



Valleywise Community Health Centers Governing Council Meeting

June 14, 2023

6:00 p.m.

Agenda

**Council Members**

Scott Jacobson, Chairman
Eileen Sullivan, Vice Chairman
VACANT, Treasurer
Earl Arbuckle, Member
Chris Hooper, Member
Salina Imam, Member
Liz McCarty, Member
Norma Muñoz, Member
Jane Wilson, Member
Mary Rose Garrido Wilcox, District Board,
Non-Voting Member

AGENDA**Valleywise Community Health Centers
Governing Council****Mission Statement of the
Federally Qualified Health Centers**

Serve the population of Maricopa County with excellent, comprehensive health and wellness in a culturally respectful environment.

• Valleywise Health Medical Center •
• 2601 East Roosevelt Street • Phoenix, Arizona 85008 •
• Conference and Administration Center • Navajo East and West Rooms •

Meeting will be held remotely. Please visit <https://valleywisehealth.org/events/valleywise-community-health-centers-governing-council-budget-meeting-june-14-2023/> for more information.

Wednesday, June 14, 2023
6:00 p.m.

Access to the meeting room will start at 5:50 p.m., 10 minutes prior to the start of the meeting.

One or more members of the Valleywise Community Health Centers Governing Council may be in attendance by technological means. Council members attending by technological means will be announced at the meeting.

Please silence cell phone, computer, etc., to minimize disruption of the meeting.

Call to Order**Roll Call****Call to the Public**

This is the time for the public to comment. The Valleywise Community Health Centers Governing Council may not discuss items that are not specifically identified on the agenda. Therefore, pursuant to A.R.S. § 38-431.01(H), action taken as a result of public comment will be limited to directing staff to study the matter, responding to any criticism, or scheduling a matter for further consideration and decision at a later date.

ITEMS MAY BE DISCUSSED IN A DIFFERENT SEQUENCE

Agendas are available within 24 hours of each meeting via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, Monday through Friday between the hours of 9:00 a.m. and 4:00 p.m. and on the internet at <https://valleywisehealth.org/about/governing-council/>. Accommodations for individuals with disabilities, alternative format materials, sign language interpretation, and assistive listening devices are available upon 72 hours advance notice via the Clerk's Office, Valleywise Health Medical Center, 2601 East Roosevelt Street, Phoenix, Arizona 85008, (602) 344-5177. To the extent possible, additional reasonable accommodations will be made available within the time constraints of the request.

General Session, Presentation, Discussion and Action:

1. Discuss, Review and **Approve** the fiscal year 2024 Operating and Capital Budget for Valleywise Health's Federally Qualified Health Center Clinics **20 min**
Matthew Meier, MBA, Vice President, Financial Services
2. Discuss, Review and **Approve** the fiscal year 2024 Valleywise Community Health Centers Governing Council's Department Budget **10 min**
Matthew Meier, MBA, Vice President, Financial Services

Adjourn



Valleywise Community Health Centers Governing Council Meeting

June 14, 2023

Item 1.

FY 2024 FQHC Operating and
Capital Budget



Valleywise Health Federally Qualified Health Center Clinics

Fiscal Year 2024 Operating and Capital Budget



Mission

Provide exceptional care, without exception, every patient, every time.



Vision

Be nationally recognized for transforming care to improve community health.



Values

They guide how we treat each other, our patients, families and visitors.

Accountability • Compassion • Excellence • Safety

Major operational focus areas

- Major operational focus areas
 - Continued focus on Expenses
- New services
 - Mobile Health Unit
 - Continued expansion of Outpatient Behavioral Health

DMG Providers

COST CENTER and DESCRIPTION		FYE 2022	FYE 2023	FYE 2024
416601	FQHC CLINIC - SOUTH CENTRAL PHOENIX	6.42	5.93	5.30
416603	FQHC CLINIC - AVONDALE	6.51	6.34	6.05
416608	FQHC CLINIC - CHANDLER	6.05	5.94	6.73
416609	FQHC CLINIC - GUADALUPE	2.78	2.55	2.92
416613	FQHC CLINIC - MCDOWELL	9.44	8.73	8.76
416701	FQHC CLINIC - SOUTH PHOENIX LAVERN	5.42	5.70	5.79
416704	FQHC CLINIC - WEST MARYVALE	3.43	5.54	6.17
416707	FQHC CLINIC - MESA	2.50	6.24	6.88
416711	FQHC CLINIC - NORTH PHOENIX	6.53	6.86	7.25
476707	FQHC MCDOWELL SERVICES - MESA	0.14	0.45	0.45
576130	FQHC MCDOWELL SERVICES - PEORIA	0.37	0.00	0.00
476101	FQHC WOMENS CARE - PHOENIX	6.23	6.96	7.19
476105	FQHC PEDIATRIC CLINIC - PHOENIX	5.52	4.58	5.89
476106	FQHC MEDICINE CLINIC - PHOENIX	6.04	6.25	6.51
576101	FQHC PRIMARY CARE - PEORIA	9.62	9.68	10.00
416750	FQHC CLINIC - MOBILE HEALTH UNIT	0.00	0.00	0.63
TOTAL		77.00	81.75	86.52

Dental Providers

Dental FTEs by Location

	FYE 2022	FYE 2023	FYE 2024
Location	Actuals	Actuals	Budget
FQHC DENTAL - PHOENIX	12.0	12.9	15.1
FQHC DENTAL - CHANDLER	3.0	4.0	4.1
FQHC DENTAL - AVONDALE	3.5	3.9	4.0
FQHC DENTAL - MESA	1.2	-	-
FQHC DENTAL - MCDOWELL	5.7	6.8	6.7
FQHC DENTAL - PEORIA	4.7	6.8	7.5
TOTAL	30.2	34.3	37.4

Behavioral Health Providers

BH Providers by Location			
Location	FYE 2022 Actuals	FYE 2023 Actuals	FYE 2024 Budget
BH FQHC - PSYCHIATRY *DMG	0.7	1.3	1.3
BH FQHC - SOUTH CENTRAL PHOENIX	1.7	3.5	4.0
BH FQHC - AVONDALE	1.8	2.1	2.9
BH FQHC - MSA	1.5	-	-
BH FQHC - CHANDLER	0.6	1.7	2.0
BH FQHC - GUADALUPE	0.6	1.8	2.0
BH FQHC - PEORIA	0.9	4.0	4.0
BH FQHC - SOUTH PHOENIX LAVERN	0.9	1.1	2.0
BH FQHC - WEST MARYVALE	1.0	1.7	2.0
BH FQHC - MESA	0.6	3.8	4.0
BH FQHC - NORTH PHOENIX	0.9	1.0	1.9
BH FQHC - PHOENIX	-	0.1	1.0
TOTAL	11.3	22.2	27.2

Visits

	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
Community Health Center Clinics					
FQHC CLINIC - SOUTH CENTRAL PHOENIX	19,384	27,558	25,658	25,335	1.3%
FQHC CLINIC - SOUTH PHOENIX LAVERN	14,306	16,986	16,671	18,490	(9.8%)
FQHC CLINIC - 7TH AVENUE	5,474	-	-	-	0.0%
FQHC CLINIC - AVONDALE	22,808	24,437	21,187	22,061	(4.0%)
FQHC CLINIC - MARYVALE	19,567	6,868	-	-	0.0%
FQHC CLINIC - GLENDALE	10,301	-	-	-	0.0%
FQHC CLINIC - EL MIRAGE	7,833	-	-	-	0.0%
FQHC CLINIC - MSA	18,111	9,759	-	-	0.0%
FQHC CLINIC - CHANDLER	21,714	20,631	20,523	21,411	(4.1%)
FQHC CLINIC - GUADALUPE	8,470	8,438	7,785	8,387	(7.2%)
FQHC CLINIC - SUNNYSLOPE	5,475	-	-	-	0.0%
FQHC CLINIC - NORTH PHOENIX	10,575	21,103	21,409	23,446	(8.7%)
FQHC CLINIC - MCDOWELL	21,250	21,086	20,031	18,740	6.9%
FQHC CLINIC - WEST MARYVALE	-	10,765	18,068	15,862	13.9%
FQHC CLINIC - MESA	-	7,753	17,762	17,519	1.4%
FQHC MCDOWELL SERVICES - MESA	-	239	1,119	711	57.4%
FQHC MCDOWELL SERVICES - PEORIA	-	527	-	481	(100.0%)
Total	185,268	176,150	170,213	172,443	(1.3%)
			-3.4%		

% Change compared to Prior Year

Budget Information				
FY 2024				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2023 Budget	Variance %
21,628	(4,030)	(15.7%)	(3,707)	(14.6%)
18,055	1,384	8.3%	(435)	(2.4%)
-	-	0.0%	-	0.0%
20,491	(696)	(3.3%)	(1,570)	(7.1%)
-	-	0.0%	-	0.0%
-	-	0.0%	-	0.0%
-	-	0.0%	-	0.0%
-	-	0.0%	-	0.0%
23,172	2,649	12.9%	1,761	8.2%
8,805	1,020	13.1%	418	5.0%
-	-	0.0%	-	0.0%
22,336	927	4.3%	(1,110)	(4.7%)
17,533	(2,498)	(12.5%)	(1,207)	(6.4%)
20,126	2,058	11.4%	4,264	26.9%
20,837	3,075	17.3%	3,318	18.9%
1,040	(79)	(7.1%)	329	46.3%
-	-	0.0%	(481)	(100.0%)
174,023	3,810	2.2%	1,580	0.9%

Visits

Outpatient Behavioral Health Clinics

	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
BH FQHC - SOUTH CENTRAL PHOENIX	950	2,568	3,804	3,023	25.8%
BH FQHC - SOUTH PHOENIX LAVERN	752	1,188	1,222	2,039	(40.1%)
BH FQHC - 7TH AVENUE	255	-	-	-	0.0%
BH FQHC - AVONDALE	1,959	2,696	2,966	2,483	19.5%
BH FQHC - MARYVALE	1,826	631	-	-	0.0%
BH FQHC - MSA	3,210	1,768	-	-	0.0%
BH FQHC - CHANDLER	1,099	1,241	1,452	1,726	(15.9%)
BH FQHC - GUADALUPE	989	627	1,740	2,112	(17.6%)
BH FQHC - SUNNYSLOPE	133	-	-	-	0.0%
BH FQHC - NORTH PHOENIX	792	1,750	1,272	2,366	(46.2%)
BH FQHC - PEORIA	621	2,343	4,415	4,569	(3.4%)
BH FQHC - MESA	-	924	3,536	4,434	(20.3%)
BH FQHC - WEST MARYVALE	-	935	1,941	2,009	(3.4%)
BH FQHC - PSYCHIATRY	-	1,634	3,087	2,244	37.6%
BH FQHC - PHOENIX	-	-	14	-	100.0%
Total	13,276	18,305	25,449	27,005	(5.8%)
% Change compared to Prior Year			39.0%		

Comprehensive Health Center-Peoria

	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
FQHC PRIMARY CARE - PEORIA	10,033	29,326	27,755	31,969	(13.2%)
Total	10,033	29,326	27,755	31,969	(13.2%)
% Change compared to Prior Year			-5.4%		

Budget Information

FY 2024

Proposed Budget	Variance from Projection	Variance %	Variance from FY2023 Budget	Variance %
4,310	506	13.3%	1,287	42.6%
1,925	703	57.5%	(114)	(5.6%)
-	-	0.0%	-	0.0%
3,267	301	10.1%	784	31.6%
-	-	0.0%	-	0.0%
-	-	0.0%	-	0.0%
1,852	400	27.5%	126	7.3%
1,794	54	3.1%	(318)	(15.1%)
-	-	0.0%	-	0.0%
1,557	285	22.4%	(809)	(34.2%)
4,382	(33)	(0.7%)	(187)	(4.1%)
3,966	430	12.2%	(468)	(10.6%)
1,691	(250)	(12.9%)	(318)	(15.8%)
2,889	(198)	(6.4%)	645	28.7%
611	597	4264.3%	611	100.0%
28,244	2,795	11.0%	1,239	4.6%

Budget Information

FY 2024

Proposed Budget	Variance from Projection	Variance %	Variance from FY2023 Budget	Variance %
29,451	1,696	6.1%	(2,518)	(7.9%)
29,451	1,696	6.1%	(2,518)	(7.9%)

Visits

VCHC - Phoenix Clinics

FQHC WOMENS CARE - PHOENIX
 FQHC ANTEPARTUM TESTING - PHOENIX
 FQHC DIABETES CARE AND SUPPORT - PHOENIX
 FQHC PEDIATRIC CLINIC - PHOENIX
 FQHC MEDICINE CLINIC - PHOENIX

Total

% Change compared to Prior Year

	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
FQHC WOMENS CARE - PHOENIX	22,568	21,644	20,395	22,513	(9.4%)
FQHC ANTEPARTUM TESTING - PHOENIX	8,651	9,275	9,104	8,040	13.2%
FQHC DIABETES CARE AND SUPPORT - PHOENIX	2,772	1,784	1,501	1,739	(13.7%)
FQHC PEDIATRIC CLINIC - PHOENIX	16,392	20,058	18,200	16,059	13.3%
FQHC MEDICINE CLINIC - PHOENIX	19,061	19,105	19,084	19,681	(3.0%)
Total	69,444	71,866	68,284	68,032	0.4%

Budget Information				
FY 2024				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2023 Budget	Variance %
20,227	(168)	(0.8%)	(2,286)	(10.2%)
9,538	434	4.8%	1,498	18.6%
1,438	(63)	(4.2%)	(301)	(17.3%)
17,950	(250)	(1.4%)	1,891	11.8%
20,104	1,020	5.3%	423	2.1%
69,257	973	1.4%	1,225	1.8%

Dental Clinics

FQHC DENTAL - PHOENIX
 FQHC DENTAL - CHANDLER
 FQHC DENTAL - AVONDALE
 FQHC DENTAL - MSA
 FQHC DENTAL - MCDOWELL
 FQHC DENTAL - PEORIA

Total

% Change compared to Prior Year

	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
FQHC DENTAL - PHOENIX	9,132	9,966	9,808	9,636	1.8%
FQHC DENTAL - CHANDLER	1,468	2,073	2,499	2,571	(2.8%)
FQHC DENTAL - AVONDALE	2,131	2,701	2,641	2,767	(4.6%)
FQHC DENTAL - MSA	1,338	800	0	0	0.0%
FQHC DENTAL - MCDOWELL	2,865	3,353	3,778	3,742	1.0%
FQHC DENTAL - PEORIA	1,133	3,622	4,886	3,396	43.9%
Total	18,067	22,515	23,612	22,112	6.8%

Budget Information				
FY 2024				
Proposed Budget	Variance from Projection	Variance %	Variance from FY2023 Budget	Variance %
9,727	(81)	(0.8%)	91	0.9%
2,582	83	3.3%	11	0.4%
2,601	(40)	(1.5%)	(166)	(6.0%)
-	-	0.0%	-	0.0%
3,771	(7)	(0.2%)	29	0.8%
5,039	153	3.1%	1,643	48.4%
23,720	108	0.5%	1,608	7.3%

Visits

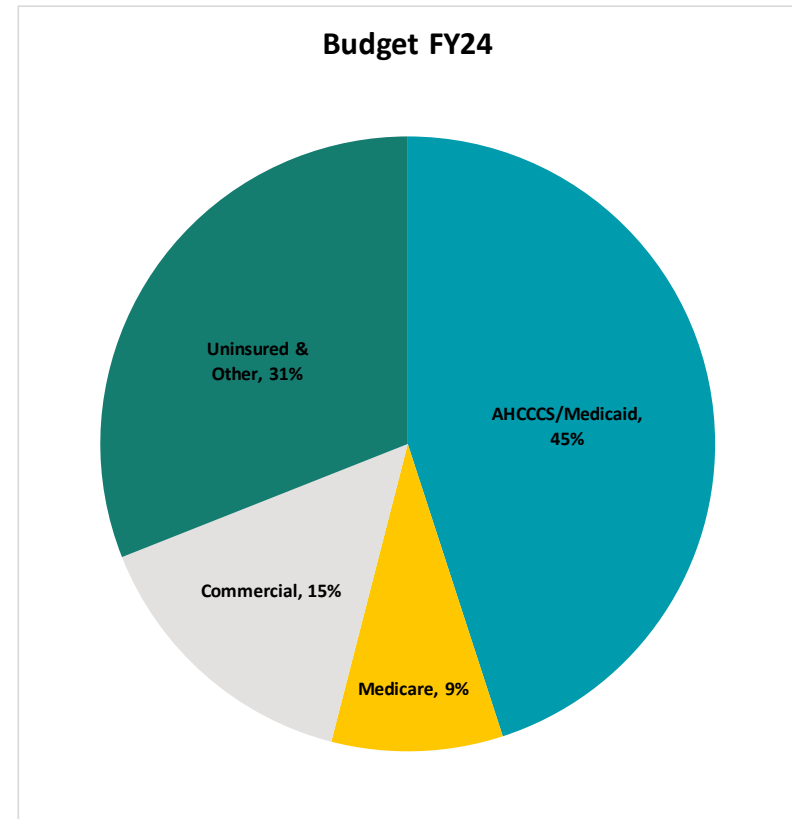
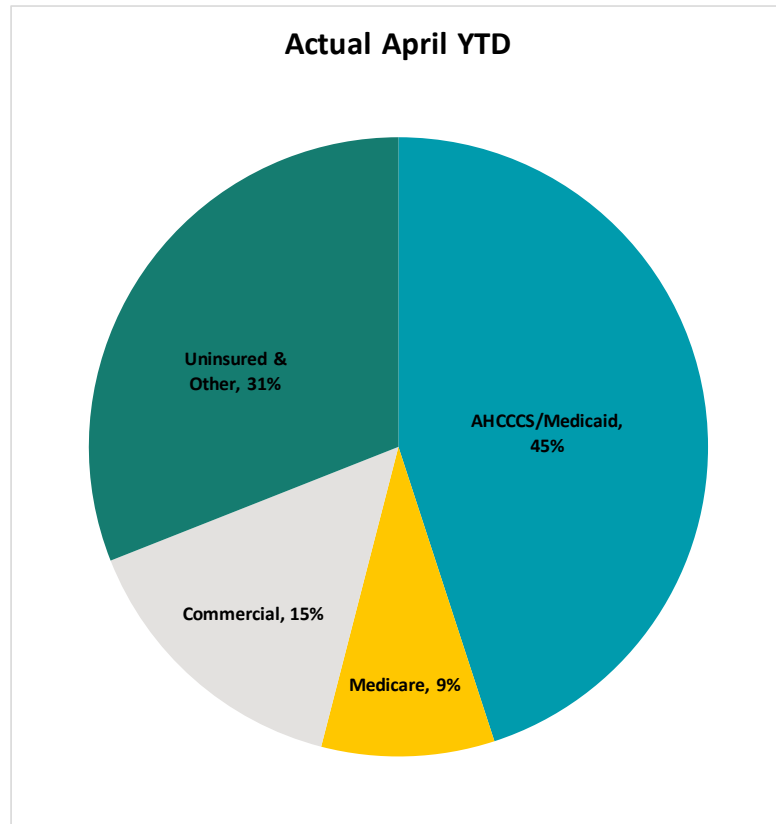
	FY 2021	FY 2022	FY 2023	FY 2023 Budget	
	Actual	Actual	Projection	Budget	Variance from Budget (Projection)
Mobile Health Unit					
FQHC CLINIC - MOBILE HEALTH UNIT	-	-	-	-	0.0%
Total	-	-	-	-	0.0%
% Change compared to Prior Year			0.0%		
Grand Totals	296,088	318,162	315,313	321,561	(1.9%)
% Change compared to Prior Year			-0.9%		

Budget Information				
FY 2024				
Proposed Budget	Variance from Projection	Variance %	0	Variance %
1,000	1,000	100.0%	1,000	100.0%
1,000	1,000	100.0%	1,000	100.0%
325,695	10,382	3.3%	4,134	1.3%

Revenue

- FQHC AHCCCS Reimbursement
 - Rate = \$333.23 or 1% increase
- Commercial reflects a 2% increase
- Major areas of Other Revenue are based on funding from the following sources:
 - Service Area Competition Grant
 - HRSA American Rescue Plan
 - Ryan White

Payor Mix



Expenses

- Budgeted expenses increased 10% compared to the FY 2023 projection due to higher volume and increasing of costs.
- Labor costs (salaries, contract labor, and benefits) increased due to higher volume.
 - A vacancy factor applied – approximately 48 FTEs.
 - Merit has been included at 3% in January.
 - Some positions were increased to stay competitive in the labor market.
- Medical Service Fees increased due to contract changes and increased providers.

Expenses

- Purchased services increased due to Primary Care HIV Prevention (PCHP) and Family Resource Center grant programs with offsetting revenue.
- Other expenses projected at current year run rate plus 4.1% inflation unless specifically identified. Examples include:

Pharmacy - 3.8%

Medical Supplies - 3.4%

Office Supplies - 2.4%

Other Supplies - 4.1%

Utilities (Electric) - 5.5%

Utilities (Water) - 6.0%

Income Statement

Valleywise Health FQHC FY2023 Projection vs FY2024 Budget With Ancillary Services

	VCHC			OP BEHAVIORAL HEALTH		
	JUN Month to Date			JUN Month to Date		
	FY23 Projection	FY24 Budget	%	FY23 Projection	FY24 Budget	%
Visits	170,213	174,023	2%	25,449	28,244	11%
Operating Revenues						
Net patient service revenue	\$ 38,700,772	\$ 39,379,458	2%	\$ 6,311,804	\$ 7,095,698	12%
Other Operating Revenue	2,606,125	2,235,854	(14%)	938,540	1,032,617	10%
Total operating revenues	\$ 41,306,897	\$ 41,615,311	1%	\$ 7,250,344	\$ 8,128,315	12%
Operating Expenses						
Salaries and wages	13,174,485	14,593,006	(11%)	2,659,842	3,244,586	(22%)
Contract labor	25,086	-	100%	-	-	
Employee benefits	4,247,128	4,750,400	(12%)	856,602	949,758	(11%)
Medical service fees	13,574,310	15,431,059	(14%)	679,967	648,785	5%
Supplies	2,150,817	2,210,609	(3%)	12,487	11,057	11%
Purchased services	74,687	125,710	(68%)	9,427	18,957	(101%)
Other expenses	856,352	902,073	(5%)	24,996	28,432	(14%)
Allocated ancillary expense	8,848,458	8,794,757	1%	1,185	-	100%
Total operating expenses	\$ 42,951,324	\$ 46,807,614	(9%)	\$ 4,244,507	\$ 4,901,576	(15%)
Margin (before overhead allocation)	\$ (1,644,427)	\$ (5,192,303)	216%	\$ 3,005,836	\$ 3,226,739	7%
Percent Margin	(4%)	(12%)		41%	40%	
<i>Overhead Allocation</i>	<i>10,598,180</i>	<i>12,242,709</i>	<i>(16%)</i>	<i>1,103,969</i>	<i>1,083,353</i>	<i>2%</i>
Margin (after overhead allocation)	\$ (12,242,607)	\$ (17,435,012)	42%	\$ 1,901,868	\$ 2,143,386	13%
Percent Margin	(30%)	(42%)		26%	26%	

Income Statement

Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services

	VCHC - PHOENIX			VCHC - PEORIA		
	JUN Month to Date			JUN Month to Date		
	FY23 Projection	FY24 Budget	%	FY23 Projection	FY24 Budget	%
Visits	68,284	69,257	1%	27,755	29,451	6%
Operating Revenues						
Net patient service revenue	\$ 12,139,629	\$ 12,445,321	3%	\$ 5,346,009	\$ 5,716,691	7%
Other Operating Revenue	386,088	298,296	(23%)	154,187	125,520	(19%)
Total operating revenues	\$ 12,525,717	\$ 12,743,617	2%	\$ 5,500,196	\$ 5,842,211	6%
Operating Expenses						
Salaries and wages	5,841,358	6,359,077	(9%)	2,153,192	2,438,110	(13%)
Contract labor	5,104	-	100%	-	-	
Employee benefits	1,795,470	1,989,233	(11%)	685,603	776,298	(13%)
Medical service fees	5,968,603	6,658,536	(12%)	2,145,366	2,281,237	(6%)
Supplies	569,873	582,927	(2%)	171,817	189,898	(11%)
Purchased services	34,298	76,054	(122%)	9,980	19,238	(93%)
Other expenses	38,076	40,016	(5%)	13,009	14,395	(11%)
Allocated ancillary expense	1,056,678	1,083,913	(3%)	546,555	576,036	(5%)
Total operating expenses	\$ 15,309,459	\$ 16,789,757	(10%)	\$ 5,725,522	\$ 6,295,212	(10%)
Margin (before overhead allocation)	\$ (2,783,742)	\$ (4,046,140)	(45%)	\$ (225,326)	\$ (453,001)	(101%)
Percent Margin	(22%)	(32%)		(4%)	(8%)	
<i>Overhead Allocation</i>	3,755,343	3,872,659	(3%)	1,468,477	1,664,438	(13%)
Margin (after overhead allocation)	\$ (6,539,086)	\$ (7,918,799)	(21%)	\$ (1,693,803)	\$ (2,117,439)	(25%)
Percent Margin	(52%)	(62%)		(31%)	(36%)	

Income Statement

Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services

	DENTAL			MOBILE HEALTH UNIT		
	JUN Month to Date			JUN Month to Date		
	FY23 Projection	FY24 Budget	%	FY23 Projection	FY24 Budget	%
Visits	23,612	23,720	0%	-	1,000	100%
Operating Revenues						
Net patient service revenue	\$ 3,110,886	\$ 3,229,631	4%	\$ -	\$ 120,540	100%
Other Operating Revenue	590,547	496,557	(16%)	-	1,667	100%
Total operating revenues	\$ 3,701,434	\$ 3,726,188	1%	\$ -	\$ 122,207	100%
Operating Expenses						
Salaries and wages	4,056,142	4,368,310	(8%)	-	126,787	(100%)
Contract labor	-	-		-	-	
Employee benefits	1,210,378	1,257,892	(4%)	-	44,151	(100%)
Medical service fees	-	-		-	99,085	(100%)
Supplies	368,407	356,367	3%	-	10,401	(100%)
Purchased services	194,327	203,816	(5%)	-	29	(100%)
Other expenses	59,445	59,791	(1%)	-	10,646	(100%)
Allocated ancillary expense	-	-		-	27,930	(100%)
Total operating expenses	\$ 5,888,699	\$ 6,246,175	(6%)	\$ -	\$ 319,030	(100%)
Margin (before overhead allocation)	\$ (2,187,265)	\$ (2,519,987)	(15%)	\$ -	\$ (196,823)	(100%)
Percent Margin	(59%)	(68%)		-	(161%)	
<i>Overhead Allocation</i>	1,667,979	1,803,065	(8%)	-	63,806	(100%)
Margin (after overhead allocation)	\$ (3,855,244)	\$ (4,323,052)	(12%)	\$ -	\$ (260,629)	(100%)
Percent Margin	(104%)	(116%)		-	(213%)	

Income Statement

Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services

ALL CLINICS COMBINED

	JUN Month to Date			
	FY23 Projection	FY24 Budget	Variance Favorable (Unfavorable)	%
Visits	315,313	325,695	10,382	3%
Operating Revenues				
Net patient service revenue	\$ 65,609,100	\$ 67,987,338	\$ 2,378,238	4%
Other Operating Revenue	4,675,487	4,190,511	(484,976)	(12%)
Total operating revenues	\$ 70,284,587	\$ 72,177,849	\$ 1,893,262	3%
Operating Expenses				
Salaries and wages	27,885,019	31,129,878	(3,244,858)	(12%)
Contract labor	30,190	-	30,190	100%
Employee benefits	8,795,181	9,767,730	(972,549)	(11%)
Medical service fees	22,368,247	25,118,702	(2,750,455)	(12%)
Supplies	3,273,400	3,361,260	(87,860)	(3%)
Purchased services	322,718	443,805	(121,086)	(38%)
Other expenses	991,878	1,055,353	(63,474)	(6%)
Allocated ancillary expense	10,452,876	10,482,635	(29,759)	(0%)
Total operating expenses	\$ 74,119,511	\$ 81,359,363	\$ (7,239,852)	(10%)
Margin (before overhead allocation)	\$ (3,834,924)	\$ (9,181,514)	\$ (5,346,590)	(139%)
Percent Margin	(5%)	(13%)		
<i>Overhead Allocation</i>	<i>18,593,947</i>	<i>20,730,030</i>	<i>(2,136,083)</i>	<i>(11%)</i>
Margin (after overhead allocation)	\$ (22,428,871)	\$ (29,911,544)	\$ (7,482,673)	(33%)
Percent Margin	(32%)	(41%)		

Per Visit

**Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services**

VCHC		
JUN Month to Date		
FY23 Projection	FY24 Budget	%

OP BEHAVIORAL HEALTH		
JUN Month to Date		
FY23 Projection	FY24 Budget	%

Per Visit Analysis (\$/Visit)						
Net patient service revenue	\$	227.37	\$	226.29	(0%)	\$ 248.02 \$ 251.23 1%
Other Operating Revenue		15.31		12.85	(16%)	36.88 36.56 (1%)
PCMH Revenue		-		-	0%	- - 0%
Total operating revenues	\$	242.68	\$	239.14	(1%)	\$ 284.90 \$ 287.79 1%
Total operating expenses		252.34		268.97	(7%)	166.78 173.54 (4%)
Margin (before overhead allocation)	\$	(9.66)	\$	(29.84)	(209%)	\$ 118.11 \$ 114.25 (3%)
<i>Overhead Allocation</i>		62.26		70.35	(13%)	43.38 38.36 12%
Margin (after overhead allocation)	\$	(71.93)	\$	(100.19)	(39%)	\$ 74.73 \$ 75.89 2%

Per Visit

Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services

VCHC - PHOENIX JUN Month to Date		
FY23 Projection	FY24 Budget	%

VCHC - PEORIA JUN Month to Date		
FY23 Projection	FY24 Budget	%

Per Visit Analysis (\$/Visit)										
Net patient service revenue	\$	177.78	\$	179.70	1%	\$	192.61	\$	194.11	1%
Other Operating Revenue		5.65		4.31	(24%)		5.56		4.26	(23%)
PCMH Revenue		-		-	0%		-		-	0%
Total operating revenues	\$	183.44	\$	184.00	0%	\$	198.17	\$	198.37	0%
Total operating expenses		224.20		242.43	(8%)		206.29		213.75	(3%)
Margin (before overhead allocation)	\$	(40.77)	\$	(58.42)	(43%)	\$	(8.12)	\$	(15.38)	(89%)
Overhead Allocation		55.00		55.92	(2%)		52.91		56.52	7%
Margin (after overhead allocation)	\$	(95.76)	\$	(114.34)	(19%)	\$	(61.03)	\$	(71.90)	(18%)

Per Visit

**Valleywise Health
FQHC
FY2023 Projection vs FY2024 Budget
With Ancillary Services**

DENTAL		
JUN Month to Date		
FY23 Projection	FY24 Budget	%

MOBILE HEALTH UNIT		
JUN Month to Date		
FY23 Projection	FY24 Budget	%

Per Visit Analysis (\$/Visit)										
Net patient service revenue	\$	131.75	\$	136.16	3%	\$	-	\$	120.54	100%
Other Operating Revenue		25.01		20.93	(16%)		-		1.67	100%
PCMH Revenue		-		-	0%		-		-	
Total operating revenues	\$	156.76	\$	157.09	0%	\$	-	\$	122.21	100%
Total operating expenses		249.39		263.33	(6%)		-		319.03	(100%)
Margin (before overhead allocation)	\$	(92.63)	\$	(106.24)	(15%)	\$	-	\$	(196.82)	(100%)
Overhead Allocation		70.64		76.01	(8%)		-		63.81	(100%)
Margin (after overhead allocation)	\$	(163.27)	\$	(182.25)	(12%)	\$	-	\$	(260.63)	(100%)

Per Visit

Valleywise Health FQHC <u>FY2023 Projection vs FY2024 Budget</u> With Ancillary Services	ALL CLINICS COMBINED		
	JUN Month to Date		
	FY23 Projection	FY24 Budget	%
Per Visit Analysis (\$/Visit)			
Net patient service revenue	\$ 208.08	\$ 208.75	0%
Other Operating Revenue	14.83	12.87	(13%)
PCMH Revenue	-	-	0%
Total operating revenues	\$ 222.90	\$ 221.61	(1%)
Total operating expenses	235.07	249.80	(6%)
Margin (before overhead allocation)	\$ (12.16)	\$ (28.19)	(132%)
<i>Overhead Allocation</i>	58.97	63.65	(8%)
Margin (after overhead allocation)	\$ (71.13)	\$ (91.84)	(29%)

Capital

FQHC Contingency Capital

\$100,000



Valleywise Community Health Centers Governing Council Meeting

June 14, 2023

Item 2.

FY 2024 VCHCGC
Department Budget



Valleywise Community Health Centers Governing Council

Fiscal Year 2024
Operating Budget

Valleywise Community Health Centers Governing Council

Expenses

- Budgeted labor and expenses increasing by 88.8% compared to FY 2023 projection.
- Primarily due to employee vacancy for half of current fiscal year.
- Budgeted Organizational Memberships for FY 2024 include NACHC and AACHC.
- Other Professional Services includes Retreat.

Valleywise Community Health Centers Governing Council

	FY 2024 Budget												FY 2023 Projection	FY 2024 Budget
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUN YTD	JUN YTD
Salaries	\$ 6,512	\$ 6,512	\$ 6,301	\$ 6,512	\$ 6,301	\$ 6,512	\$ 6,706	\$ 6,362	\$ 6,707	\$ 6,491	\$ 6,707	\$ 6,490	\$ 33,766	\$ 78,112
Benefits	2,947	2,947	2,852	2,947	2,852	2,947	2,985	2,831	2,985	2,889	2,985	2,888	14,026	35,053
Sub-Total Salaries and Benefits	9,458	9,459	9,153	9,458	9,153	9,459	9,691	9,193	9,691	9,379	9,692	9,379	47,792	113,165
FOOD - CATERING & SPECIAL FUNCTIONS	-	-	-	-	-	-	-	-	-	-	-	-	928	-
OFFICE SUPPLIES	8	8	8	8	8	8	8	8	8	8	8	8	-	101
PRINTING SUPPLIES/RICOH	44	44	44	44	44	44	44	44	44	44	44	44	204	523
OTHER SUPPLIES	-	-	-	150	-	-	-	-	-	-	-	-	-	150
Sub-Total Supplies	52	52	52	202	52	52	52	52	52	52	52	52	1,132	774
AIRLINE	800	-	-	-	-	-	-	-	-	-	-	-	-	800
TRAVEL REIMBURSEMENT	-	2,520	-	-	-	-	-	-	-	-	-	-	466	2,520
OTHER PROFESSIONAL SERVICES	833	833	833	833	833	833	833	833	833	833	833	833	-	10,000
MILEAGE ALLOWANCE	17	17	17	17	17	17	17	17	17	17	17	17	-	200
ORG MEMBERSHIPS/CERT/LICENSE	20,000	-	-	-	-	-	-	-	-	20,000	-	-	40,000	40,000
SEMINAR FEES	2,625	-	-	-	-	-	-	1,500	-	-	-	-	2,983	4,125
EMPLOYEE RECOGNITION REWARDS	-	-	-	-	-	-	-	-	-	-	-	-	151	-
OTHER MISCELLANEOUS EXPENSES	8	8	8	8	8	8	8	8	8	8	8	8	-	100
Sub-Total Other Operating Expenses	24,283	3,378	858	858	858	858	858	2,358	858	20,858	858	858	43,601	57,745
Grand Total	\$ 33,794	\$ 12,889	\$ 10,064	\$ 10,519	\$ 10,063	\$ 10,369	\$ 10,601	\$ 11,603	\$ 10,602	\$ 30,290	\$ 10,602	\$ 10,289	\$ 92,525	\$ 171,684