



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022
4:30 p.m.

Agenda



<p><u>Committee Members</u> ____ VACANT _____, Committee Chairman Daniel Messick, Committee Vice Chairman Salina Imam, Member Ryan Winkle, Member Barbara Harding, CEO, FQHC Clinics, Non-Voting Member Claire Agnew, CFO, Non-Voting Member Matthew Meier, Vice President, Financial Services, Non-Voting Member Christie Markos, Director, Financial Planning and Decision Support, Non-Voting Member</p>	<p><u>AGENDA</u> Finance Committee of the Valleywise Community Health Centers Governing Council</p> <p>Mission Statement of the Federally Qualified Health Center Clinics Serve the population of Maricopa County with excellent, comprehensive health and wellness in a culturally respectful environment.</p>
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• Valleywise Health Medical Center • 2601 East Roosevelt Street • Phoenix, Arizona 85008 •

Meeting will be held remotely. Please visit <https://valleywisehealth.org/events/valleywise-community-health-centers-governing-councils-finance-committee-meeting-10-05-22/> for further information.

Wednesday, October 5, 2022
4:30 p.m.

One or more members of the Valleywise Community Health Centers Governing Council's Finance Committee may be in attendance by technological means. Committee members attending by technological means will be announced at the meeting.

Please silence any cell phone, computer, or other sound device to minimize disruption of the meeting.

Call to Order

Roll Call

Call to the Public

This is the time for the public to comment. The Finance Committee may not discuss items that are not specifically identified on the agenda. Therefore, pursuant to A.R.S. § 38-431.01(H), action taken as a result of public comment will be limited to directing staff to study the matter, responding to any criticism, or scheduling a matter for further consideration and decision at a later date.

Agendas are available within 24 hours of each meeting via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, Monday through Friday between the hours of 9:00 a.m. and 4:00 p.m. and on the internet at <https://valleywisehealth.org/about/governing-council/>. Accommodations for individuals with disabilities, alternative format materials, sign language interpretation, and assistive listening devices are available upon 72 hours advance notice via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, (602) 344-5177. To the extent possible, additional reasonable accommodations will be made available within the time constraints of the request.

ITEMS MAY BE DISCUSSED IN A DIFFERENT SEQUENCE

General Session, Presentation, Discussion and Action

1. Approval of Consent Agenda: **5 min**
Any matter on the Consent Agenda will be removed from the Consent Agenda and discussed as a regular agenda item upon the request of any voting Committee member.
 - a. Minutes:
 - i. **Approve** Finance Committee meeting minutes dated June 1, 2022

End of Consent Agenda

2. Discuss, Review and **Make Recommendations** to the Valleywise Community Health Centers Governing Council to **Approve: 10 min**
 - Thirteen (13) Ophthalmoscopes/Otosscopes for a total cost of \$11,373,
 - Forty-Six (46) Manual Exam Tables for a total cost of \$75,557,
 - Three (3) Power Exam Tables for a total cost of \$12,938,Utilizing Fiscal Year 2023 Federally Qualified Health Center Clinics Capital Contingency Funds
Barbara Harding, Chief Executive Officer, Federally Qualified Health Center Clinics
3. Discuss and Review the financial section of the Federally Qualified Health Center Clinics' Operational Dashboard **10 min**
Barbara Harding, Chief Executive Officer, Federally Qualified Health Centers
4. Discuss and Review the following Finance Committee Reports **20 min**
 - a. Monthly Federally Qualified Health Center Clinics' Financials and Payor Mix
 - b. Quarterly Health Resources and Services Administration (HRSA) Grant Funding Awards Utilization Report
 - c. Quarterly American Rescue Plan Act (ARPA) Funding Financials Report
Matthew Meier, Vice President, Financial Services
5. Chair and Committee Member Closing Comments/Announcements **5 min**
Finance Committee Members
6. Review Staff Assignments **5 min**
Cassandra Santos, Assistant Clerk

Old Business:

June 1, 2022

Add the following reports to next meeting agenda:

- Governing Council Expenditures Compared to Budget
- Routine Capital Purchases
- Care Reimagined Capital Purchases

Adjourn



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022

Item 1.

Consent Agenda



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022

Item 1.a.i.

Minutes:
June 1, 2022

Minutes

**Valleywise Community Health Centers Governing Council
Finance Committee
Valleywise Health Medical Center
June 1, 2022
4:30 p.m.**

DRAFT

Voting Members Present: Nelly Clotter-Woods, Ph.D., Committee Chair – *participated remotely*
Daniel Messick, Committee Vice Chair – *participated remotely*
Ryan Winkle, Member – *participated remotely*

Voting Members Absent: Salina Imam, Member

Non-Voting Members Present: Barbara Harding, Chief Executive Officer, Federally Qualified Health Center Clinics – *participated remotely*
Claire Agnew, Chief Financial Officer – *participated remotely*
Matthew Meier, Vice President, Financial Services – *participated remotely*
Christie Markos, Director, Financial Planning and Decision Support – *participated remotely*

Others/Guest Presenters: Melanie Talbot, Chief Governance Officer – *participated remotely*

Recorded by: Cassandra Santos, Assistant Clerk – *participated remotely*

Call to Order

Chairman Clotter-Woods called the meeting to order at 4:35 p.m.

Roll Call

Ms. Talbot called roll. Following roll call, it was noted that three of the four voting members of the Valleywise Community Health Centers Governing Council's Finance Committee were present, which represented a quorum.

For the benefit of all participants, Ms. Talbot announced the committee members participating remotely.

Call to the Public

Chairman Clotter-Woods called for public comments.

There were no comments.

**Valleywise Community Health Centers Governing Council – Finance Committee
Meeting Minutes – General Session - June 1, 2022**

General Session, Presentation, Discussion and Action:

1. Approval of Consent Agenda:

a. Minutes:

i. Approve Finance Committee meeting minutes dated May 4, 2022

MOTION: Mr. Winkle moved to approve the consent agenda. Vice Chairman Messick seconded.

VOTE: 3 Ayes: Chairman Clotter-Woods, Vice Chairman Messick, Mr. Winkle
0 Nays
1 Absent: Ms. Imam
Motion passed.

2. Discuss and Review the preliminary fiscal year (FY) 2023 Operating and Capital Budget for the Federally Qualified Health Center Clinics; and the Valleywise Community Health Centers Governing Council's Department Budget for FY 2023

Mr. Meier presented the preliminary fiscal year (FY) 2023 operating and capital budget for the Federally Qualified Health Center (FQHC) clinics. Major operational focus areas included the decline in COVID-19 cases, a rebuild of staffing to reduce contract labor, and continued attention to operational expenses. The expansion of integrated behavioral health and FQHC clinic renovation projects were also considerations.

He referenced a summary of District Medical Group (DMG) providers by specialty, provider type, and clinic location. There was a projected increase of full-time equivalents (FTEs) compared to FY 2022 projections.

Mr. Meier highlighted dental clinics by location, noting a 5.4 increase in FTEs compared to FY 2022 projections. He mentioned that the information included dentists, dental hygienists, and dental assistants. He also gave an overview of the total integrated behavioral health service providers by location which showed a 13.1 increase in total FTEs compared to FY 2022.

He highlighted projected visits for the Valleywise Community Health Center Clinics noting comparison points from FY 2022 to FY 2023. Total visits were anticipated to increase by 6,833.

There was a projected increase of 12,195 visits for integrated behavioral health services compared to FY 2022 projections. The dental clinics were expected to increase by 302 visits compared to FY 2022.

Valleywise Comprehensive Health Center-Peoria was projected to increase visits by 3,625 due to internal medicine and human immunodeficiency virus (HIV) service expansion. Valleywise Comprehensive Health Center-Phoenix was budgeted to decrease visits by 1,691 visits, attributed to the delayed opening of the International Health Clinic.

For all clinics combined visits were expected to increase by over 21,000 compared to FY 2022 budget, with majority of volume attributed to integrated behavioral health service growth.

Mr. Meier highlighted projected revenues for the FY 2023, stating an increase in the Arizona Health Care Cost Containment System (AHCCCS) reimbursement rate. Both Medicare and commercial insurance reflected increases. Fluctuations were also dependent on the economy; therefore, the philosophy was to remain conservative in the budget process. Other revenue included funding related to Ryan White grants, the American Rescue Plan Act (ARPA) funding, and the Service Area Competition (SAC) grant.

**Valleywise Community Health Centers Governing Council – Finance Committee
Meeting Minutes – General Session - June 1, 2022**

General Session, Presentation, Discussion and Action, cont.:

2. Discuss and Review the preliminary fiscal year (FY) 2023 Operating and Capital Budget for the Federally Qualified Health Center Clinics; and the Valleywise Community Health Centers Governing Council's Department Budget for FY 2023, cont.

With respect to the payor mix, Mr. Meier noted no significant changes compared to FY 2022 projections.

There was an overall 10% increase in expenses compared to FY 2022 projections due to overall increase in volume and labor costs.

The employee merit increase greatly impacted an increase in expenses as remaining competitive within the health care market was vital for retention. Medical Service fees increased due to additional staffing needs at various clinic locations. Purchased services increased due to HIV primary care and family resource center grant programs. Other expenses were related to pharmacy, medical and office supplies, and utilities. Inflation was another attributing factor to the overall increase in expenses.

Mr. Meier outlined preliminary income statements including a per visit analysis for the Valleywise Community Health Centers, integrated behavioral health and dental services. In reviewing the statement, he acknowledged a typographical error contained in the data. The referenced information actually spoke to FY 2022 projections compared to the FY 2023 budget, not FY 2021 and FY 2022, as shown in the given report.

Mr. Meier reviewed the margin before overhead allocation for all clinics combined noting it was negative by 542,407 compared to projections.

He noted that the ARPA budget report would be provided as a separate quarterly report moving forward.

With respect to contingency capital, there were no significant changes compared to previous years, with \$100,000 budgeted for the upcoming fiscal year.

Mr. Winkle asked for clarification regarding the margin after overhead allocation, questioning whether the reported figures should be of concern.

Mr. Meier explained that because Valleywise Health FQHC clinics were stand-alone clinics, the system-wide overhead was not included within operating expenses. From a system-wide standpoint, a general concern was valid since it also depended on future trends and other considerations. He reminded the committee that as a safety net hospital, Valleywise Health was able to take advantage of grant funding and tax benefits to offset the margin.

Mr. Winkle asked about ARPA grant funding parameters, specifically regarding timing for use of allocated funds within the grant funding period.

Mr. Meier stated that funds were being applied as planned and in a steadfast manner albeit current challenges related to supply chain delays.

Ms. Agnew added that because there was a delay in the HRSA budget approval process, this resulted in a delay in spending the funds received. Expenditures related to funding were appropriately distributed throughout the qualifying period in order to enhance budgetary and financial stability. She mentioned it was likely HRSA would extend the set qualifying period.

Ms. Harding echoed Ms. Agnew's statements and spoke briefly about the grant funding utilization for the FQHC clinics.

**Valleywise Community Health Centers Governing Council – Finance Committee
Meeting Minutes – General Session - June 1, 2022**

General Session, Presentation, Discussion and Action, cont.:

2. Discuss and Review the preliminary fiscal year (FY) 2023 Operating and Capital Budget for the Federally Qualified Health Center Clinics; and the Valleywise Community Health Centers Governing Council's Department Budget for FY 2023, cont.

Chairman Clotter-Woods expressed appreciation to staff for their work on grant fund reporting. She asked whether there was an opportunity to seek any additional funds in the midst of the economy and supply chain issues.

Ms. Harding said that staff recently submitted a grant proposal for funds related to domestic medical screening for refugees. This would allow an opportunity to support refugee resettlement, identify health issues, promote access to care, and connect refugees with routine and specialty care.

She described the grant proposal process, which typically involved mindful evaluation of work thresholds and calculations related to return on investment (ROI). Staff worked diligently, within various departments, to support the grant-writing process.

Vice Chairman Messick asked for the amount of capital contingency funds expended fiscal year to date (FYTD) and suggested the budget be increased for FY 2023.

Ms. Agnew said that contingency capital needs had decreased due to Care Reimagined funding.

Mr. Meier spoke about significant details related to the Governing Council department budget for FY 2023, including but not limited to, the annual retreat, a salaries and benefits increase, and organizational membership expenses.

3. Discuss and Review the financial section of the Federally Qualified Health Center Clinics' Operational Dashboard

Ms. Harding presented the FQHC clinics' operational dashboard for April, 2022.

She referenced appointments scheduled compared to appointment fill rates noting that most clinics met the benchmark. The positive overall clinic appointment fill rate was partially attributed to supporting efforts made by the Marketing and Communication Department and the Patient Access Center (PAC).

Appointment no show rates showed consistent improvement over time which supported the sustainability and growth of the FQHC clinics.

Ms. Harding reviewed clinic visits for the month and acknowledged areas for opportunity to improve. She outlined select clinics pointing out factors that contributed to deficiencies. She noted that FQHC clinic maintained a positive variance.

Overall, FQHC clinic visits had a favorable variance of 6.4%, fiscal year to date.

Ms. Harding discussed integrated behavioral health service and dental clinic visits compared to budget which both also exhibited positive variances fiscal year to date.

4. Discuss and Review the following Finance Committee Reports
 - a. Monthly Federally Qualified Health Center Clinics' Financials and Payer Mix
 - b. Quarterly Valleywise Community Health Centers Governing Council Expenditures Compared to Budget
 - c. Quarterly Federally Qualified Health Center Clinics' Routine Capital Purchases Report
 - d. Quarterly Federally Qualified Health Center Clinics' Care Reimagined Capital Purchases Report

**Valleywise Community Health Centers Governing Council – Finance Committee
Meeting Minutes – General Session - June 1, 2022**

General Session, Presentation, Discussion and Action, cont.:

4. Discuss and Review the following Finance Committee Reports, cont.

Mr. Meier provided a high-level report related to FQHC clinic financial statistics for April, 2022.

Visits at all clinics combined had a positive five percent variance and total operating revenues had a positive 16% variance. Total operating expenses had a negative six percent variance with a margin before overhead allocation positive by \$529,757.

Overall, there was a positive variance for visits compared to budget and total operating revenues had a positive variance, year to date (YTD). Although total operating expenses were unfavorable, the margin before overhead allocation YTD was positive by \$689,461.

Due to time constraints, the committee agreed that Governing Council expenditures compared to budget, routine capital purchases, and Care Reimagined capital purchases reports would not be discussed.

The committee would discuss the aforementioned reports at the next committee meeting.

5. Chair and Committee Member Closing Comments/Announcements

There were no closing comments or announcements.

6. Review Staff Assignments

Ms. Talbot reviewed staff assignments and follow up requests. She referenced the old business item from May, 2022, to provide the committee with talking points prior to meetings.

In relation to the May, 2022 old business, Ms. Harding explained the committee had some options. They could either review select financial oversight videos from the National Association of Community Health Centers (NACHC), which she would provide, or she could review the videos and create discussion points for the committee.

The committee agreed to view the videos individually, on their own.

Ms. Harding would send the NACHC video links to committee members as requested.

Adjourn

MOTION: Chairman Clotter-Woods moved to adjourn the June 1, 2022 Valleywise Community Health Centers Governing Council's Finance Committee meeting. Vice Chairman Messick seconded.

VOTE: 3 Ayes: Chairman Clotter-Woods, Vice Chairman Messick, Mr. Winkle
0 Nays
1 Absent: Ms. Imam
Motion passed.

Meeting adjourned at 5:33 p.m.

Cassandra Santos,
Assistant Clerk



Valleywise Community Health Centers Governing Council

Finance Committee Meeting

October 5, 2022

Item 2.

Utilization of FQHC
Clinics' Capital
Contingency Funds



Office of the Sr Vice President & CEO FQHC Clinics

2525 East Roosevelt Street • Phoenix • AZ • 85008

DATE: October 5, 2022

TO: Valleywise Community Health Centers Governing Council – Finance Committee

FROM: Barbara Harding, BAN, RN, MPA, PAHM, CCM
Sr VP Amb Services & CEO FQHC Clinics

SUBJECT: FY23 FQHC Capital Contingency Funds Request – Clinic Equipment Replacement

In accordance with the Health Resources and Services Administration (HRSA) Health Center Program Compliance Manual, Chapter 15: Financial Management and Accounting Systems and Chapter 19: Board Authority, the Valleywise Community Health Centers Governing Council has fiscal oversight of the budget, including Capital Equipment expenditures.

An assessment of the Federally Qualified Health Center (FQHC) clinics was completed to identify clinic equipment that is aging and nearing the end-of-life stage of the product. Based on the results of the assessment, it has been determined that the items at the clinics in the Table below are in greatest need of replacement:

Clinic Equipment Item	FQHC Clinic and Quantity				
	Avondale	Chandler	Phoenix – Internal Medicine	Phoenix - Pediatrics	Guadalupe
Ophthalmoscope/Otosopes	2		6	4	1
Manual Exam Tables	4	9	17	16	
Power Exam Tables			2		1

13 Ophthalmoscopes/Otosopes for a total of \$11,373
46 Manual Exam Tables for a total of \$75,557
3 Power Exam Tables for a total of \$12,938

A cost analysis of the equipment items has been completed. Funding, \$99,868, is needed for this clinic equipment replacement. Staff is requesting an approval using the Fiscal Year 2023 Federally Qualified Health Center Clinics Capital Contingency Funds to purchase these items.



Title: FQHC – Clinic Equipment Replacement
Department - FQHC Administrative Services

Product/Service Description (Executive Summary for Board agenda)

New clinic equipment is needed to replace aging items that are at the end-of-life stage of the product at FQHC Clinics:

- Valleywise Community Health Center – Avondale
- Valleywise Community Health Center – Chandler
- Valleywise Community Health Center – Guadalupe
- Valleywise Comprehensive Health Center – Phoenix

1. Background / Problem Statement:

An assessment of the Federally Qualified Health Center (FQHC) clinics was completed to identify clinic equipment that is aging and nearing the end-of-life stage of the product. It is desired to replace the identified aging clinic equipment items.

- 13 Ophthalmoscopes/Otosopes for a total of \$11,373
- 46 Manual Exam Tables for a total of \$75,557
- 3 Power Exam Tables for a total of \$12,938

2. Benefits / Risk Avoidance:

- Improved efficiency.
- Lower maintenance costs.
- Equipped for new procedures.
- Provision of better patient care.

3. Recommendation:

Replace the identified clinic equipment.

4. Financial Assumptions:

- Funds Requested: **\$ 99,868.00**
- Recommend using Fiscal Year 2023 Federally Qualified Health Center Clinics Capital Contingency Funds to purchase these items. to pay for request.



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022

Item 3.

FQHC Clinics'
Operational Dashboard

Community Health Centers

Other FQHC Clinics

ACCESS - Ambulatory	Target	** *** ***												
		Avondale	Chandler	Guadalupe	West Maryvale	New Mesa	North Phoenix	S. Central Phoenix	S. Phoenix Laveen	McDowell	McDowell - Mesa	McDowell - PEC	VCHCs Total	VCHCs FYTD
Appointments Scheduled MTD		3,551	3,140	1,408	2,964	2,994	3,772	4,649	2,751	3,778	189	0	29,196	
Appointment Fill Rate MTD		97.9%	85.5%	85.4%	92.0%	89.8%	91.9%	88.9%	91.8%	95.7%	88.3%	n/a	91.1%	
Scheduled Appointment No-Shows MTD		448	361	196	403	515	654	776	430	745	40	0	4,568	
No Show Rate MTD	<18%	12.6%	11.5%	13.9%	13.6%	17.2%	17.3%	16.7%	15.6%	19.7%	21.2%	n/a	15.6%	
Appointments Scheduled FYTD		6,642	5,888	2,554	5,241	5,460	6,879	8,308	4,941	6,948	355	0	53,216	
Appointment Fill Rate FYTD		97.5%	85.5%	86.3%	90.6%	90.1%	91.1%	91.3%	91.7%	96.3%	89.7%	n/a	91.4%	
Scheduled Appointment No-Shows FYTD		847	670	387	774	933	1,175	1,444	769	1,415	67	0	8,481	
No Show Rate FYTD	<18%	12.8%	11.4%	15.2%	14.8%	17.1%	17.1%	17.4%	15.6%	20.4%	18.9%	n/a	15.9%	

Other FQHC Clinics	Peoria Primary Care	Women's Clinic	Antepartum Testing	Diabetes Ed	Internal Medicine P	Peds Primary	Other FQHC Total	Other FQHC FYTD	****	
									Grand Total	FYTD
	4,438	3,625	1,350	518	3,060	2,725	15,716		44,912	
	83.7%	91.7%	99.3%	n/a	94.1%	83.7%	87.5%		89.9%	
	618	509	98	91	544	518	2,378		6,946	
	13.9%	14.0%	7.3%	17.6%	17.8%	19.0%	15.1%		15.5%	
	8,084	6,461	2,577	930	5,523	4,704		28,279		81,495
	83.4%	91.6%	97.9%	n/a	94.2%	82.0%		87.0%		90.0%
	1,178	926	214	162	999	874		4,353		12,834
	14.6%	14.3%	8.3%	17.4%	18.1%	18.6%		15.4%		15.7%

FINANCE - Ambulatory		** *** ***												
		Avondale	Chandler	Guadalupe	West Maryvale	New Mesa	North Phoenix	S. Central Phoenix	S. Phoenix Laveen	McDowell	McDowell - Mesa	McDowell - PEC	VCHCs Total	VCHCs FYTD
In-Person Visits MTD		1,779	1,418	641	1,464	1,443	1,699	2,278	1,365	1,081	62	0	13,230	
Virtual Visits MTD		424	402	109	183	301	427	462	209	643	33	0	3,193	
Total Actual Visits (includes Nurse Only Visits) MTD		2,203	1,820	750	1,647	1,744	2,126	2,740	1,574	1,724	95	0	16,423	
Budgeted Visits MTD		2,219	1,855	711	1,223	1,308	1,950	2,255	1,262	1,610	66	0	14,459	
Variance MTD		(16)	(35)	39	424	436	176	485	312	114	29	0	1,964	
Variance by % MTD		-0.7%	-1.9%	5.5%	34.7%	33.3%	9.0%	21.5%	24.7%	7.1%	43.9%	n/a	13.6%	
In-Person Visits FYTD		3,372	2,704	1,194	2,707	2,580	3,111	4,157	2,500	2,051	119	0	24,495	
Virtual Visits FYTD		731	782	206	291	562	770	726	377	1,089	70	0	5,604	
Total Actual Visits (includes Nurse Only Visits) FYTD		4,103	3,486	1,400	2,998	3,142	3,881	4,883	2,877	3,140	189	0	30,099	
Budgeted Visits FYTD		3,960	3,358	1,301	2,236	2,375	3,552	4,100	2,443	2,911	121	0	26,357	
Variance FYTD		143	128	99	762	767	329	783	434	229	68	0	3,742	
Variance by % FYTD		3.6%	3.8%	7.6%	34.1%	32.3%	9.3%	19.1%	17.8%	7.9%	56.2%	n/a	14.2%	
Total Number of Patients seen by provider MTD		2,057	1,778	729	1,579	1,693	2,071	2,704	1,506	1,467	68	0	15,652	28,719
Overall Expected Productivity (Pt visits by provider per session)		7.97	7.47	6.25	6.20	6.68	6.37	8.09	6.04	4.02	4.01	0.00	6.49	6.47
Average Pt visits by provider per session MTD		8.51	7.43	6.72	7.34	6.68	6.95	8.93	7.12	4.36	3.78	0.00	7.04	
Sessions Budgeted MTD		251	239	111	191	192	302	270	204	335	16	0	2,112	
Sessions Worked MTD		242	239	109	215	253	298	303	212	336	18	0	2,224	
Sessions Variance MTD		(10)	0	(2)	24	61	(4)	33	7	1	2	0	112	
FTE Variance MTD		(0.23)	0.00	(0.06)	0.58	1.49	(0.10)	0.80	0.18	0.03	0.04	0.00	2.72	
Average Pt visits by provider per session FYTD		8.41	7.62	6.81	7.13	6.76	6.81	9.55	7.02	4.32	4.36	0.00	7.06	
Sessions Budgeted FYTD		459	437	203	349	351	552	493	407	612	30	0	3,891	
Sessions Worked FYTD		454	447	199	404	453	556	503	395	623	34	0	4,067	
Sessions Variance FYTD		(6)	11	(4)	55	103	4	10	(12)	12	4	0	176	
FTE Variance FYTD		(0.08)	0.14	(0.05)	0.73	1.36	0.06	0.13	(0.16)	0.16	0.05	0.00	2.34	
Valleywise Health Productivity % MTD	*100%-115%	no data	no data	no data	no data	no data	no data	no data	no data	no data	no data	no data	no data	no data

Other FQHC Clinics	Peoria Primary Care	Women's Clinic	Antepartum Testing	Diabetes Ed	Internal Medicine P	Peds Primary	Other FQHC - Peoria Total	Other FQHC - Peoria FYTD	****	
									Grand Total FQHC	FYTD FQHC
	1,848	1,923	888	153	1,775	1,724	8,311		24,017	
	780	70	0	2	41	10	903		6,302	
	2,628	1,993	888	155	1,816	1,734	9,214		30,319	
	2,804	2,018	735	145	1,683	1,476	8,861		27,233	
	(176)	(25)	153	10	133	258	353		3,086	
	-6.3%	-1.2%	20.8%	6.9%	7.9%	17.5%	4.0%		11.3%	
	3,342	3,397	1,670	282	3,211	2,946		14,848		43,741
	1,332	109	1	5	81	20		1,548		11,176
	4,674	3,506	1,671	287	3,292	2,966		16,396		54,917
	5,054	3,729	1,442	290	3,089	2,686		16,290		50,452
	(380)	(223)	229	(3)	203	280		106		4,465
	-7.5%	-6.0%	15.9%	-1.0%	6.6%	10.4%		0.7%		8.8%
	2,595	1,816			1,778	1,621	7,810	13,792	23,462	42,511
	6.31	6.50			6.73	5.94	6.37	6.36	6.44	6.44
	6.58	6.19			7.11	8.19	6.88		6.98	
	429	289			247	238	1,203		3,315	
	394	293			250	198	1,136		3,360	
	(35)	5			3	(40)	(67)		45	
	(0.84)	0.12			0.08	(0.98)	(1.63)		1.09	
	6.49	6.20			7.23	7.93		6.82		6.98
	784	527			450	435		2,196		6,088
	708	522			442	350		2,022		6,089
	(76)	(5)			(8)	(85)		(175)		1
	(1.01)	(0.07)			(0.11)	(1.13)		(2.33)		0.02
	no data	no data	no data		no data	no data	no data	no data		

LEGEND:

- Not in Target
- 5% less than the target
- Target ≥ 95%

- * Productivity: Departments above 115% are considered overproductive
- ** Specialty HIV Community Health Center
- *** Specialty HIV Community Health Clinic - McDowell Services
- **** Grand Total FQHC for Actual/Budgeted Visits MTD includes Community Health Centers, Other FQHCs, Dental, & OP Behavioral Health Clinics
- ***** FYTD FQHC for Actual/Budgeted Visits includes Community Health Centers, Other FQHCs, Dental, & OP Behavioral Health Clinics

Note: Due to Kronos outage - productivity data is currently unavailable

Community Health Centers

Other FQHC Clinics

Behavioral Health- Ambulatory

Finance	Target	Avondale	Chandler	Guadalupe	West Maryvale	New Mesa	North Phoenix	S. Central Phoenix	S. Phoenix Laveen	BH Psychiatry	BH Total	BH FYTD
In-Person Visits MTD		32	20	10	29	111	61	9	14	12	349	
Virtual Visits MTD		253	113	186	211	259	89	366	104	223	2,206	
Total Actual Visits MTD		285	133	196	240	370	150	375	118	235	2,555	
Budget Visits MTD		213	86	181	172	380	203	259	175	187	2,248	
Variance MTD		72	47	15	68	(10)	(53)	116	(57)	48	307	
Variance by % MTD		33.8%	54.7%	8.3%	39.5%	-2.6%	-26.1%	44.8%	-32.6%	25.7%	13.7%	
In-Person Visits FYTD		41	42	22	58	173	90	14	27	21	569	
Virtual Visits FYTD		443	182	328	377	468	156	697	188	452	4,024	
Total Actual Visits FYTD		484	224	350	435	641	246	711	215	473	4,593	
Budget Visits FYTD		426	172	362	344	760	406	518	346	374	4,492	
Variance FYTD		58	52	(12)	91	(119)	(160)	193	(131)	99	101	
Variance by % FYTD		13.6%	30.2%	-3.3%	26.5%	-15.7%	-39.4%	37.3%	-37.9%	26.5%	2.2%	

PEC
51
402
453
392
61
15.6%
81
733
814
784
30
3.8%

Dental - Ambulatory

Finance	Avondale	Chandler	McDowell	Dental Total	Dental FYTD
Actual Visits MTD	216	271	357	2,127	
Budget Visits MTD	237	160	321	1,665	
Variance MTD	-21	111	36	462	
% Variance MTD	-8.9%	69.4%	11.2%	27.7%	
Actual Visits FYTD	351	472	669	3,829	
Budget Visits FYTD	474	320	642	3,313	
Variance FYTD	-123	152	27	516	
% Variance FYTD	-25.9%	47.5%	4.2%	15.6%	
Valleywise Health Productivity MTD	*100%-115%	no data	no data	no data	no data

PEC	PXC
407	876
121	826
286	50
236.4%	6.1%
716	1,621
225	1,652
491	-31
218.2%	-1.9%
no data	no data

GROWTH - Ambulatory

Keypage Opportunity	Avondale	Chandler	Guadalupe	West Maryvale	New Mesa	North Phoenix	S. Central Phoenix	S. Phoenix Laveen	McDowell	McDowell - Mesa	McDowell - PEC	VCHCs Total	VCHCs Prior Month
Outgoing Referrals-Radiology/Imaging	46	126	18	0	52	22	10	4	12	0	0	290	264
Outgoing Radiology/Imaging % of Total	7.6%	38.4%	15.3%	0.0%	11.7%	5.2%	2.0%	1.7%	6.5%	0.0%	0.0%	9.6%	9.7%
Outgoing Referrals-Laboratory	136	156	45	213	190	179	120	97	715	5	0	1,856	1,787
Outgoing Laboratory % of Total	2.9%	4.4%	3.4%	9.2%	4.4%	4.3%	3.0%	2.9%	7.3%	23.8%	0.0%	3.2%	3.5%
Outgoing Referrals-Pharmacy	3,195	2,363	1,020	315	937	2,097	2,678	1,712	5,692	7	7	20,023	17,797
Outgoing Pharmacy % of Total	57.8%	59.0%	80.1%	38.0%	34.9%	50.3%	46.4%	52.7%	97.9%	30.4%	100.0%	60.1%	61.4%
Outgoing Referrals-Specialty/OP	602	640	182	132	317	306	351	197	272	3	0	3,002	2,761
Outgoing Specialty/OP % of Total	41.9%	57.4%	28.3%	44.7%	29.9%	32.0%	23.0%	24.0%	32.9%	25.0%	0.0%	34.6%	37.6%
Total Outgoing Referrals	3,979	3,285	1,265	660	1,496	2,604	3,159	2,010	6,691	15	7	25,171	22,609
Percent of Total Outgoing Referrals	32.2%	36.5%	37.5%	18.3%	17.6%	26.7%	26.8%	26.4%	40.4%	23.4%	100.0%	30.5%	31.3%

Peoria Primary Care	Women's Clinic	Antepartum Testing	Diabetes Ed	Internal Medicine P	Peds Primary	Other FQHC Total	Other FQHC Prior Month
20	3	1	0	3	0	27	29
3.6%	0.6%	1.0%	0.0%	0.7%	0.0%	1.6%	1.9%
8	62	1	0	10	1	82	159
1.6%	7.0%	2.6%	0.0%	4.0%	2.4%	4.8%	12.1%
3,159	380	54	0	1,963	399	5,955	5,103
58.7%	38.0%	32.1%	0.0%	38.5%	44.7%	47.5%	48.8%
550	16	0	0	217	107	890	714
41.8%	3.1%	0.0%	0.0%	17.8%	33.6%	26.0%	23.5%
3,737	461	56	0	2,193	507	6,954	6,005
48.2%	15.7%	15.4%	0.0%	31.3%	39.9%	36.0%	36.8%

LEGEND:

Not in Target
5% less than the target
Target ≥ 95%

- * Productivity: Departments above 115% are considered overproductive
- ** Specialty HIV Community Health Center
- *** Specialty HIV Community Health Clinic - McDowell Services
- **** Grand Total FQHC for Actual/Budgeted Visits MTD includes Community Health Centers, Other FQHCs, Dental, & OP Behavioral Health Clinics
- ***** FYTD FQHC for Actual/Budgeted Visits includes Community Health Centers, Other FQHCs, Dental, & OP Behavioral Health Clinics

Note: Due to Kronos outage - productivity data is currently unavailable

Federally Qualified Health Centers

	Data Source	Owner	Frequency	System
ACCESS - Ambulatory				
Appointments Scheduled	All appointment visits are included, except from Dental, Financial Counseling, Lab, Radiology, Ophthalmology, and other Specialty departments. *For MTD and FYTD.	FQHC Appointment Statistics by Clinic Details (Prior Month) Report *last modified 6/2/2020 by Vondra Dee Nason *pulled by Amanda Jacobs	Monthly	EPIC Report
Appointment Fill Rate	Provider schedule utilization metric calculated by number of patients to appointment slots available. *For MTD and FYTD.	Provider Schedule Utilization - All Clinics (Prior Month) Report *last modified by Jim Trulock 9/29/2020 *pulled by Amanda Jacobs	Monthly	EPIC Report
Scheduled Appointment No-Shows	All No- show appointment visits are included, except from Dental, Financial Counseling, Lab, Radiology, Ophthalmology, and other Specialty departments. *For MTD and FYTD.	FQHC Appointment Statistics by Clinic Details (Prior Month) Report *last modified 6/2/2020 by Vondra Dee Nason *pulled by Amanda Jacobs	Monthly	EPIC Report
No Show Rate	Percentage of Scheduled Patients who were a "No show" patient or same day cancellation. *For MTD and FYTD.	Amanda Jacobs	Monthly	Formula
FINANCE - Ambulatory				
In-Person Visits MTD	Total Actual Visits (includes nurse only visits) MTD - Virtual Visits MTD	Nancy Horskey	Monthly	Axiom
Virtual Visits MTD	Virtual Telemedicine Visits (telephonic/audio/visual/other virtual type) MTD	Nancy Horskey	Monthly	Axiom
Total Actual Visits (includes nurse only visits) MTD	Actual Visits (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Budgeted Visits MTD	Budgeted Visits (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Variance MTD	Actual Visits MTD (includes nurse only visits) - Budgeted Visits MTD	Amanda Jacobs	Monthly	Formula
Variance by % MTD	Variance MTD / Budgeted Visits MTD (%)	Amanda Jacobs	Monthly	Formula
Grand Total FQHC	Includes Month Totals from Community Health Centers, Dental, Other FQHC, and OP Behavioral Health clinics	Amanda Jacobs	Monthly	Formula
In-Person Visits FYTD	Total Actual Visits (includes nurse only visits) FYTD - Virtual Visits FYTD	Nancy Horskey	Monthly	Axiom
Virtual Visits FYTD	Virtual Telemedicine Visits (telephonic/audio/visual/other virtual type) FYTD	Nancy Horskey	Monthly	Axiom
Total Actual Visits (includes nurse only visits) FYTD	All visits per Clinic (visit count methodology). For the Fiscal Year to Date	Nancy Horskey	Monthly	Axiom
Budgeted Visits FYTD	All budgeted visits per Clinic (visit count methodology). For the Fiscal Year to Date	Nancy Horskey	Monthly	Axiom
Variance FYTD	Actual Visits FYTD (includes nurse only visits) - Budgeted Visits FYTD. For the Fiscal Year to Date	Amanda Jacobs	Monthly	Formula
Variance by % FYTD	Variance FYTD / Budgeted Visits FYTD (%) For the Fiscal Year to Date	Amanda Jacobs	Monthly	Formula
FYTD FQHC	Includes FYTD Totals from Community Health Centers, Dental, Other FQHC, and OP Behavioral Health clinics	Amanda Jacobs	Monthly	Formula
Total Number of Patients seen by provider	Completed visits for provider only	Maria Aguirre	Monthly	Epic - Clarity Query
Overall Expected Productivity (Pt visits by provider per session)	FY2023 budget – Total Number of Patients seen by provider / Sessions Worked (by Clinic, by Specialty, per FTE)	Maria Aguirre	Monthly	McKesson/ Excel
Average Pt visits by provider per session MTD	Total Number of Patients seen by provider / Sessions Worked For current month	Maria Aguirre	Monthly	Formula
Sessions Budgeted MTD	Budgeted FTEs * Session Days for the month (Working days less Holidays, Less GME Accrual, Less PTO Accrual)	Maria Aguirre	Monthly	Formula
Sessions Worked MTD	Amion System Calendar that is Signed by Manager and Medical Director and report sent to Finance for Reconciliation	Maria Aguirre	Monthly	Amion/ Manual
Session Variance MTD	Sessions Worked – Sessions Budgeted (For the current month)	Maria Aguirre	Monthly	Formula
FTE Variance MTD	Sessions Worked – Sessions Budgeted (For the current month)	Maria Aguirre	Monthly	Formula
Average Pt visits by provider per session FYTD	Total Number of Patients seen by provider / Sessions Worked For Fiscal Year to Date	Maria Aguirre	Monthly	Formula
Sessions Budgeted FYTD	Budgeted FTEs * Session Days for YTD (Working days less Holidays, Less GME Accrual, Less PTO Accrual)	Maria Aguirre	Monthly	Formula
Sessions Worked FYTD	Amion System Calendar that is Signed by Manager and Medical Director and report sent to Finance for Reconciliation	Maria Aguirre	Monthly	Amion/ Manual

Federally Qualified Health Centers

	Data Source	Owner	Frequency	System
Session Variance FYTD	Sessions Worked – Sessions Budgeted (For the Fiscal Year to Date)	Maria Aguirre	Monthly	Formula
FTE Variance FYTD	Sessions Worked YTD – Sessions Budgeted YTD	Maria Aguirre	Monthly	Formula
Valleywise Health Productivity %	Kronos Report (Data is for a monthly period)	Amanda Jacobs	Monthly	Kronos
FINANCE - BEHAVIORAL HEALTH				
In-Person Visits MTD	Total Actual Visits MTD - Virtual Visits MTD	Nancy Horskey	Monthly	Axiom
Virtual Visits MTD	Virtual Telemedicine Visits (telephonic/audio/visual/other virtual type) MTD	Nancy Horskey	Monthly	Axiom
Total Actual Visits MTD	Actual Visits per BH Clinic (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Budgeted Visits MTD	Budgeted Visits per BH Clinic (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Variance	Actual Visits MTD (includes nurse only visits) - Budgeted Visits MTD	Amanda Jacobs	Monthly	Formula
Variance by % MTD	Variance MTD / Budgeted Visits MTD (%)	Amanda Jacobs	Monthly	Formula
In-Person Visits FYTD	Total Actual Visits FYTD - Virtual Visits FYTD	Nancy Horskey	Monthly	Axiom
Virtual Visits FYTD	Virtual Telemedicine Visits (telephonic/audio/visual/other virtual type) FYTD	Nancy Horskey	Monthly	Axiom
Total Actual Visits FYTD	Actual Visits (all visits per Valleywise Health month end visit count methodology) For fiscal year to date	Nancy Horskey	Monthly	Axiom
Budgeted Visits FYTD	Budgeted Visits (all visits per Valleywise Health month end visit count methodology) For fiscal year to date	Nancy Horskey	Monthly	Axiom
Variance FYTD	Actual Visits FYTD (includes nurse only visits) - Budgeted Visits FYTD	Amanda Jacobs	Monthly	Formula
Variance by % FYTD	Variance FYTD / Budgeted Visits FYTD (%) For the Fiscal Year to Date	Amanda Jacobs	Monthly	Formula
FINANCE-DENTAL				
Actual Visits MTD	Actual Visits per Dental Clinic (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Budgeted Visits MTD	Budgeted Visits per Dental Clinic (all visits per Valleywise Health month end visit count methodology)	Nancy Horskey	Monthly	Axiom
Variance MTD	Actual Visits MTD (includes nurse only visits) - Budgeted Visits MTD	Amanda Jacobs	Monthly	Formula
Variance by % MTD	Variance MTD / Budgeted Visits MTD (%)	Amanda Jacobs	Monthly	Formula
Actual Visits FYTD	All visits per Dental Clinic (visit count methodology) For fiscal year to date	Nancy Horskey	Monthly	Axiom
Budgeted Visits FYTD	All budgeted visits per Dental Clinic (visit count methodology) For fiscal year to date	Nancy Horskey	Monthly	Axiom
Variance FYTD	Actual Visits FYTD (includes nurse only visits) - FYTD Budgeted Visits	Amanda Jacobs	Monthly	Formula
Variance by % FYTD	Variance FYTD/ Budgeted Visits FYTD (%)	Amanda Jacobs	Monthly	Formula
Valleywise Health Productivity %	Kronos Report (Data is for a monthly period)	Amanda Jacobs	Monthly	Kronos

Federally Qualified Health Centers

	Data Source	Owner	Frequency	System	
GROWTH - Ambulatory					
Keypage Opportunity	Outgoing Referrals-Radiology/Imaging	Data is extracted from Epic Clarity data table by Total Count of "Referred by Location Name" and/or "Referred by Department Name" where: - The Referral By FQHC field is equal to "Yes" - The Referral Status field is not equal to "Cancelled" - The Referral Type field is equal to: "CT, Dexa, Diagnostic X-Ray, Fluoroscopy, Interventional Radiology, Mammogram, MRI, MRI/CAT Scan, Nuclear Medicine, Ultrasound" Internal Referral: The Referral Class field is equal to "Internal" Outgoing Referral: The Referral Class field is equal to "Outgoing"	Referrals (Last Month) EPIC Report *last modified by Austin Rose 11/15/2021 *pulled by Amanda Jacobs	Monthly	EPIC Clarity
	Radiology/imaging % of Total	Total Outgoing Radiology Referrals/Total Radiology Referrals for month (%)	Amanda Jacobs	Monthly	Formula
	Outgoing Referrals-Laboratory	Data is extracted from Epic Clarity data table by Total Count of "Resulting Lab Name" grouped by Location and/or Department Name where: - FQHC field is equal to "Yes" - The Record Type field is equal to "Child" or "Normal" - The Order Status field is equal to "Completed", "Resulted", or "Sent" Internal Referral: Resulting Lab Name set to equal all "PEC" or "VHMC" Outgoing Referral: Resulting Lab Name set to not equal all "PEC" or "VHMC"	Lab/Pathology - Integrated and External (Prior Month) EPIC Report *last modified by Austin Rose 11/26/2021 *pulled by Amanda Jacobs	Monthly	EPIC Clarity
	Laboratory % of Total	Total Outgoing Lab Orders/Total Lab Orders for month (%)	Amanda Jacobs	Monthly	Formula
	Outgoing Referrals-Pharmacy	Data is extracted from Epic Clarity data table by Total Count of "Pharmacy Type" grouped by Location and/or Department Name where: - FQHC field is equal to "Yes" - The Reason for Discontinuation does not include "Contact Move Error", "Duplicate", or "Erroneous Entry" Internal Referral: Resulting Pharmacy Type set to equal "Integrated" Outgoing Referral: Resulting Pharmacy Type set to equal "External"	Pharmacy RX - Integrated and External (Prior Month) EPIC Report *last modified by Austin Rose 11/26/2021 *pulled by Amanda Jacobs	Monthly	EPIC Clarity
	Pharmacy % of Total	Total Outgoing Pharmacy Orders/Total Pharmacy Orders for month (%)	Amanda Jacobs	Monthly	Formula
	Outgoing Referrals-Specialty/OP	Data is extracted from Epic Clarity data table by Total Count of "Referred by Location Name" and/or "Referred by Department Name" where: - The Referral By FQHC field is equal to "Yes" - The Referral Status field is not equal to "Cancelled" - The Referral Type field includes OP referrals not equal to: "CT, Dexa, Diagnostic X-Ray, Fluoroscopy, Interventional Radiology, Mammogram, MRI, MRI/CAT Scan, Nuclear Medicine, Ultrasound" Internal Referral: The Referral Class field is equal to "Internal" Outgoing Referral: The Referral Class field is equal to "Outgoing"	Referrals (Last Month) EPIC Report *last modified by Austin Rose 11/15/2021 *pulled by Amanda Jacobs	Monthly	EPIC Clarity
	Specialty/OP % of Total	Total Outgoing Specialty OP Referrals/Total Specialty OP Referrals for month (%)	Amanda Jacobs	Monthly	Formula
	Total Outgoing Referrals	Sum of all outgoing referrals (Radiology/Imaging, Laboratory, Pharmacy, Specialty/OP) for the month	Amanda Jacobs	Monthly	Formula
	Percent of Total Outgoing Referrals	Total Outgoing Referrals for month/Total Referrals for the month (%)	Amanda Jacobs	Monthly	Formula

FEDERALLY QUALIFIED HEALTH CENTERS

AUG FY 2023

VISITS SUMMARY

	MTD Analysis						YTD Analysis				
	Prior Year	Prior Month	Month To Date FY 2023			Prior YTD	Year To Date FY 2023				
	FY 2022 AUG Actual	FY 2023 JUL Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%	FY 2022 AUG Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%
VCHC Clinics											
FQHC CLINIC - SOUTH CENTRAL PHOENIX	2,044	2,143	2,740	2,255	485	22%	4,123	4,883	4,100	783	19%
FQHC CLINIC - AVONDALE	1,738	1,900	2,203	2,219	(16)	(1%)	3,189	4,103	3,960	143	4%
FQHC CLINIC - MSA	1,647	-	-	-	-	-	3,035	-	-	-	-
FQHC CLINIC - CHANDLER	1,803	1,666	1,820	1,855	(35)	(2%)	3,526	3,486	3,358	128	4%
FQHC CLINIC - GUADALUPE	797	650	750	711	39	5%	1,499	1,400	1,301	99	8%
FQHC CLINIC - MCDOWELL	1,991	1,416	1,724	1,610	114	7%	3,792	3,140	2,911	229	8%
FQHC CLINIC - SOUTH PHOENIX LAVERN	1,442	1,303	1,574	1,262	312	25%	2,760	2,877	2,443	434	18%
FQHC CLINIC - WEST MARYVALE	-	1,351	1,647	1,223	424	35%	-	2,998	2,236	762	34%
FQHC CLINIC - MESA	-	1,398	1,744	1,308	436	33%	-	3,142	2,375	767	32%
FQHC CLINIC - NORTH PHOENIX	1,521	1,755	2,126	1,950	176	9%	2,743	3,881	3,552	329	9%
FQHC MCDOWELL SERVICES - MESA	-	94	95	66	29	44%	-	189	121	68	56%
Total	14,981	13,676	16,423	14,459	1,964	14%	28,376	30,099	26,357	3,742	14%

	MTD Analysis						YTD Analysis				
	Prior Year	Prior Month	Month To Date FY 2023			Prior YTD	Year To Date FY 2023				
	FY 2022 AUG Actual	FY 2023 JUL Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%	FY 2022 AUG Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%
OP BH Clinics											
BH FQHC - PSYCHIATRY	53	238	235	187	48	26%	102	473	374	99	26%
BH FQHC - SOUTH CENTRAL PHOENIX	169	336	375	259	116	45%	276	711	518	193	37%
BH FQHC - AVONDALE	222	199	285	213	72	34%	413	484	426	58	14%
BH FQHC - MARYVALE	179	-	-	-	-	-	327	-	-	-	-
BH FQHC - MSA	342	-	-	-	-	-	644	-	-	-	-
BH FQHC - CHANDLER	97	91	133	86	47	55%	182	224	172	52	30%
BH FQHC - GUADALUPE	-	154	196	181	15	8%	-	350	362	(12)	(3%)
BH FQHC - PEORIA	138	361	453	392	61	16%	255	814	784	30	4%
BH FQHC - SOUTH PHOENIX LAVERN	104	97	118	175	(57)	(33%)	175	215	346	(131)	(38%)
BH FQHC - WEST MARYVALE	-	195	240	172	68	40%	-	435	344	91	26%
BH FQHC - MESA	-	271	370	380	(10)	(3%)	-	641	760	(119)	(16%)
BH FQHC - NORTH PHOENIX	125	96	150	203	(53)	(26%)	244	246	406	(160)	(39%)
Total	1,429	2,038	2,555	2,248	307	14%	2,618	4,593	4,492	101	2%

FEDERALLY QUALIFIED HEALTH CENTERS

AUG FY 2023

VISITS SUMMARY

	MTD Analysis						YTD Analysis				
	Prior Year	Prior Month	Month To Date FY 2023			Prior YTD	Year To Date FY 2023				
	FY 2022 AUG Actual	FY 2023 JUL Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%	FY 2022 AUG Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%
VCHC - Phoenix Clinics											
FQHC MARICOPA WOMENS CARE - PHOENIX	1,982	1,513	1,993	2,018	(25)	(1%)	3,780	3,506	3,729	(223)	(6%)
FQHC ANTEPARTUM TESTING - PHOENIX	763	783	888	735	153	21%	1,582	1,671	1,442	229	16%
FQHC DIABETES OUTREACH CLINIC - PHOENIX	166	132	155	145	10	7%	323	287	290	(3)	(1%)
FQHC PEDIATRIC CLINIC - PHOENIX	2,100	1,232	1,734	1,476	258	17%	3,524	2,966	2,686	280	10%
FQHC MEDICINE CLINIC - PHOENIX	1,494	1,476	1,816	1,683	133	8%	2,848	3,292	3,089	203	7%
Total	6,505	5,136	6,586	6,057	529	9%	12,057	11,722	11,236	486	4%

	MTD Analysis						YTD Analysis				
	Prior Year	Prior Month	Month To Date FY 2023			Prior YTD	Year To Date FY 2023				
	FY 2022 AUG Actual	FY 2023 JUL Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%	FY 2022 AUG Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%
VCHC - Peoria Clinic											
FQHC PRIMARY CARE - PEORIA	2,317	2,046	2,628	2,804	(176)	(6%)	4,175	4,674	5,054	(380)	(8%)
Total	2,317	2,046	2,628	2,804	(176)	(6%)	4,175	4,674	5,054	(380)	(8%)

	MTD Analysis						YTD Analysis				
	Prior Year	Prior Month	Month To Date FY 2023			Prior YTD	Year To Date FY 2023				
	FY 2022 AUG Actual	FY 2023 JUL Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%	FY 2022 AUG Actual	FY 2023 AUG Actual	FY 2023 AUG Budget	Variance (Unfavorable)	%
Dental Clinics											
FQHC DENTAL - PHOENIX	886	745	876	826	50	6%	1,728	1,621	1,652	(31)	(2%)
FQHC DENTAL - CHANDLER	136	201	271	160	111	69%	288	472	320	152	48%
FQHC DENTAL - AVONDALE	247	135	216	237	(21)	(9%)	423	351	474	(123)	(26%)
FQHC DENTAL - MSA	208	-	-	-	-	-	389	-	-	-	-
FQHC DENTAL - MCDOWELL	329	312	357	321	36	11%	671	669	642	27	4%
FQHC DENTAL - PEORIA	293	309	407	121	286	236%	590	716	225	491	218%
Total	2,099	1,702	2,127	1,665	462	28%	4,089	3,829	3,313	516	16%
Grand Totals	27,331	24,598	30,319	27,233	3,086	11%	51,315	54,917	50,452	4,465	9%



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022

Item 4.

Finance Committee
Reports



Valleywise Community Health
Centers Governing Council

Finance Committee
Meeting

October 5, 2022

Item 4.a.

FQHC Clinics' Financials
and Payer Mix

MTD Actual vs Budget

	VCHC				OP Behavioral Health				VCHC - Phoenix			
	AUG Month to Date				AUG Month to Date				AUG Month to Date			
	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%
(a) Visits	16,423	14,459	1,964	14%	2,555	2,248	307	14%	6,586	6,057	529	9%
Operating Revenues												
(b) Net patient service revenue	\$ 3,640,477	\$ 3,172,137	\$ 468,340	15%	\$ 609,352	\$ 560,322	\$ 49,029	9%	\$ 1,159,368	\$ 1,026,198	\$ 133,170	13%
(c) Other Operating Revenue	224,186	212,586	11,600	5%	92,264	87,244	5,019	6%	37,359	35,183	2,177	6%
(e) Total operating revenues	\$ 3,864,663	\$ 3,384,722	\$ 479,940	14%	\$ 701,615	\$ 647,567	\$ 54,049	8%	\$ 1,196,727	\$ 1,061,380	\$ 135,347	13%
Operating Expenses												
(f) Salaries and wages	1,070,873	1,047,788	(23,085)	(2%)	213,346	224,895	11,549	5%	461,650	446,457	(15,193)	(3%)
(g) Contract labor	-	387	387	100%	-	60	60	100%	-	163	163	100%
(h) Employee benefits	338,234	349,355	11,121	3%	47,561	63,614	16,053	25%	140,324	139,578	(746)	(1%)
(i) Medical service fees	1,245,773	1,098,242	(147,531)	(13%)	59,699	43,912	(15,787)	(36%)	671,690	517,278	(154,412)	(30%)
(j) Supplies	146,646	155,205	8,558	6%	772	1,055	284	27%	39,721	43,155	3,435	8%
(k) Purchased services	1,888	7,754	5,866	76%	282	1,164	882	76%	727	3,151	2,424	77%
(l) Other expenses	89,360	70,802	(18,558)	(26%)	1,609	1,910	300	16%	1,562	1,871	309	17%
(n) Allocated ancillary expense	666,625	712,147	45,522	6%	193	-	(193)	(100%)	103,209	120,831	17,623	15%
(o) Total operating expenses	\$ 3,559,399	\$ 3,441,680	(117,719)	(3%)	\$ 323,462	\$ 336,612	13,149	4%	\$ 1,418,882	\$ 1,272,484	(146,398)	(12%)
(p) Margin (before overhead allocation)	\$ 305,263	\$ (56,958)	\$ 362,221		\$ 378,153	\$ 310,955	\$ 67,198		\$ (222,155)	\$ (211,104)	\$ (11,051)	
(q) Percent Margin	8%	(2%)			54%	48%			(19%)	(20%)		
(u) <i>Overhead Allocation</i>	882,847	854,204	(28,643)		85,125	88,600	3,475		339,971	306,178	(33,793)	
(v) Margin (after overhead allocation)	\$ (577,583)	\$ (911,162)	\$ 333,578		\$ 293,028	\$ 222,355	\$ 70,673		\$ (562,126)	\$ (517,281)	\$ (44,844)	
(w) Percent Margin	(15%)	(27%)			42%	34%			(47%)	(49%)		
Per Visit Analysis (\$/Visit)												
(x) Net patient service revenue	\$ 221.67	\$ 219.39	\$ 2.28		\$ 238.49	\$ 249.25	\$ (10.76)		\$ 176.04	\$ 169.42	\$ 6.61	
(y) Other Operating Revenue	13.65	14.70	(1.05)		36.11	38.81	(2.70)		5.67	5.81	(0.14)	
(z) PCMH Revenue	-	-	-		-	-	-		-	-	-	
(aa) Total operating revenues	\$ 235.32	\$ 234.09	\$ 1.23	1%	\$ 274.60	\$ 288.06	\$ (13.46)	(5%)	\$ 181.71	\$ 175.23	\$ 6.48	4%
(ab) Total operating expenses	216.73	238.03	21.30	9%	126.60	149.74	23.14	15%	215.44	210.08	(5.35)	(3%)
(ac) Margin (before overhead allocation)	\$ 18.59	\$ (3.94)	\$ 22.53	572%	\$ 148.01	\$ 138.33	\$ 9.68	7%	\$ (33.73)	\$ (34.85)	\$ 1.12	3%
(af) <i>Overhead Allocation</i>	53.76	59.08	5.32	9%	33.32	39.41	6.10	15%	51.62	50.55	(1.07)	(2%)
(ag) Margin (after overhead allocation)	\$ (35.17)	\$ (63.02)	\$ 27.85	44%	\$ 114.69	\$ 98.91	\$ 15.78	16%	\$ (85.35)	\$ (85.40)	\$ 0.05	0%

MTD Actual vs Budget

	VCHC - Peoria				Dental				All Clinics Combined			
	AUG Month to Date				AUG Month to Date				AUG Month to Date			
	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%
(a) Visits	2,628	2,804	(176)	(6%)	2,127	1,665	462	28%	30,319	27,233	3,086	11%
Operating Revenues												
(b) Net patient service revenue	\$ 517,390	\$ 556,625	\$ (39,234)	(7%)	\$ 340,773	\$ 251,871	\$ 88,901	35%	\$ 6,267,360	\$ 5,567,153	\$ 700,207	13%
(c) Other Operating Revenue	13,948	16,297	(2,349)	(14%)	50,002	46,602	3,400	7%	417,758	397,912	19,846	5%
(e) Total operating revenues	\$ 531,338	\$ 572,922	\$ (41,584)	(7%)	\$ 390,774	\$ 298,473	\$ 92,301	31%	\$ 6,685,118	\$ 5,965,065	\$ 720,053	12%
Operating Expenses												
(f) Salaries and wages	170,364	185,182	14,818	8%	316,783	283,678	(33,104)	(12%)	2,233,016	2,188,001	(45,014)	(2%)
(g) Contract labor	-	75	75	100%	-	45	45	100%	-	730	730	100%
(h) Employee benefits	54,826	56,893	2,066	4%	94,954	83,744	(11,210)	(13%)	675,899	693,185	17,285	2%
(i) Medical service fees	197,014	186,488	(10,526)	(6%)	-	-	-	-	2,174,176	1,845,921	(328,255)	(18%)
(j) Supplies	14,856	18,662	3,806	20%	39,496	24,040	(15,455)	(64%)	241,490	242,117	627	0%
(k) Purchased services	272	1,420	1,148	81%	14,592	15,975	1,382	9%	17,762	29,464	11,702	40%
(l) Other expenses	859	1,159	300	26%	608	4,442	3,834	86%	93,999	80,184	(13,814)	(17%)
(n) Allocated ancillary expense	41,816	71,283	29,467	41%	-	-	-	-	811,844	904,262	92,418	10%
(o) Total operating expenses	\$ 480,008	\$ 521,163	41,155	8%	\$ 466,433	\$ 411,925	(54,509)	(13%)	\$ 6,248,184	\$ 5,983,863	(264,321)	(4%)
(p) Margin (before overhead allocation)	\$ 51,330	\$ 51,759	\$ (429)		\$ (75,659)	\$ (113,451)	\$ 37,792		\$ 436,933	\$ (18,798)	\$ 455,732	2,424%
(q) Percent Margin	10%	9%			(19%)	(38%)			7%	(0%)		
(u) <i>Overhead Allocation</i>	126,913	137,794	10,881		133,126	117,377	(15,749)		1,567,982	1,504,154	(63,828)	(4%)
(v) Margin (after overhead allocation)	\$ (75,582)	\$ (86,035)	\$ 10,453		\$ (208,785)	\$ (230,829)	\$ 22,043		\$ (1,131,049)	\$ (1,522,952)	\$ 391,903	26%
(w) Percent Margin	(14%)	(15%)			(53%)	(77%)			(17%)	(26%)		
Per Visit Analysis (\$/Visit)												
(x) Net patient service revenue	\$ 196.88	\$ 198.51	\$ (1.63)		\$ 160.21	\$ 151.27	\$ 8.94		\$ 206.71	\$ 204.43	\$ 2.29	
(y) Other Operating Revenue	5.31	5.81	(0.50)		23.51	27.99	(4.48)		13.78	14.61	(0.83)	
(z) PCMH Revenue	-	-	-		-	-	-		-	-	-	
(aa) Total operating revenues	\$ 202.18	\$ 204.32	\$ (2.14)	(1%)	\$ 183.72	\$ 179.26	\$ 4.46	2%	\$ 220.49	\$ 219.04	\$ 1.45	1%
(ab) Total operating expenses	182.65	185.86	3.21	2%	219.29	247.40	28.11	11%	206.08	219.73	13.65	6%
(ac) Margin (before overhead allocation)	\$ 19.53	\$ 18.46	\$ 1.07	6%	\$ (35.57)	\$ (68.14)	\$ 32.57	48%	\$ 14.41	\$ (0.69)	\$ 15.10	2,188%
(af) <i>Overhead Allocation</i>	48.29	49.14	0.85	2%	62.59	70.50	7.91	11%	51.72	55.23	3.52	6%
(ag) Margin (after overhead allocation)	\$ (28.76)	\$ (30.68)	\$ 1.92	6%	\$ (98.16)	\$ (138.64)	\$ 40.48	29%	\$ (37.30)	\$ (55.92)	\$ 18.62	33%

YTD Actual vs Budget

	VCHC				OP Behavioral Health				VCHC - Phoenix			
	AUG Year to Date				AUG Year to Date				AUG Year to Date			
	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%
(a) Visits	30,099	26,357	3,742	14%	4,593	4,492	101	2%	11,722	11,236	486	4%
Operating Revenues												
(b) Net patient service revenue	\$ 6,720,673	\$ 5,783,801	\$ 936,872	16%	\$ 1,095,848	\$ 1,119,585	\$ (23,737)	(2%)	\$ 2,039,421	\$ 1,889,334	\$ 150,087	8%
(c) Other Operating Revenue	438,203	411,060	27,143	7%	148,540	169,281	(20,740)	(12%)	53,113	69,639	(16,526)	(24%)
(e) Total operating revenues	\$ 7,158,876	\$ 6,194,861	\$ 964,015	16%	\$ 1,244,388	\$ 1,288,865	\$ (44,478)	(3%)	\$ 2,092,534	\$ 1,958,973	\$ 133,561	7%
Operating Expenses												
(f) Salaries and wages	2,169,220	1,981,443	(187,777)	(9%)	424,952	453,074	28,122	6%	941,687	846,585	(95,102)	(11%)
(g) Contract labor	-	750	750	100%	-	129	129	100%	-	322	322	100%
(h) Employee benefits	710,160	661,553	(48,607)	(7%)	131,972	128,911	(3,061)	(2%)	296,469	265,528	(30,941)	(12%)
(i) Medical service fees	2,364,936	2,197,758	(167,178)	(8%)	107,541	88,153	(19,388)	(22%)	1,097,701	1,032,659	(65,041)	(6%)
(j) Supplies	274,370	294,172	19,802	7%	1,353	2,227	875	39%	78,303	80,301	1,999	2%
(k) Purchased services	2,538	12,669	10,132	80%	348	2,044	1,696	83%	894	5,195	4,301	83%
(l) Other expenses	171,264	166,200	(5,064)	(3%)	4,572	6,200	1,628	26%	7,051	9,025	1,974	22%
(n) Allocated ancillary expense	1,349,227	1,359,790	10,563	1%	630	-	(630)	(100%)	198,533	230,990	32,456	14%
(o) Total operating expenses	\$ 7,041,715	\$ 6,674,336	(367,379)	(6%)	\$ 671,368	\$ 680,739	9,371	1%	\$ 2,620,637	\$ 2,470,604	(150,033)	(6%)
(p) Margin (before overhead allocation)	\$ 117,161	\$ (479,475)	\$ 596,635		\$ 573,020	\$ 608,127	\$ (35,107)		\$ (528,103)	\$ (511,631)	\$ (16,472)	
(q) Percent Margin	2%	(8%)			46%	47%			(25%)	(26%)		
(u) <i>Overhead Allocation</i>	1,746,445	1,656,043	(90,402)		176,650	179,185	2,536		632,950	594,951	(37,999)	
(v) Margin (after overhead allocation)	\$ (1,629,284)	\$ (2,135,518)	\$ 506,234		\$ 396,370	\$ 428,941	\$ (32,571)		\$ (1,161,053)	\$ (1,106,582)	\$ (54,471)	
(w) Percent Margin	(23%)	(34%)			32%	33%			(55%)	(56%)		
Per Visit Analysis (\$/Visit)												
(x) Net patient service revenue	\$ 223.29	\$ 219.44	\$ 3.84		\$ 238.59	\$ 249.24	\$ (10.65)		\$ 173.98	\$ 168.15	\$ 5.83	
(y) Other Operating Revenue	14.56	15.60	(1.04)		32.34	37.68	(5.34)		4.53	6.20	(1.67)	
(z) PCMH Revenue	-	-	-		-	-	-		-	-	-	
(aa) Total operating revenues	\$ 237.84	\$ 235.04	\$ 2.81	1%	\$ 270.93	\$ 286.92	\$ (15.99)	(6%)	\$ 178.51	\$ 174.35	\$ 4.17	2%
(ab) Total operating expenses	233.95	253.23	19.28	8%	146.17	151.54	5.37	4%	223.57	219.88	(3.68)	(2%)
(ac) Margin (before overhead allocation)	\$ 3.89	\$ (18.19)	\$ 22.08	121%	\$ 124.76	\$ 135.38	\$ (10.62)	(8%)	\$ (45.05)	\$ (45.53)	\$ 0.48	1%
(af) <i>Overhead Allocation</i>	58.02	62.83	4.81	8%	38.46	39.89	1.43	4%	54.00	52.95	(1.05)	(2%)
(ag) Margin (after overhead allocation)	\$ (54.13)	\$ (81.02)	\$ 26.89	33%	\$ 86.30	\$ 95.49	\$ (9.19)	(10%)	\$ (99.05)	\$ (98.49)	\$ (0.56)	(1%)

YTD Actual vs Budget

	VCHC - Peoria				Dental				All Clinics Combined			
	AUG Year to Date				AUG Year to Date				AUG Year to Date			
	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%	FY23 Actual	FY23 Budget	Variance Favorable (Unfavorable)	%
(a) Visits	4,674	5,054	(380)	(8%)	3,829	3,313	516	16%	54,917	50,452	4,465	9%
Operating Revenues												
(b) Net patient service revenue	\$ 921,428	\$ 1,003,016	\$ (81,588)	(8%)	\$ 605,625	\$ 502,197	\$ 103,428	21%	\$ 11,382,995	\$ 10,297,933	\$ 1,085,062	11%
(c) Other Operating Revenue	19,998	31,180	(11,182)	(36%)	84,858	90,639	(5,780)	(6%)	744,712	771,798	(27,086)	(4%)
(e) Total operating revenues	\$ 941,426	\$ 1,034,196	\$ (92,769)	(9%)	\$ 690,483	\$ 592,835	\$ 97,647	16%	\$ 12,127,707	\$ 11,069,731	\$ 1,057,976	10%
Operating Expenses												
(f) Salaries and wages	342,975	339,041	(3,935)	(1%)	644,817	567,686	(77,132)	(14%)	4,523,651	4,187,829	(335,822)	(8%)
(g) Contract labor	-	144	144	100%	-	95	95	100%	-	1,441	1,441	100%
(h) Employee benefits	112,620	105,127	(7,493)	(7%)	188,655	168,031	(20,624)	(12%)	1,439,875	1,329,150	(110,725)	(8%)
(i) Medical service fees	378,394	373,271	(5,122)	(1%)	-	-	-	-	3,948,571	3,691,841	(256,730)	(7%)
(j) Supplies	26,202	33,948	7,746	23%	61,274	47,787	(13,487)	(28%)	441,501	458,436	16,934	4%
(k) Purchased services	340	2,284	1,945	85%	32,957	31,646	(1,311)	(4%)	37,077	53,839	16,762	31%
(l) Other expenses	3,096	4,587	1,491	33%	2,445	10,636	8,191	77%	188,429	196,648	8,219	4%
(n) Allocated ancillary expense	86,843	135,292	48,450	36%	-	-	-	-	1,635,234	1,726,072	90,838	5%
(o) Total operating expenses	\$ 950,469	\$ 993,695	43,226	4%	\$ 930,149	\$ 825,882	(104,267)	(13%)	\$ 12,214,338	\$ 11,645,256	(569,082)	(5%)
(p) Margin (before overhead allocation)	\$ (9,043)	\$ 40,500	\$ (49,543)		\$ (239,666)	\$ (233,046)	\$ (6,620)		\$ (86,631)	\$ (575,525)	\$ 488,893	85%
(q) Percent Margin	(1%)	4%			(35%)	(39%)			(1%)	(5%)		
(u) <i>Overhead Allocation</i>	251,302	262,730	11,429		265,474	235,292	(30,182)		3,072,819	2,928,201	(144,618)	(5%)
(v) Margin (after overhead allocation)	\$ (260,345)	\$ (222,230)	\$ 60,972		\$ (505,140)	\$ (468,338)	\$ (36,802)		\$ (3,159,451)	\$ (3,503,726)	\$ 344,275	10%
(w) Percent Margin	(28%)	(21%)			(73%)	(79%)			(26%)	(32%)		
Per Visit Analysis (\$/Visit)												
(x) Net patient service revenue	\$ 197.14	\$ 198.46	\$ 1.32		\$ 158.17	\$ 151.58	\$ 6.58		\$ 207.28	\$ 204.11	\$ 3.16	
(y) Other Operating Revenue	4.28	6.17	1.89		22.16	27.36	(5.20)		13.56	15.30	(1.74)	
(z) PCMH Revenue	-	-	-		-	-	-		-	-	-	
(aa) Total operating revenues	\$ 201.42	\$ 204.63	\$ 3.21	(2%)	\$ 180.33	\$ 178.94	\$ 1.39	1%	\$ 220.84	\$ 219.41	\$ 1.43	1%
(ab) Total operating expenses	203.35	196.62	6.74	(3%)	242.92	249.29	6.36	3%	222.41	230.82	8.40	4%
(ac) Margin (before overhead allocation)	\$ (1.93)	\$ 8.01	\$ 9.95	(124%)	\$ (62.59)	\$ (70.34)	\$ 7.75	11%	\$ (1.58)	\$ (11.41)	\$ 9.83	86%
(af) <i>Overhead Allocation</i>	53.77	51.98	1.78	(3%)	69.33	71.02	1.69	2%	55.95	58.04	2.09	4%
(ag) Margin (after overhead allocation)	\$ (55.70)	\$ (43.97)	\$ 11.73	(27%)	\$ (131.92)	\$ (141.36)	\$ 9.44	7%	\$ (57.53)	\$ (69.45)	\$ 11.92	17%

Valleywise Health
FQHC

With Ancillary Services
AUG FY 2023

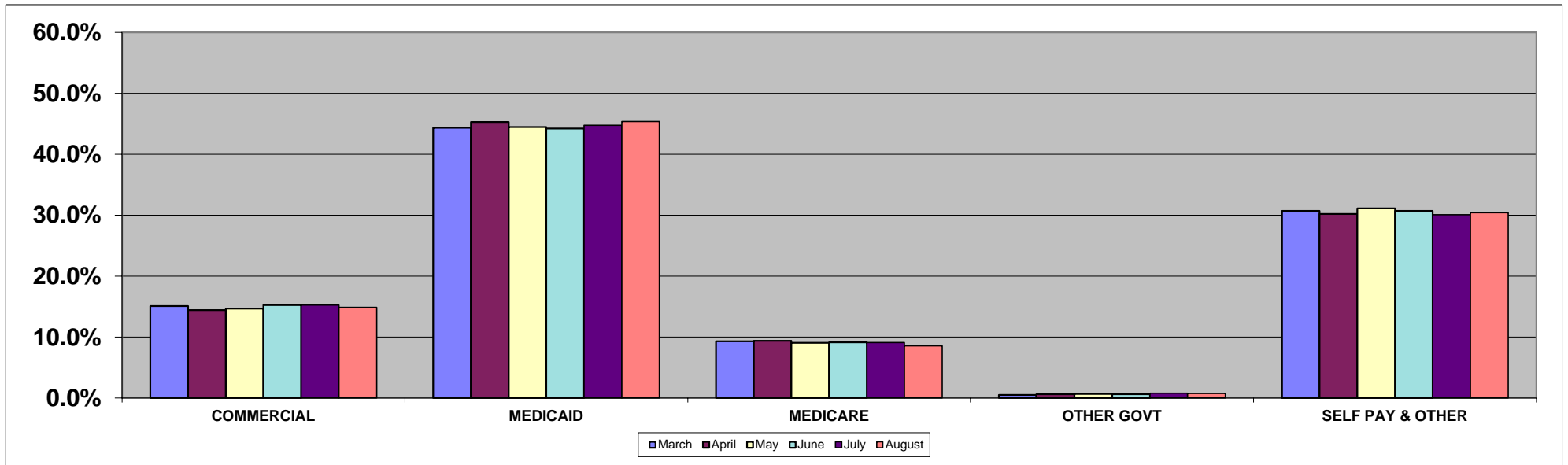
(a) Visits	The number of times patients were seen at the clinics
Operating Revenues	
(b) Net patient service revenue	This amount reflects the estimated amount of revenue we expect to collect as cash from regular operations
(c) Other Operating Revenue	All other operating revenue not listed in another category (Ex: rental revenue, financial assessment form program revenue)
(e) Total operating revenues	Net patient service revenue (b) + Other Operating Revenue + PCMH revenue (d) = (e)
Operating Expenses	
(f) Salaries and wages	Salaries and wages paid to MIHS employees via payroll
(g) Contract labor	Temporary staff and contractors
(h) Employee benefits	Benefits paid to MIHS employees (Ex :health insurance)
(i) Medical service fees	Fees paid per the contract with District Medical Group (DMG) for providing physician/provider services
(j) Supplies	Expenses related to items consumed (Ex: medical and office supplies)
(k) Purchased services	Expenses related to consulting, dental lab services, lab courier services, and uniform/laundry cleaning
(l) Other expenses	All other expenses not listed in another category (Ex: equipment or facility maintenance agreements, utilities, etc.)
(m) Interest expense	Interest paid that is related to a capital lease
(n) Allocated ancillary expense	Expense amounts from the following departments are allocated to the individual FQHC cost centers: radiology, pharmacy, and laboratory because those services were done at the clinics. This is done in order to match revenue with expenses.
(o) Total operating expenses	Sum of all Operational Expenses, lines (f) through (n) = (o)
(p) Margin (before overhead allocation)	Total Operating Revenue (e) - Total Operating Expense (o) = (p)
(q) Percent Margin	Margin (before overhead allocation) (p) / Total operating revenue (e) = (q)
(s) Margin (after Non-Operating Revenue (Expense))	Margin (before overhead allocation) (p) - Non-Operating Revenue (Expense) (r) = (s)
(t) Percent Margin	Margin after overhead allocation (s) / Total operating revenue (e) = (t)
(u) Overhead Allocation	Expense amounts from departments that provide indirect services to the FQHC departments (such as: Human Resources, Accounting, Payroll, Security, Information Technology). This is done in order to match revenue with expenses.
(v) Margin (after overhead allocation)	Margin (before overhead allocation) (s) - Overhead Allocation (u) = (v)
(w) Percent Margin	Margin (after overhead allocation) (v) / Total operating revenue (e) = (w)
Per Visit Analysis (\$/Visit)	
(x) Net patient service revenue	Net patient service revenue line (b) / Visits line (a) = (x)
(y) Other Operating Revenue	Other Operating Revenue line (c) / Visits line (a) = (y)
(aa) Total operating revenues	Total operating revenues line (e) / Visits line (a) = (aa)
(ab) Total operating expenses	Total operating expenses line (o) / Visits line (a) = (ab)
(ac) Margin (before overhead allocation)	Margin (before overhead allocation) line (p) / Visits line (a) = (ac)
(af) Overhead Allocation	Overhead allocation line (u) / Visits line (a) = (af)
(ag) Margin (after overhead allocation)	Margin (after overhead allocation) line (v) / Visits line (a) = (ag)

Note: Reports do not include overhead allocations (i.e. additional expenses related to Financial Services (including: Payroll, Accounts Payable, Billing), Human Resources, Facilities and Maintenance, etc.)

**Valleywise Health - Federally Qualified Health Centers
Comparison ALL FQHC Visits by Payor - 6 Month Trend**

Payer	March	April	May	June	July	August
COMMERCIAL	4,533	3,904	3,894	4,348	3,750	4,509
MEDICAID	13,316	12,251	11,802	12,606	11,016	13,761
MEDICARE	2,788	2,540	2,402	2,603	2,238	2,598
OTHER GOVT	152	175	178	184	195	227
SELF PAY & OTHER	9,224	8,164	8,259	8,753	7,399	9,224
Total	30,013	27,034	26,535	28,494	24,598	30,319

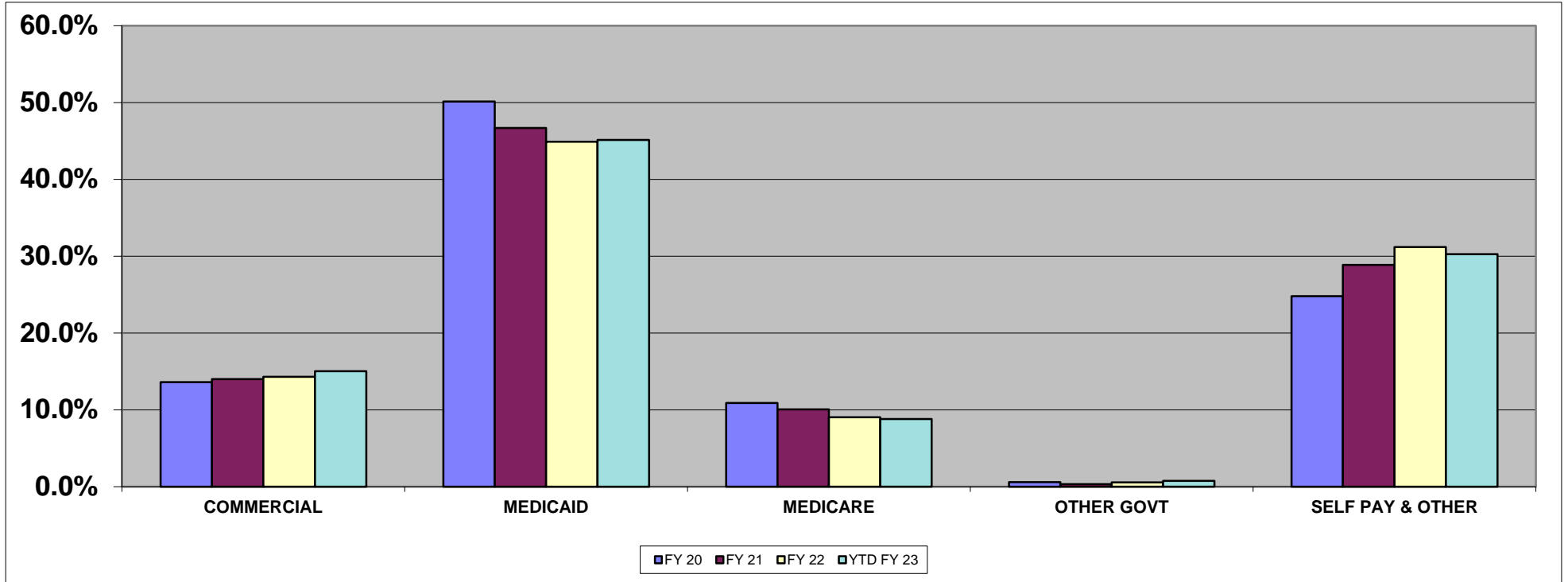
Payer	March	April	May	June	July	August
COMMERCIAL	15.1%	14.4%	14.7%	15.3%	15.3%	14.9%
MEDICAID	44.4%	45.3%	44.5%	44.2%	44.8%	45.4%
MEDICARE	9.3%	9.4%	9.1%	9.1%	9.1%	8.6%
OTHER GOVT	0.5%	0.7%	0.7%	0.7%	0.8%	0.8%
SELF PAY & OTHER	30.7%	30.2%	31.1%	30.7%	30.1%	30.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



**Valleywise Health - Federally Qualified Health Centers
Comparison ALL FQHC Visits by Payor - 4 Year Trend**

Payer	FY 20	FY 21	FY 22	YTD FY 23
COMMERCIAL	39,635	41,517	45,520	8,259
MEDICAID	146,012	138,284	142,824	24,777
MEDICARE	31,709	29,857	28,805	4,836
OTHER GOVT	1,704	979	1,737	422
SELF PAY & OTHER	72,209	85,451	99,276	16,623
Total	291,269	296,088	318,162	54,917

Payer	FY 20	FY 21	FY 22	YTD FY 23
COMMERCIAL	13.6%	14.0%	14.3%	15.0%
MEDICAID	50.1%	46.7%	44.9%	45.1%
MEDICARE	10.9%	10.1%	9.1%	8.8%
OTHER GOVT	0.6%	0.3%	0.6%	0.8%
SELF PAY & OTHER	24.8%	28.9%	31.2%	30.3%
Total	100.0%	100.0%	100.0%	100.0%





Valleywise Community Health
Centers Governing Council

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Item 4.b.

Health Resources and
Services Administration
Grant Funding

FQHC Grants

Grant Description (Name)	Purpose of the Grant	Current Grant Period	Current Grant Period Award Amount	Total Spent as of August 2022
FQHC-NAP Grant	This grant is to be used for the Operational support of behavioral health service delivery.	09/01/2021 - 08/31/2022	\$650,000	\$650,000
FQHC-ECT Grant	This grant is to cover expenses related to purchasing, administering, and expanding capacity for testing to monitor and suppress COVID-19.	05/01/2020 - 04/30/2022	\$1,408,999	\$1,232,133
FQHC-Cares ACT	This grant is to cover expenses related to preventing, diagnosing, and treating COVID-19 and maintaining and increasing staff levels during a public health emergency.	04/01/2020 - 03/31/2022	\$2,389,132	\$2,337,510
FQHC-American Rescue Plan	This grant is to cover expenses to prevent, mitigate, and respond to COVID-19 and to enhance health care services and infrastructure.	04/01/2021 - 03/31/2023	\$16,955,000	\$3,857,728



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Item 4.c.

American Rescue Plan Act
Funding

FQHC American Rescue Plan

Latest Update:

In August, we received an additional \$65,500 from HRSA. This is supplemental to our American Rescue Plan for the UDS Modernization Initiative (ARP-UDS+). This was added to our ARP award for a new total of \$16,955,000.

Grant Description (Name)	Purchases Categories through August 2022	Spent by Category	Current Grant Period Award Amount	Total Spent as of August 2022
FQHC-American Rescue Plan	Salaries	\$1,356,061	\$16,955,000	\$3,857,728
	Fringe Benefits	\$444,863		
	Supplies	\$407,510		
	Contractual	\$676,276		
	Equipment	\$40,668		
	Travel	\$3,631		
	Construction Projects	\$152,935		
	Other	\$4,965		
	Indirect	\$770,819		



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Item 5.

Closing Comments
and Announcements
(No Handout)



Valleywise Community Health
Centers Governing Council

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October 5, 2022

Item 6.

Staff Assignments
(No Handout)