



Valleywise Community Health
Centers Governing Council
Meeting

June 8, 2022
6:00 p.m.

Agenda



<p><u>Council Members</u> Ryan Winkle, Chairman Michelle Barker, DHSc, Vice Chairman Nelly Clotter-Woods, Ph.D., Treasurer Salina Imam, Member Scott Jacobson, Member Joseph Larios, Member Liz McCarty, Member Daniel Messick, Member Eileen Sullivan, Member Mary Rose Garrido Wilcox, District Board, Non-Voting Member</p>	<p><u>AGENDA</u> Valleywise Community Health Centers Governing Council</p> <p>Mission Statement of the Valleywise Community Health Centers Governing Council Serve the population of Maricopa County with excellent, comprehensive health and wellness in a culturally respectful environment.</p>
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• Valleywise Health Medical Center • 2601 East Roosevelt Street • Phoenix, Arizona 85008 •

Meeting will be held remotely. Please visit <https://valleywisehealth.org/events/valleywise-community-health-centers-governing-council-meeting-06-08-22/> for further information.

Wednesday, June 8, 2022
6:00 p.m.

One or more of the members of the Valleywise Community Health Centers Governing Council may be in attendance telephonically or by other technological means. Council members participating telephonically or by other technological means will be announced at the meeting.

Please silence any cell phones, pagers, computers, or other sound devices to minimize disruption of the meeting.

Call to Order

Roll Call

Call to the Public

This is the time for the public to comment. The Valleywise Community Health Centers Governing Council may not discuss items that are not specifically identified on the agenda. Therefore, pursuant to A.R.S. § 38-431.01(H), action taken as a result of public comment will be limited to directing staff to study the matter, responding to any criticism, or scheduling a matter for further consideration and decision at a later date.

Agendas are available within 24 hours of each meeting via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, Monday through Friday between the hours of 9:00 a.m. and 4:00 p.m. and on the internet at <https://valleywisehealth.org/about/governing-council/>. Accommodations for individuals with disabilities, alternative format materials, sign language interpretation, and assistive listening devices are available upon 72 hours advance notice via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, (602) 344-5177. To the extent possible, additional reasonable accommodations will be made available within the time constraints of the request.

ITEMS MAY BE DISCUSSED IN A DIFFERENT SEQUENCE

General Session, Presentation, Discussion and Action:

1. Discuss, Review and **Approve** the fiscal year 2023 Operating and Capital Budget for Valleywise Health's Federally Qualified Health Center Clinics **20 min**
Matthew Meier, Vice President, Financial Services
Barbara Harding, Chief Executive Officer, Federally Qualified Health Centers Clinics

2. Discuss, Review and **Approve** the fiscal year 2023 Valleywise Community Health Centers Governing Council's Department Budget **10 min**
Matthew Meier, Vice President, Financial Services
Barbara Harding, Chief Executive Officer, Federally Qualified Health Centers Clinics

Adjourn



Valleywise Community Health
Centers Governing Council
Meeting

June 8, 2022

Item 1.

FY 2023 FQHC Clinics'
Operating and Capital Budget

Valleywise Health Federally Qualified Health Center Clinics

Fiscal Year 2023 Operating and Capital Budget



Mission

Provide exceptional care, without exception, every patient, every time.



Vision

Be nationally recognized for transforming care to improve community health.



Values

They guide how we treat each other, our patients, families and visitors.

Accountability • Compassion • Excellence • Safety

Major operational focus areas

- Major operational focus areas
 - Decline in COVID-19 Cases
 - Rebuild of staffing for a reduction in Contract Labor
 - Continued focus on Expenses
- Concurrent construction activities
 - Outpatient Behavioral Health expansion
 - Multiple FQHC clinic renovations

DMG Providers

COST CENTER and DESCRIPTION		FYE 2021	FYE 2022	FYE 2023
416601	FQHC CLINIC - SOUTH CENTRAL PHOENIX	6.31	6.52	6.58
416602	FQHC CLINIC - 7TH AVENUE	0.00	0.00	0.00
416603	FQHC CLINIC - AVONDALE	5.69	6.26	5.70
416604	FQHC CLINIC - MARYVALE	6.95	2.31	0.00
416704	FQHC CLINIC - WEST MARYVALE	0.00	3.28	5.61
416605	FQHC CLINIC - GLENDALE	2.89	0.00	0.00
416606	FQHC CLINIC - EL MIRAGE	2.82	0.00	0.00
416607	FQHC CLINIC - MSA	5.54	0.00	0.00
416707	FQHC CLINIC - MESA	0.00	4.47	5.92
476707	FQHC MCDOWELL SERVICES - MESA	0.00	0.13	0.40
416608	FQHC CLINIC - CHANDLER	6.20	6.03	6.32
416609	FQHC CLINIC - GUADALUPE	2.96	2.81	2.93
416611	FQHC CLINIC - SUNNYSLOPE	1.61	0.00	0.00
416711	FQHC CLINIC - NORTH PHOENIX	3.31	6.74	7.85
416613	FQHC CLINIC - MCDOWELL	9.63	9.80	9.07
416701	FQHC CLINIC - SOUTH PHOENIX LAVERN	4.44	5.36	6.39
476101	FQHC WOMENS CARE - PHOENIX	6.61	6.79	7.40
476105	FQHC PEDIATRIC CLINIC - PHOENIX	5.65	5.69	5.80
476106	FQHC MEDICINE CLINIC - PHOENIX	5.68	6.00	6.38
576101	FQHC PRIMARY CARE - PEORIA	3.51	10.18	11.51
576130	FQHC MCDOWELL SERVICES - PEORIA	0.00	0.40	0.30
476107	FQHC INTERNATIONAL HEALTH CLINIC - PHOENIX	0.00	0.00	0.50
TOTAL		79.78	82.79	88.65

Dental Providers

Dental FTEs by Location

Location	FYE 2021 Actuals	FYE 2022 Actuals	FYE 2023 Budget
FQHC DENTAL - PHOENIX	13.7	11.6	14.9
FQHC DENTAL - CHANDLER	2.7	2.9	4.0
FQHC DENTAL - SOUTH CENTRAL PHOENIX	0.0	-	-
FQHC DENTAL - AVONDALE	3.6	3.4	4.3
FQHC DENTAL - MESA	2.8	1.5	-
FQHC DENTAL - MCDOWELL	5.9	5.5	6.7
FQHC DENTAL - PEORIA	2.3	4.5	5.1
TOTAL	31.1	29.4	34.8

Behavioral Health Providers

BH Providers by Location

Location	FYE 2021 Actuals	FYE 2022 Actuals	FYE 2023 Budget
BH FQHC - PSYCHIATRY *DMG	-	0.7	1.3
BH FQHC - SOUTH CENTRAL PHOENIX	0.8	1.7	3.0
BH FQHC - 7TH AVENUE	0.2	-	-
BH FQHC - AVONDALE	1.7	1.7	2.0
BH FQHC - MARYVALE	1.8	0.8	-
BH FQHC - GLENDALE	0.6	-	-
BH FQHC - MSA	2.6	1.8	-
BH FQHC - CHANDLER	1.0	0.7	1.8
BH FQHC - GUADALUPE	0.8	0.6	2.0
BH FQHC - SUNNYSLOPE	0.2	-	-
BH FQHC - PEORIA	0.4	0.9	4.0
BH FQHC - SOUTH PHOENIX LAVERN	0.9	0.9	2.0
BH FQHC - WEST MARYVALE	-	0.8	2.0
BH FQHC - MESA	-	0.3	4.0
BH FQHC - NORTH PHOENIX	0.7	0.9	2.0
TOTAL	11.7	11.8	24.1

Visits

						Budget Information				
	FY2020	FY 2021	FY 2022	FY 2022 Budget		FY 2023				
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)	Proposed Budget	Variance from Projection	Variance %	Variance from FY2022 Budget	Variance %
Community Health Center Clinics										
FQHC CLINIC - SOUTH CENTRAL PHOENIX	16,069	19,384	27,409	19,966	37.3%	25,335	(2,074)	1.3%	5,369	26.9%
FQHC CLINIC - SOUTH PHOENIX LAWEEN	-	14,306	16,778	20,224	(17.0%)	18,490	1,712	14.9%	(1,734)	(8.6%)
FQHC CLINIC - 7TH AVENUE	23,073	5,474	-	-	0.0%	-	-	0.0%	-	0.0%
FQHC CLINIC - AVONDALE	24,265	22,808	24,479	22,029	11.1%	22,061	(2,418)	(6.8%)	32	0.1%
FQHC CLINIC - MARYVALE	18,483	19,567	6,868	6,017	14.1%	-	(6,868)	(100.0%)	(6,017)	(100.0%)
FQHC CLINIC - GLENDALE	17,350	10,301	-	-	0.0%	-	-	0.0%	-	0.0%
FQHC CLINIC - EL MIRAGE	12,370	7,833	-	-	0.0%	-	-	0.0%	-	0.0%
FQHC CLINIC - MSA	16,412	18,111	9,759	8,866	10.1%	-	(9,759)	(100.0%)	(8,866)	(100.0%)
FQHC CLINIC - CHANDLER	18,413	21,714	20,471	19,441	5.3%	21,411	940	4.2%	1,970	10.1%
FQHC CLINIC - GUADALUPE	7,962	8,470	8,548	7,179	19.1%	8,387	(161)	(2.0%)	1,208	16.8%
FQHC CLINIC - SUNNYSLOPE	15,454	5,475	-	-	0.0%	-	-	0.0%	-	0.0%
FQHC CLINIC - NORTH PHOENIX	-	10,575	20,689	16,882	22.6%	23,446	2,757	17.9%	6,564	38.9%
FQHC CLINIC - MCDOWELL	17,584	21,250	21,518	22,181	(3.0%)	18,740	(2,778)	(13.3%)	(3,441)	(15.5%)
FQHC CLINIC - WEST MARYVALE	-	-	9,686	13,102	(26.1%)	15,862	6,176	110.4%	2,760	21.1%
FQHC CLINIC - MESA	-	-	5,484	7,823	(29.9%)	17,519	12,035	726.1%	9,696	123.9%
FQHC MCDOWELL SERVICES - MESA	-	-	141	290	(51.4%)	711	570	100.0%	421	145.2%
FQHC MCDOWELL SERVICES - PEORIA	-	-	527	1,610	(67.3%)	481	(46)	(28.0%)	(1,129)	(70.1%)
Total	187,435	185,268	172,357	165,610	4.1%	172,443	86	0.0%	6,833	4.1%
	% Change compared to Prior Year		-7.0%							

Visits

Outpatient Behavioral Health Clinics

	FY2020	FY 2021	FY 2022	FY 2022 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
BH FQHC - SOUTH CENTRAL PHOENIX	103	950	2,367	1,110	113.2%
BH FQHC - SOUTH PHOENIX LAVERN	-	752	1,096	1,088	0.7%
BH FQHC - 7TH AVENUE	1,002	255	-	-	0.0%
BH FQHC - AVONDALE	1,090	1,959	2,639	2,095	26.0%
BH FQHC - MARYVALE	1,020	1,826	631	572	10.3%
BH FQHC - MSA	1,958	3,210	1,768	1,774	(0.3%)
BH FQHC - CHANDLER	410	1,099	1,238	1,046	18.4%
BH FQHC - GUADALUPE	118	989	439	1,315	(66.6%)
BH FQHC - SUNNYSLOPE	86	133	-	-	0.0%
BH FQHC - NORTH PHOENIX	-	792	1,609	1,046	53.8%
BH FQHC - PEORIA	-	621	2,001	1,046	91.3%
BH FQHC - MESA	-	-	552	1,496	(63.1%)
BH FQHC - WEST MARYVALE	-	-	706	1,383	(49.0%)
BH FQHC - PSYCHIATRY	-	-	1,438	839	71.4%
Total	6,153	13,276	16,484	14,810	11.3%

% Change compared to Prior Year 24.2%

Comprehensive Health Center-Peoria

	FY2020	FY 2021	FY 2022	FY 2022 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
FQHC PRIMARY CARE - PEORIA	-	10,033	29,159	28,344	2.9%
Total	-	10,033	29,159	28,344	2.9%

% Change compared to Prior Year 190.6%

Budget Information				
FY 2023				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2022 Budget	Variance %
3,023	656	27.7%	1,913	172.3%
2,039	943	86.0%	951	87.4%
-	-	0.0%	-	0.0%
2,483	(156)	(5.9%)	388	18.5%
-	(631)	(100.0%)	(572)	(100.0%)
-	(1,768)	(100.0%)	(1,774)	(100.0%)
1,726	488	39.4%	680	65.0%
2,112	1,673	381.1%	797	60.6%
-	-	0.0%	-	0.0%
2,366	757	47.0%	1,320	126.2%
4,569	2,568	128.3%	3,523	336.8%
4,434	3,882	703.3%	2,938	196.4%
2,009	1,303	184.6%	626	45.3%
2,244	806	56.1%	1,405	167.5%
27,005	10,521	63.8%	12,195	82.3%

Budget Information				
FY 2023				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2022 Budget	Variance %
31,969	2,810	9.6%	3,625	12.8%
31,969	2,810	9.6%	3,625	12.8%

Visits

VCHC - Phoenix Clinics

	FY2020	FY 2021	FY 2022	FY 2022 Budget	Variance from Budget (Projection)
	Actual	Actual	Projection	Budget	
FQHC WOMENS CARE - PHOENIX	21,278	22,568	21,636	22,309	(3.0%)
FQHC ANTEPARTUM TESTING - PHOENIX	7,910	8,651	9,036	8,040	12.4%
FQHC ADULT WALK IN CLINIC - PHOENIX	-	-	-	-	0.0%
FQHC DIABETES CARE AND SUPPORT - PHOENIX	1,788	2,772	1,740	2,861	(39.2%)
FQHC PEDIATRIC CLINIC - PHOENIX	17,408	16,392	20,220	16,503	22.5%
FQHC MEDICINE CLINIC - PHOENIX	13,506	19,061	18,877	21,100	(10.5%)
FQHC INTERNATIONAL HEALTH CLINIC - PHOENIX	-	-	-	-	0.0%
Total	61,890	69,444	71,509	70,813	1.0%

% Change compared to Prior Year

3.0%

Dental Clinics

	FY2020	FY 2021	FY 2022	FY 2022 Budget	Variance from Budget (Projection)
	Actual	Actual	Projection	Budget	
FQHC DENTAL - PHOENIX	9,268	9,132	9,783	9,089	7.6%
FQHC DENTAL - CHANDLER	1,607	1,468	2,123	2,063	2.9%
FQHC DENTAL - AVONDALE	1,849	2,131	2,606	2,164	20.4%
FQHC DENTAL - MSA	1,733	1,338	960	906	6.0%
FQHC DENTAL - MCDOWELL	3,522	2,865	3,259	4,013	(18.8%)
FQHC DENTAL - PEORIA	-	1,133	3,609	3,575	1.0%
Total	19,338	18,067	22,340	21,810	2.4%

% Change compared to Prior Year

23.7%

Grand Totals

	274,816	296,088	311,849	301,387	3.5%
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% Change compared to Prior Year

5.3%

Budget Information

FY 2023				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2022 Budget	Variance %
22,513	877	4.1%	204	0.9%
8,040	(996)	(11.0%)	-	0.0%
-	-	0.0%	-	0.0%
1,739	(1)	(0.1%)	(1,122)	(39.2%)
16,059	(4,161)	(20.6%)	(444)	(2.7%)
19,681	804	4.3%	(1,419)	(6.7%)
1,090	1,090	0.0%	1,090	0.0%
69,122	(2,387)	(3.3%)	(1,691)	(2.4%)

Budget Information

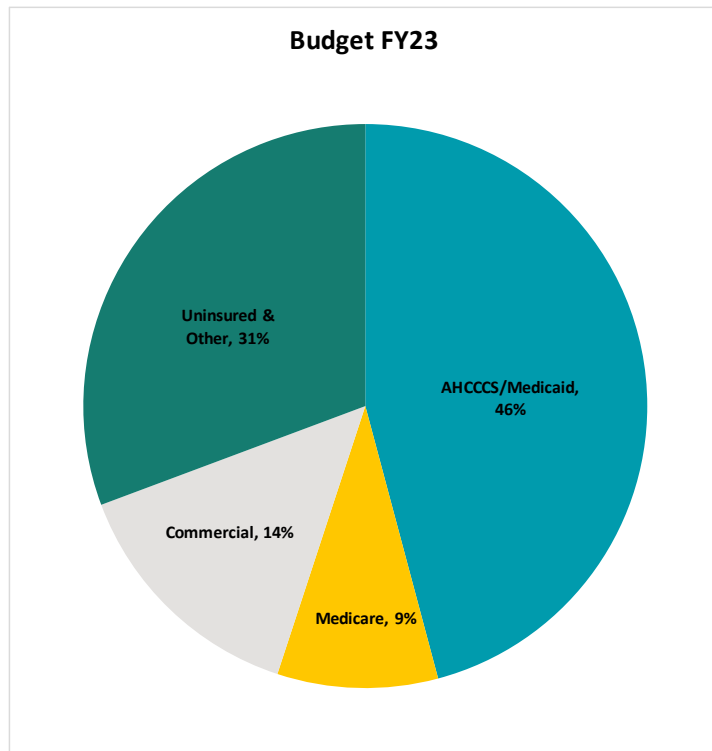
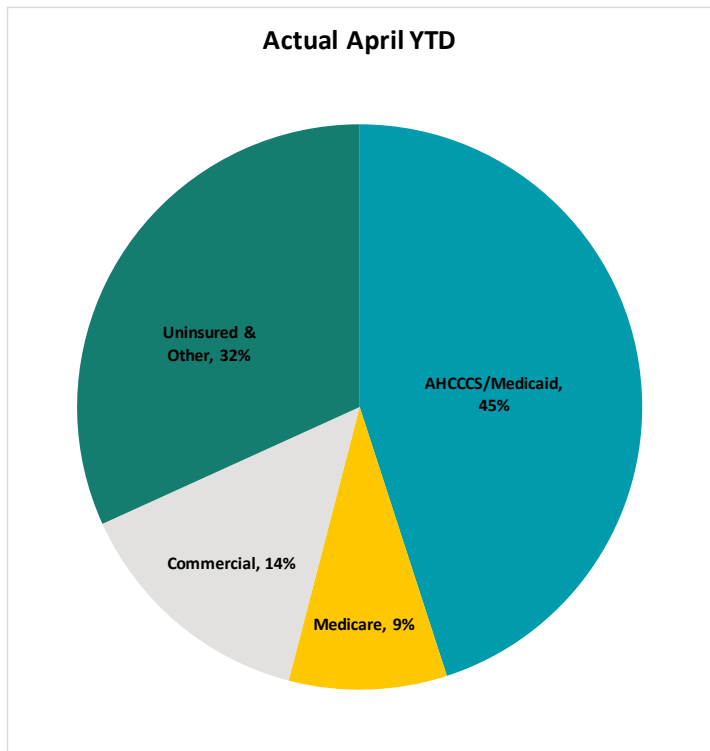
FY 2023				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2022 Budget	Variance %
9,636	(147)	(1.5%)	547	6.0%
2,571	448	21.1%	508	24.6%
2,767	161	6.2%	603	27.9%
-	(960)	(100.0%)	(906)	(100.0%)
3,742	483	14.8%	(271)	(6.8%)
3,396	(213)	(5.9%)	(179)	(5.0%)
22,112	(228)	(1.0%)	302	1.4%

	322,651	10,802	3.5%	21,264	7.1%
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Revenue

- FQHC AHCCCS Reimbursement
 - Rate = \$334.06 or 3% increase
- Commercial and Medicare reflect a 2% increase
- Major areas of Other Revenue are based on funding from the following sources:
 - Service Area Competition Grant
 - HRSA American Rescue Plan
 - Ryan White

Payor Mix



Expenses

- Budgeted expenses increased 12% compared to the FY 2022 projection due to higher volume and increasing of costs.
- Labor costs (salaries, contract labor, and benefits) increased due to higher volume.
 - A vacancy factor applied – approximately 50 FTEs.
 - Merit has been included at 3% in July and January.
 - Some positions were increased to stay competitive in the labor market.
- Medical Service Fees increased due to additional staffing at VCHC's and Peoria in addition to the annual contracted increase. CHC increased due to increased providers in Antepartum Testing.

Expenses

- Purchased services increased due to Primary Care HIV Prevention (PCHP) and Family Resource Center grant programs with offsetting revenue.
- Other expenses projected at current year run rate plus 2.2% inflation unless specifically identified. Examples include:

Pharmacy - 3.1%

Medical Supplies - 2.2%

Office Supplies 8.0%

Other Supplies - 3.4%

Utilities - 3.9%

Income Statement

Valleywise Health
FQHC
FY2022 Projection vs FY2023 Budget
With Ancillary Services

	VCHC			OP BEHAVIORAL HEALTH		
	JUN Month to Date			JUN Month to Date		
	FY22 Projection	FY23 Budget	%	FY22 Projection	FY23 Budget	%
Visits	172,357	172,443	0%	16,484	27,005	64%
Operating Revenues						
Net patient service revenue	\$ 37,772,895	\$ 38,697,380	2%	\$ 3,984,758	\$ 6,864,597	72%
Other Operating Revenue	2,825,787	2,568,804	(9%)	50,219	1,006,953	1,905%
PCMH Revenue	16,756	-	(100%)	-	-	0%
Total operating revenues	\$ 40,615,439	\$ 41,266,185	2%	\$ 4,034,977	\$ 7,871,550	95%
Operating Expenses						
Salaries and wages	11,435,888	12,709,098	(11%)	1,427,056	2,762,064	(94%)
Contract labor	6,559	4,553	31%	539	722	(34%)
Employee benefits	3,925,191	4,248,311	(8%)	455,500	787,059	(73%)
Medical service fees	12,966,261	13,820,099	(7%)	468,960	527,563	(12%)
Supplies	1,802,777	2,007,833	(11%)	2,181	14,835	(580%)
Purchased services	12,971	134,917	(940%)	849	20,604	(2,327%)
Other expenses	799,177	862,016	(8%)	13,148	27,313	(108%)
Allocated ancillary expense	7,818,856	8,484,875	(9%)	747	-	100%
Total operating expenses	\$ 38,767,679	\$ 42,271,702	(9%)	\$ 2,368,979	\$ 4,140,161	(75%)
Margin (before overhead allocation)	\$ 1,847,759	\$ (1,005,518)	(154%)	\$ 1,665,998	\$ 3,731,389	124%
Percent Margin	5%	(2%)		41%	47%	
<i>Overhead Allocation</i>	9,618,883	10,475,420	(9%)	496,001	1,088,418	(119%)
Margin (after overhead allocation)	\$ (7,771,124)	\$ (11,480,938)	48%	\$ 1,169,997	\$ 2,642,971	126%
Percent Margin	(19%)	(28%)		29%	34%	

Income Statement

Valleywise Health
FQHC
FY2022 Projection vs FY2023 Budget
With Ancillary Services

	VCHC - PHOENIX			VCHC - PEORIA		
	JUN Month to Date			JUN Month to Date		
	FY22 Projection	FY23 Budget	%	FY22 Projection	FY23 Budget	%
Visits	71,509	69,122	(3%)	29,159	31,969	10%
Operating Revenues						
Net patient service revenue	\$ 11,832,885	\$ 11,977,105	1%	\$ 5,535,682	\$ 6,475,057	17%
Other Operating Revenue	428,669	563,187	31%	185,735	200,622	8%
PCMH Revenue	-	-	0%	2,512	-	(100%)
Total operating revenues	\$ 12,261,554	\$ 12,540,292	2%	\$ 5,723,928	\$ 6,675,679	17%
Operating Expenses						
Salaries and wages	5,059,665	5,266,003	(4%)	1,801,240	2,128,736	(18%)
Contract labor	1,330	1,842	(39%)	983	849	14%
Employee benefits	1,596,803	1,638,402	(3%)	572,927	657,471	(15%)
Medical service fees	5,260,201	5,951,438	(13%)	2,081,130	2,431,303	(17%)
Supplies	430,616	499,088	(16%)	192,191	231,672	(21%)
Purchased services	6,336	52,667	(731%)	1,895	23,695	(1,151%)
Other expenses	25,595	32,915	(29%)	9,103	17,830	(96%)
Allocated ancillary expense	1,291,186	1,413,492	(9%)	672,733	813,752	(21%)
Total operating expenses	\$ 13,671,731	\$ 14,855,846	(9%)	\$ 5,332,202	\$ 6,305,307	(18%)
Margin (before overhead allocation)	\$ (1,410,177)	\$ (2,315,554)	(64%)	\$ 391,727	\$ 370,373	(5%)
Percent Margin	(12%)	(18%)		7%	6%	
<i>Overhead Allocation</i>	3,267,874	3,513,398	(8%)	1,367,598	1,667,107	(22%)
Margin (after overhead allocation)	\$ (4,678,051)	\$ (5,828,952)	(25%)	\$ (975,872)	\$ (1,296,734)	(33%)
Percent Margin	(38%)	(46%)		(17%)	(19%)	

Income Statement

Valleywise Health
FQHC
FY2022 Projection vs FY2023 Budget
With Ancillary Services

	DENTAL		
	JUN Month to Date		
	FY22 Projection	FY23 Budget	%
Visits	22,340	22,112	(1%)
Operating Revenues			
Net patient service revenue	\$ 3,108,568	\$ 3,266,773	5%
Other Operating Revenue	303,523	574,937	89%
PCMH Revenue	-	-	0%
Total operating revenues	\$ 3,412,091	\$ 3,841,711	13%
Operating Expenses			
Salaries and wages	3,694,634	3,893,672	(5%)
Contract labor	721	591	18%
Employee benefits	1,126,397	1,152,230	(2%)
Medical service fees	-	-	
Supplies	313,241	334,630	(7%)
Purchased services	170,341	210,027	(23%)
Other expenses	52,244	57,624	(10%)
Allocated ancillary expense	-	-	
Total operating expenses	\$ 5,357,577	\$ 5,648,773	(5%)
Margin (before overhead allocation)	\$ (1,945,487)	\$ (1,807,063)	7%
Percent Margin	(57%)	(47%)	
<i>Overhead Allocation</i>	1,509,648	1,611,963	(7%)
Margin (after overhead allocation)	\$ (3,455,134)	\$ (3,419,026)	1%
Percent Margin	(101%)	(89%)	

Income Statement

Valleywise Health
 FQHC
 FY2022 Projection vs FY2023 Budget
 With Ancillary Services

ALL CLINICS COMBINED

	JUN Month to Date			
	FY22 Projection	FY23 Budget	Variance Favorable (Unfavorable)	%
Visits	311,849	322,651	10,802	3%
Operating Revenues				
Net patient service revenue	\$ 62,234,787	\$ 67,280,913	\$ 5,046,126	8%
Other Operating Revenue	3,793,933	4,914,503	1,120,570	23%
PCMH Revenue	19,268	-	(19,268)	100%
Total operating revenues	\$ 66,047,988	\$ 72,195,416	\$ 6,147,428	9%
Operating Expenses				
Salaries and wages	23,418,483	26,759,573	(3,341,091)	(14%)
Contract labor	10,132	8,556	1,576	16%
Employee benefits	7,676,817	8,483,472	(806,655)	(11%)
Medical service fees	20,776,552	22,730,403	(1,953,851)	(9%)
Supplies	2,741,006	3,088,058	(347,051)	(13%)
Purchased services	192,390	441,910	(249,520)	(130%)
Other expenses	899,266	997,698	(98,432)	(11%)
Allocated ancillary expense	9,783,521	10,712,119	(928,598)	(9%)
Total operating expenses	\$ 65,498,168	\$ 73,221,790	\$ (7,723,622)	(12%)
Margin (before overhead allocation)	\$ 549,820	\$ (1,026,373)	\$ (1,576,194)	(287%)
Percent Margin	1%	(1%)		
<i>Overhead Allocation</i>	16,260,004	18,356,306	(2,096,302)	(13%)
Margin (after overhead allocation)	\$ (15,710,184)	\$ (19,382,679)	\$ (3,672,496)	(23%)
Percent Margin	(24%)	(27%)		

Per Visit

Valleywise Health
 FQHC
FY2022 Projection vs FY2023 Budget
 With Ancillary Services

VCHC		
JUN Month to Date		
FY22 Projection	FY23 Budget	%

OP BEHAVIORAL HEALTH		
JUN Month to Date		
FY22 Projection	FY23 Budget	%

Per Visit Analysis (\$/Visit)										
Net patient service revenue	\$	219.15	\$	224.41	2%	\$	241.73	\$	254.20	5%
Other Operating Revenue		16.39		14.90	(9%)		3.05		37.29	1,124%
PCMH Revenue		0.10		-	(100%)		-		-	0%
Total operating revenues	\$	235.65	\$	239.30	2%	\$	244.78	\$	291.48	19%
Total operating expenses		224.93		245.13	(9%)		143.71		153.31	(7%)
Margin (before overhead allocation)	\$	10.72	\$	(5.83)	(154%)	\$	101.07	\$	138.17	37%
<i>Overhead Allocation</i>		55.81		60.75	(9%)		30.09		40.30	(34%)
Margin (after overhead allocation)	\$	(45.09)	\$	(66.58)	(48%)	\$	70.98	\$	97.87	38%

Per Visit

Valleywise Health
 FQHC
FY2022 Projection vs FY2023 Budget
 With Ancillary Services

	VCHC - PHOENIX			VCHC - PEORIA		
	JUN Month to Date			JUN Month to Date		
	FY22 Projection	FY23 Budget	%	FY22 Projection	FY23 Budget	%
Per Visit Analysis (\$/Visit)						
Net patient service revenue	\$ 165.47	\$ 173.27	5%	\$ 189.84	\$ 202.54	7%
Other Operating Revenue	5.99	8.15	36%	6.37	6.28	(1%)
PCMH Revenue	-	-	0%	-	-	0%
Total operating revenues	\$ 171.47	\$ 181.42	6%	\$ 196.30	\$ 208.82	6%
Total operating expenses	191.19	214.92	(12%)	182.87	197.23	(7%)
Margin (before overhead allocation)	\$ (19.72)	\$ (33.50)	(70%)	\$ 13.43	\$ 11.59	(14%)
<i>Overhead Allocation</i>	45.70	50.83	(11%)	46.90	52.15	11%
Margin (after overhead allocation)	\$ (65.42)	\$ (84.33)	(29%)	\$ (33.47)	\$ (40.56)	(21%)

Per Visit

Valleywise Health
FQHC
FY2022 Projection vs FY2023 Budget
With Ancillary Services

DENTAL

JUN Month to Date		
FY22 Projection	FY23 Budget	%

Per Visit Analysis (\$/Visit)			
Net patient service revenue	\$ 139.15	\$ 147.74	6%
Other Operating Revenue	13.59	26.00	91%
PCMH Revenue	-	-	0%
Total operating revenues	\$ 152.73	\$ 173.74	14%
Total operating expenses	239.82	255.46	(7%)
Margin (before overhead allocation)	\$ (87.09)	\$ (81.72)	6%
<i>Overhead Allocation</i>	67.58	72.90	(8%)
Margin (after overhead allocation)	\$ (154.66)	\$ (154.62)	0%

Per Visit

Valleywise Health
FQHC
FY2022 Projection vs FY2023 Budget
With Ancillary Services

ALL CLINICS COMBINED

JUN Month to Date					
FY22 Projection	FY23 Budget	Variance Favorable (Unfavorable)		%	
Per Visit Analysis (\$/Visit)					
Net patient service revenue	\$ 199.57	\$ 208.53	\$ 8.96	4%	
Other Operating Revenue	12.17	15.23	3.07	25%	
PCMH Revenue	0.06	-	(0.06)	(100%)	
Total operating revenues	\$ 211.79	\$ 223.76	\$ 11.96	6%	
Total operating expenses	210.03	226.94	(16.91)	(8%)	
Margin (before overhead allocation)	\$ 1.76	\$ (3.18)	\$ (4.94)	(280%)	
<i>Overhead Allocation</i>	52.14	56.89	(4.75)	(9%)	
Margin (after overhead allocation)	\$ (50.38)	\$ (60.07)	\$ (9.70)	(19%)	

American Rescue Plan

The American Rescue Plan has been removed from the monthly reports and will be discussed in detail quarterly at the Finance Council.

The quarterly reports will provide detail on progression towards milestones and highlight areas of focus.

Capital

FQHC Contingency Capital

\$100,000



Valleywise Community Health
Centers Governing Council
Meeting

June 8, 2022

Item 2.

FY 2023 Governing Council's
Department Budget

Valleywise Community Health Centers Governing Council

Fiscal Year 2023
Operating Budget

Valleywise Community Health Centers Governing Council

Expenses

- Budgeted expenses increasing 13.2% compared to FY 2022 projection.
- Budgeted Labor costs increasing 4.4%.
- Budgeted Organizational Memberships for FY 2023 include NACHC and AACHC.
- Other Professional Services includes Retreat.

Valleywise Community Health Centers Governing Council

	FY 2023 Budget												FY 2022	FY 2023
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Projection	Budget
													JUN YTD	JUN YTD
Salaries	\$ 6,537	\$ 6,539	\$ 6,326	\$ 6,537	\$ 6,324	\$ 6,539	\$ 6,722	\$ 6,077	\$ 6,727	\$ 6,512	\$ 6,729	\$ 6,510	\$ 74,816	\$ 78,075
Benefits	2,925	2,925	2,830	2,925	2,830	2,925	2,961	2,675	2,961	2,866	2,962	2,866	33,585	34,650
Sub-Total Salaries and Benefits	9,461	9,463	9,156	9,461	9,153	9,463	9,683	8,753	9,688	9,378	9,690	9,375	108,401	112,725
FOOD - CATERING & SPECIAL FUNCTIONS	50	50	292	50	50	272	50	50	292	50	50	1,808	267	3,064
OFFICE SUPPLIES	8	8	8	8	8	8	8	8	8	8	8	8	25	99
PRINTING SUPPLIES/RICOH	13	13	461	13	13	461	13	13	461	13	13	461	120	1,949
OTHER SUPPLIES	-	45	-	-	45	-	-	-	-	-	-	-	4	90
Sub-Total Supplies	71	116	761	71	116	741	71	71	761	71	71	2,277	416	5,202
COMMUNICATION SERVICES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PROFESSIONAL SERVICES	-	5,000	5,000	-	-	-	-	-	-	-	-	-	5,000	10,000
MILEAGE ALLOWANCE	17	17	17	17	17	17	17	17	17	17	17	17	-	200
ORG MEMBERSHIPS/CERT/LICENSE	20,000	-	-	-	-	-	-	-	-	20,000	-	-	37,500	40,000
SEMINAR FEES	4,065	-	-	-	-	-	1,250	-	-	-	-	-	1,840	5,315
EMPLOYEE RECOGNITION REWARDS	-	-	-	-	125	-	-	-	-	-	-	-	114	125
OTHER MISCELLANEOUS EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	30	-
Sub-Total Other Operating Expenses	24,082	5,017	5,017	17	142	17	1,267	17	17	20,017	17	17	44,484	55,640
Grand Total	\$ 33,614	\$ 14,596	\$ 14,934	\$ 9,549	\$ 9,411	\$ 10,222	\$ 11,021	\$ 8,840	\$ 10,466	\$ 29,466	\$ 9,778	\$ 11,669	\$ 153,301	\$ 173,567