	Projection	%	Budget	%		
		-	=		-	-		_			
29,326	27,328	26,476	29,451	(10.1%)	28,416	1,940	7.3%	(1,035)	(3.5%)		
29,326	27,328	26,476 -3.1%	29,451	(10.1%)	28,416	1,940	7.3%	(1,035)	(3.5%)		
	1,188 2,696 631 1,768 1,241 627 1,750 2,343 924 935 1,634 - 18,305	Actual Actual 2,568 3,855 1,188 1,157 2,696 2,858 631 - 1,768 - 1,241 1,431 627 1,746 1,750 1,223 2,343 4,343 924 3,471 935 1,762 1,634 3,217 - 36 18,305 25,099 FY 2023 Actual Actual 29,326 27,328	Actual Actual Projection 2,568 3,855 2,756 1,188 1,157 1,956 2,696 2,858 3,556 631 - - 1,768 - - 1,241 1,431 2,243 627 1,746 1,706 1,750 1,223 2,270 2,343 4,343 4,093 924 3,471 4,758 935 1,762 1,973 1,634 3,217 4,490 - 36 1,436 18,305 25,099 31,237 24.5% FY 2022 FY 2023 FY 2024 Actual Actual Projection 29,326 27,328 26,476	Actual Actual Projection Budget 2,568 3,855 2,756 4,310 1,188 1,157 1,956 1,925 2,696 2,858 3,556 3,267 631 - - - 1,768 - - - 1,241 1,431 2,243 1,852 627 1,746 1,706 1,794 1,750 1,223 2,270 1,557 2,343 4,343 4,093 4,382 924 3,471 4,758 3,966 935 1,762 1,973 1,691 1,634 3,217 4,490 2,889 - 36 1,436 611 18,305 25,099 31,237 28,244 24.5% 24.5% FY 2022 FY 2023 FY 2024 FY 202 Actual Actual Projection Budget 29,326 27,328 26,476	Actual Actual Projection Budget (Projection) 2,568 3,855 2,756 4,310 (36.1%) 1,188 1,157 1,956 1,925 1.6% 2,696 2,858 3,556 3,267 8.8% 631 - - - 0.0% 1,768 - - - 0.0% 1,241 1,431 2,243 1,852 21.1% 627 1,746 1,706 1,794 (4.9%) 1,750 1,223 2,270 1,557 45.8% 2,343 4,343 4,093 4,382 (6.6%) 924 3,471 4,758 3,966 20.0% 935 1,762 1,973 1,691 16.7% 1,634 3,217 4,490 2,889 55.4% - 36 1,436 611 135.0% FY 2022 FY 2023 FY 2024 FY 2024 Budget Var	Actual Actual Projection Budget (Projection) Proposed Budget (Projection) 2,568 3,855 2,756 4,310 (36.1%) 3,216 1,188 1,157 1,956 1,925 1.6% 2,468 2,696 2,858 3,556 3,267 8.8% 3,791 631 - - - 0.0% - 1,768 - - - 0.0% - 1,241 1,431 2,243 1,852 21.1% 2,170 627 1,746 1,706 1,794 (4.9%) 1,357 1,750 1,223 2,270 1,557 45.8% 2,179 2,343 4,343 4,093 4,382 (6.6%) 3,327 924 3,471 4,758 3,966 20.0% 3,772 935 1,762 1,973 1,691 16.7% 2,780 1,634 3,217 4,490 2,889 55.4% 4,612 -	Pry 2022 FY 2023 FY 2024 FY 2024 Budget Variance from Budget (Projection) Budget (Projection) Budget Proposed from Budget Projection Budget Projection Budget Projection Projection Sudget Projection Sudget Projection Sudget Sudget Projection Sudget Sudget Sudget Projection Sudget Sudget Projection Sudget Sudget Projection Sudget Sudget Sudget Projection Sudget S	FY 2022	FY 2022 FY 2023 FY 2024 FY 2024 Budget Variance from Budget (Projection) Budget (Projection) Budget (Projection) Budget (Projection) Projection Variance from FY 2024 Budget Proposed Budget (Projection) Sudget (Projection) Variance from FY 2024 Budget Projection Variance from FY 2024 Budget Projection Variance from FY 2024 Budget Variance from FY 2024 Budget Projection Variance from FY 2024 Budget Variance from FY 2024 Budget Variance from FY 2024 Budget Variance from FY 2025 Variance from FY 2025 Variance from FY 2025 Variance from FY 2025 Variance from FY 2024 Budget Variance from Budget (Projection) Variance from FY 2025 Variance from Budget (Projection) Variance from FY 2025 Variance from FY 2025 Variance from Budget (Projection) Variance from FY 2025 Variance from FY 2025 Variance from FY 2025 Variance from Budget (Projection) Variance from FY 2025 Variance fr		

\ /	• .
\ / i	Itc
V	11 >

	, totaa.	, totaa.		Daagot	(Daagot		70	Daagot	70
VCHC - Phoenix Clinics										
FQHC WOMENS CARE - PHOENIX	21,644	20,716	20,854	20,227	3.1%	22,468	1,614	7.7%	2,241	11.1%
FQHC ANTEPARTUM TESTING - PHOENIX	9,275	9,452	10,787	9,538	13.1%	9,502	(1,285)	(11.9%)	(36)	(0.4%)
FQHC DIABETES CARE - PHOENIX	1,784	1,581	1,418	1,438	(1.4%)	1,505	87	6.1%	67	4.7%
FQHC PEDIATRIC CLINIC - PHOENIX	20,058	18,381	17,588	17,950	(2.0%)	16,650	(938)	(5.3%)	(1,300)	(7.2%)
FQHC MEDICINE CLINIC - PHOENIX	-	18,960	19,328	20,104	(3.9%)	19,074	(254)	(1.3%)	(1,030)	(5.1%)
Total	52,761	69,090	69,975	69,257	1.0%	69,199	(776)	(1.1%)	(58)	(0.1%)
% Change compared to Prior Year			1.3%				, ,	, ,		, ,
[Budg	et Informa	tion	
Ī	FY 2022	FY 2023	FY 2024	FY 202	4 Budget			FY 2025		
					Variance		Variance		Variance	
					from Budget	Proposed	from	Variance	from FY2024	Variance
	Actual	Actual	Projection	Budget	(Projection)	Budget	Projection	%	Budget	%
Dental Clinics			•	•	` • •	•	-		•	
FQHC DENTAL - PHOENIX	9,966	9,932	9,974	9,727	2.5%	9,727	(247)	(2.5%)	_	0.0%
FQHC DENTAL - CHANDLER	2,073	2,520	3,060	2,582	18.5%	3,063	` 3	0.1%		18.6%
FQHC DENTAL - AVONDALE	2,701	2,681	2,875	2,601	10.5%	2,875	=	0.0%	274	10.5%
FQHC DENTAL - MSA	800	-	-	-	0.0%	-	=	0.0%	-	0.0%
FQHC DENTAL - MCDOWELL	3,353	3,804	3,263	3,771	(13.5%)	3,500	237	7.3%	(271)	(7.2%)
FQHC DENTAL - PEORIA	3,622	5,019	5,233	5,039	3.8%	5,200	(33)	(0.6%)	161 [°]	3.2%
Total	22,515	23,956	24,405	23,720	2.9%	24,365	(40)	(0.2%)	645	2.7%
% Change compared to Prior Year			1.9%							
Grand Totals	299,057	315,225	314,349	325,695	(3.5%)	326,026	11,677	3.7%	331	0.1%
% Change compared to Prior Year	200,007	313,223	-0.3%	323,033	(3.370)	320,020	11,077	J.1 /0	331	U. 1 /0
70 Change compared to Phor Year			-0.3%							

FY 2022

Actual

FY 2023

Actual

FY 2024

Projection

FY 2024 Budget

Budget

Variance

from Budget

(Projection)

Budget Information FY 2025

Variance

Variance from FY2024 Variance

Budget

%

Variance

Projection

from

Proposed

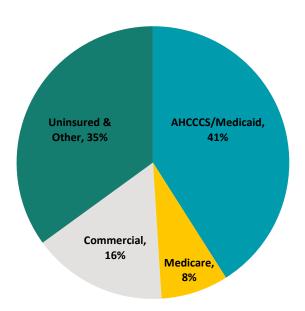
Budget

Revenue

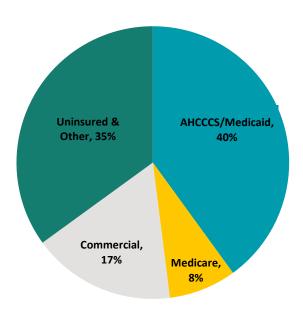
- FQHC AHCCCS Reimbursement
 - Rate = \$334.45 or 1% increase
- Commercial reflects a 1% increase
- Major areas of Other Revenue are based on funding from the following sources:
 - Service Area Competition Grant
 - Ryan White

Payor Mix

Actual April YTD



Budget FY25



Expenses

- Budgeted expenses increased 10% compared to the FY 2024 projection due to higher volume and increasing of costs.
- Labor costs (salaries, contract labor, and benefits) increased due to higher volume.
 - A vacancy factor applied approximately 16.2 FTEs
 - Merit has been included at 3% in January.
- Medical Service Fees increased due to contract changes and increased providers.

Expenses

- Purchased services decreased due to the ending of Expanding COVID-19
 Vaccination (ECV) grant programs with offsetting revenue.
- Other expenses projected at current year run rate plus inflation.
 Examples include:

Pharmacy - 3.8%	Other Supplies - 2.3%
Medical Supplies - 1.6%	Utilities (Electric) - 4.7%
Office Supplies - 4.4%	Utilities (Water) - 3.9%

Visits

Operating Revenues
Net patient service revenue

Operating Expenses
Salaries and wages

Medical service fees

Purchased services Other expenses

Overhead Allocation

Allocated ancillary expense

Total operating expenses

Margin (before overhead allocation)

Margin (after overhead allocation)

Contract labor Employee benefits

Supplies

Other Operating Revenue

Total operating revenues

Valleywise Health FQHC FY2024 Projection vs FY2025 Budget With Ancillary Services

	JUN	/CHC onth to Date				IORAL HEALTH onth to Date	
5 Budget es	FY24 Projection	FY25 Budget	%	P	FY24 rojection	FY25 Budget	%
	162,256	170,375	5%		31,237	32,671	5%
	\$ 37,799,720	\$ 	3%	\$	7,251,266		2%
	\$ 2,438,576 40,238,296	\$ 2,168,667 41,258,244	<u>(11%)</u> 3%	\$	2,005,896 9,257,161	732,191 8,162,928	(63%) (12%)
	14,169,672	16,047,838	(13%)		3,895,048	4,303,740	(10%)
	59 4,399,725	5,130,021	100% (17%)		1,202,575	1,341,145	(12%)
	13,580,374 2,543,911	15,241,838 2,741,724	(12%) (8%)		1,017,609 17,363	1,035,248 14,948	(2%) 14%
	256,228 898,842	117,200 925,525	54% (3%)		241,692 39,497	239,334 42,128	1% (7%)
	\$ 9,793,488 45,642,300	\$ 10,581,538 50,785,682	(8%) (11%)	\$	6,413,784	\$ - 6,976,543	(9%)
n)	\$ (5,404,004)	\$ (9,527,438)	76%	\$	2,843,377	\$ 1,186,385	(58%)
Percent Margin	(13%)	(23%)			31%	15%	
	11,845,704	13, 264, 466	(12%)		1,377,958	1,495,192	(9%)
•	\$ (17,249,708)	\$ (22,791,905)	32%	\$	1,465,419	\$ (308,808)	(121%)
Percent Margin	(43%)	(55%)			16%	(4%)	

Visits

Operating Revenues
Net patient service revenue

Operating Expenses
Salaries and wages

Contract labor Employee benefits Medical service fees

Purchased services Other expenses

Overhead Allocation

Allocated ancillary expense

Total operating expenses

Margin (before overhead allocation)

Margin (after overhead allocation)

Supplies

Other Operating Revenue

Total operating revenues

Valleywise Health FQHC FY2024 Projection vs FY2025 Budget With Ancillary Services

		- PHOENIX onth to Date				- PEORIA onth to Date	
5 Budget es	FY24 Projection	FY25 Budget	%	F	FY24 Projection	FY25 Budget	%
	69,975	69,199	(1%)		26,476	28,416	7%
	\$ 12,044,089	\$ 11,816,786	(2%)	\$	4,936,504	\$ 5,189,073	5%
	\$ 462,982 12,507,072	\$ 338,295 12,155,081	(27%)	\$	177,410 5,113,914	\$ 139,215 5,328,287	(22%) 4%
	6,406,572	6,726,450	(5%)		2,330,881	2,735,978	(17%)
	(994)	-	100%		-	-	
	1,965,705	2,150,174	(9%)		741,213	891,736	(20%)
	6,181,296	6,433,365	(4%)		2,434,446	2,640,542	(8%)
	518,939	555,946	(7%)		182,743	206,932	(13%)
	129,598	68,750	47%		37,025	17,593	52%
	51,983	52,816	(2%)		16,641	17,396	(5%)
	 1,300,793	 1,439,482	(11%)		648,935	 675,405	(4%)
	\$ 16,553,891	\$ 17,426,984	(5%)	\$	6,391,883	\$ 7,185,583	(12%)
n)	\$ (4,046,819)	\$ (5,271,903)	(30%)	\$	(1,277,970)	\$ (1,857,295)	(45%)
Percent Margin	(32%)	(43%)			(25%)	(35%)	
	3,858,137	4,037,715	(5%)		1,610,425	1,810,396	(12%)
	\$ (7,904,956)	\$ (9,309,617)	(18%)	\$	(2,888,395)	\$ (3,667,692)	(27%)
Percent Margin	(63%)	 (77%)			(56%)	(69%)	

DENTAL **MOBILE HEALTH UNIT** Valleywise Health JUN Month to Date JUN Month to Date FQHC FY2024 Projection vs FY2025 Budget FY24 FY25 FY24

With Ancillary Services	ı	Projection	Budget	%	P	rojection	Budget	%
Visits		24,405	24,365	(0%)		-	1,000	100%
Operating Revenues								
Net patient service revenue	\$	2,780,591	\$ 2,753,084	(1%)	\$	-	\$ 109,765	100%
Other Operating Revenue		487,789	121,577	(75%)		96,947	42	(100%)
Total operating revenues	\$	3,268,380	\$ 2,874,661	(12%)	\$	96,947	\$ 109,807	13%
Operating Expenses								
Salaries and wages		4,432,922	4,731,386	(7%)		96,998	268,081	(176%)
Contract labor		-	-			-	-	
Employee benefits		1,291,639	1,394,518	(8%)		22,218	57,154	(157%)
Medical service fees		-	-			-	101,897	(100%)
Supplies		361,324	374,125	(4%)		(7)	10,386	157,462%
Purchased services		196,676	171,452	13%		-	86	(100%)
Other expenses		61,058	61,888	(1%)		386	15,706	(3,967%)
Allocated ancillary expense		-	-			-	31,614	(100%)
Total operating expenses	\$	6,343,619	\$ 6,733,369	(6%)	\$	119,596	\$ 484,923	(305%)
Margin (before overhead allocation)	\$	(3,075,239)	\$ (3,858,708)	(25%)	\$	(22,648)	\$ (375,116)	(1,556%)
Percent Margin		(94%)	(134%)		-	(23%)	(342%)	
Overhead Allocation		1,842,424	1,958,233	(6%)		23,919	96,985	(305%)
Margin (after overhead allocation)	\$	(4,917,663)	\$ (5,816,940)	(18%)	\$	(46,567)	\$ (472,100)	(914%)
Percent Margin		(150%)	(202%)		\$	(48%)	(430%)	

				` ,			, ,
Margin (after overhead allocation)	-	\$ (4,917,663) \$	(5,816,940)	(18%)	\$ (46,567) \$	(472,100)	(914%)
	Percent Margin	(150%)	(202%)		(48%)	(430%)	

FY25

ALL CLINICS COMBINED Valleywise Health JUN Month to Date **FQHC** Variance FY2024 Projection vs FY2025 Budget FY24 FY25 Favorable With Ancillary Services Projection Budget (Unfavorable) % Visits 314.349 326.026 11.677 4% **Operating Revenues** Net patient service revenue 64.812.170 \$ 66.389.023 \$ 1.576.853 2% Other Operating Revenue 5,669,600 3,499,986 (2,169,614)(38%) Total operating revenues 70.481.770 \$ 69,889,009 \$ (592.761) (1%) Operating Expenses Salaries and wages 31,235,094 34,813,473 (3,578,379)(11%)Contract labor (936)(936)100% Employee benefits 9,600,858 10,964,747 (1,363,889)(14%)Medical service fees 23.213.725 25.452.889 (2,239,164)(10%)Supplies 3,624,280 3,904,062 (279,782)(8%)Purchased services 861.219 614.415 246.804 29% 1,068,021 (4%)Other expenses 1,115,459 (47,438)Allocated ancillary expense 11,743,216 12,728,039 (984,823) (8%)Total operating expenses 81,345,477 \$ 89,593,084 \$ (8,247,607)(10%)Margin (before overhead allocation) (10,863,707) \$ (19,704,075) \$ (8,840,368)(81%) Percent Margin (15%)(28%)Overhead Allocation 20.534.649 22.662.987 (10%)(2, 128, 338)Margin (after overhead allocation) (31,398,356) \$ (42,367,062) \$ (10,968,706)(35%)

(45%)

Percent Margin

(61%)

	VCHC						OP BEHAVIORAL HEALTH						
Valleywise Health	JUN Month to Date						JUN Month to Date						
FQHC								A					
FY2024 Projection vs FY2025 Budget		FY24		FY25		_	FY24		FY25				
With Ancillary Services	P	rojection		Budget	%	Pr	ojection		Budget	%			
Per Visit Analysis (\$/Visit)													
Net patient service revenue	\$	232.96	\$	229.43	(2%)	\$	232.14	\$	227.44	(2%)			
Other Operating Revenue		15.03		12.73	(15%)		64.22		22.41	(65%)			
PCMH Revenue		-		-	0%		-		-	0%			
Total operating revenues	\$	247.99	\$	242.16	(2%)	\$	296.35	\$	249.85	(16%)			
Total operating expenses		281.30		298.08	(6%)		205.33		213.54	(4%)			
Margin (before overhead allocation)	\$	(33.31)	\$	(55.92)	(68%)	\$	91.03	\$	36.31	(60%)			
Overhead Allocation		73.01		77.85	(7%)		44.11		45.77	(4%)			
Margin (after overhead allocation)	\$	(106.31)	\$	(133.77)	(26%)	\$	46.91	\$	(9.45)	(120%)			

	VCHC - PHOENIX						VCHC - PEORIA						
Valleywise Health	JUN Month to Date						JUN Month to Date						
FQHC		FY24		FY25			FY24		FY25				
FY2024 Projection vs FY2025 Budget With Ancillary Services	В	Projection			%	D.	rojection		Budget	%			
With Alichary Services	Г	Tojection		Budget	/0	FI	ojection		Buuget	/0			
Per Visit Analysis (\$/Visit)													
Net patient service revenue	\$	172.12	\$	170.77	(1%)	\$	186.45	\$	182.61	(2%)			
Other Operating Revenue		6.62		4.89	(26%)		6.70		4.90	(27%)			
PCMH Revenue		-		-	0%		-		-	0%			
Total operating revenues	\$	178.74	\$	175.65	(2%)	\$	193.15	\$	187.51	(3%)			
Total operating expenses		236.57		251.84	(6%)		241.42		252.87	(5%)			
Margin (before overhead allocation)	\$	(57.83)	\$	(76.18)	(32%)	\$	(48.27)	\$	(65.36)	(35%)			
Overhead Allocation		55.14		58.35	(6%)		60.83		63.71	(5%)			
Margin (after overhead allocation)	\$	(112.97)	\$	(134.53)	(19%)	\$	(109.09)	\$	(129.07)	(18%)			

	DENTAL						MOBILE HEALTH UNIT						
Valleywise Health	JUN Month to Date					JUN Month to Date							
FQHC <u>FY2024 Projection vs FY2025 Budget</u> With Ancillary Services	Pı	FY24 rojection		FY25 Budget	%	-	Y24 jection		FY25 Budget	%			
Per Visit Analysis (\$/Visit)													
Net patient service revenue	\$	113.94	\$	112.99	(1%)	\$	-	\$	109.77	100%			
Other Operating Revenue		19.99		4.99	(75%)		-		0.04	100%			
PCMH Revenue		-		-	0%		-		-				
Total operating revenues	\$	133.92	\$	117.98	(12%)	\$	-	\$	109.81	100%			
Total operating expenses		259.93		276.35	(6%)		-		484.92	(100%)			
Margin (before overhead allocation)	\$	(126.01)	\$	(158.37)	(26%)	\$	-	\$	(375.12)	(100%)			
Overhead Allocation		75.49		80.37	(6%)		-		96.98	(100%)			
Margin (after overhead allocation)	\$	(201.50)	\$	(238.74)	(18%)	\$	-	\$	(472.10)	(100%)			

Valleywise Health FQHC FY2024 Projection vs FY2025 Budget With Ancillary Services

ALL CLINICS COMBINED JUN Month to Date

FY2024 Projection vs FY2025 Budget		FY24	FY25		
With Ancillary Services	Р	rojection	Budget	%	
Per Visit Analysis (\$/Visit)					
Net patient service revenue	\$	206.18	\$ 203.63	(1%)	
Other Operating Revenue		18.04	10.74	(40%)	
PCMH Revenue		-	-	0%	
Total operating revenues	\$	224.22	\$ 214.37	(4%)	
Total operating expenses		259.15	274.80	(6%)	
Margin (before overhead allocation)	\$	(34.94)	\$ (60.44)	(73%)	
Overhead Allocation		65.40	69.51	(6%)	
Margin (after overhead allocation)	\$	(100.34)	\$ (129.95)	(30%)	

Capital

FQHC Contingency Capital

\$100,000